

Five killed by bomb blast at Paris store

From Diana Geddes, Paris
Five people were killed and more than 61 others injured, including 11 seriously, when a bomb exploded in a crowded cut-price clothes store on the Rue de Rennes, near Montparnasse, just before 5.30 pm yesterday.

But such a system would not have prevented the latest attack by two men who were seen hurling the bomb at the shop from a passing BMW car. M Jacques Chirac, the Prime Minister, immediately called a meeting last night of his internal security council, consisting of the Ministers of the Interior, Security, Defence, Foreign Affairs and Justice. They last met on Sunday just before M Chirac's announcement of the latest anti-terrorist measures taken by the Government.

BEIRUT: Only hours after the French police offered the reward for information leading to the arrest of the two brothers of George Abdullah, the Lebanese gunman imprisoned in France who is believed to be head of a Marxist extremist group, the two young men appeared at a news conference in Lebanon to declare their innocence (Robert Fisk writes). Maurice and Robert Abdullah offered to turn themselves over to France and insisted that they had nothing to do with the series of bomb explosions in Paris.

Election impasse seen by Owen

By Robin Oakley Political Editor
The leader of the Social Democratic Party, Dr David Owen, yesterday predicted a hung Parliament after the next election, and pledged that the Alliance would vote against any Queen's Speech not negotiated with the SDP and Liberals.



Mrs Thatcher on the turret of a tank yesterday while visiting a British Army base in West Germany. Details, page 20.

Reagan expels 25 Soviet UN employees

From Chris Thomas, Washington
The Reagan Administration, still smarting over the spying charges levelled against the Soviet Foreign Minister, yesterday ordered 25 employees of the Soviet mission at the United Nations in New York to leave by October 1.

Tomorrow Voice of the people

Daytime chat: how the huge success of an American television vox pop chat-show is spawning a new version of this side of the Atlantic

Portfolio Gold
There is £8,000 to be won today in The Times Portfolio Gold competition because there was no winner yesterday.

Three killed in Pyrenees crash
A British Army Air Corps Lynx helicopter training with a French mountain unit crashed near Fallgouse in the French Pyrenees yesterday, killing all three occupants, the Ministry of Defence said. It did not name the dead men.

NatWest first
National Westminster Bank yesterday announced plans to become the first foreign bank to issue shares on the New York Stock Exchange and is applying for a US share listing. Details, page 21

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Poly awards
A list of students awarded first-class honours degrees by the polytechnics is published today. Page 4

Table with 2 columns: Home News, Overseas, Arts, etc. and their respective page numbers.

Unions in Wapping offer talks

By Tim Jones
Print union leaders were last night considering whether to recommend to members acceptance of an offer made by News International aimed at ending the eight-month dispute over the company's move to Wapping.

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Pat Phoenix: fiery redhead

RUC fear new wave of murders

Sectarian killers struck for the second time in 24 hours yesterday bringing fears that paramilitary groups are embarking on a new wave of tit-for-tat murders in Northern Ireland.

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Disaster mine lost high safety rating

From Michael Hornsby, Kinross gold mine, Transvaal
The number of gold miners confined in the mine for the second time in 24 hours last night. Another six still unaccounted for are assumed dead.

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Duarte's peace mission dismays Army chiefs

From Philip Jacobson, San Salvador
To the unconcealed dismay of his security chiefs, President Duarte appears determined to go ahead tomorrow with his own peace mission into the most dangerous region of El Salvador.

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Pound hits record low against mark

By David Smith, Economics Correspondent
The pound fell sharply yesterday, dropping below three marks for the first time. The Bank of England stepped to limit sterling's decline.

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Large advertisement for 'Performance' featuring a woman's face and the text 'The Story of a Murderer' and 'PATRICK SUSKIND'.

Report confirms strong link between deprived areas and poor health

By Jill Sherman

Fresh evidence that unemployment and deprivation is closely linked with ill health is contained in a report focusing on the North-east.

The report, by Bristol University, backs up the findings in a 1980 report by Sir Douglas Black, former chief scientist at the Department of Health and Social Security.

The new study, commissioned by the Northern Regional Health Authority in 678 local government wards, shows a consistent correlation between poor health and social inequality.

The Black report showed the same link but Mr Patrick Jenkin, then Secretary of State for Social Services, dismissed its 37 recommendations as too costly to implement.

Professor Peter Townsend, one of the Black report authors, carried out the latest study. His report claims that nearly 1,500 deaths per annum in the region could be blamed on deprivation.

If populations in wards with the poorest health had enjoyed the health experienced by

those with the best health, 13,800 fewer people would have been permanently sick or disabled, a drop of 64 per cent.

It measures health on official figures for premature deaths, disability and low weight births. Deprivation is measured on unemployment, home ownership, car ownership and overcrowding.

Professor Townsend said yesterday: "The report has major implications for health policy. The Government needs to look outside the DHSS and address the wider issues of bad working, housing and environmental conditions and low income, leading to a low standard of diet, heating and clothing."

He said that the survey identified some areas where the health levels were even lower than would be expected given the profile of the population. In these areas, such as Eastington in south Tees, he called for a special inquiry into the effects of environmental pollution.

"South Tees is plagued with problems of pollution from

both chemical and metallurgical plants along the estuary. Further scientific studies should be undertaken to see if this explains the relatively high levels of mortality."

The British Medical Association yesterday urged ministers to act on the report.

The Department of Health said that ministers awaited with interest the response of other researchers. "We would not deny that there may be links between social deprivation and ill health. But we do not think that the nature of these links has been made clear. Whether inequality of health is increasing is a matter of some dispute."

Mr Douglas Hague, northern health region general manager, who commissioned the report, said that the region would need to reassess its allocation of resources in relation to the report, and hoped that the Government would do the same.

But he emphasized the need for greater co-operation between local authorities and health authorities.

Over-eating clue to breast cancer

By Thomson Prentice, Science Correspondent

Young girls would grow up to be much less at risk from breast cancer if their parents encouraged them to eat less food and take more exercise, a leading specialist said yesterday.

Girls who had their first period at the age of 14 or 15 were 40 per cent less likely to develop this type of cancer than girls who began to menstruate at 12 years, and food was the important link in the onset of menstruation, Professor Malcolm Pike, of the Imperial Cancer Research Fund, said.

"We are not telling girls to be *Vogue* models or scarecrows. But having a child clean her plate at every mealtime seems very silly. Skinnyness is not a problem in our society, but obesity is," he said.

Research showed that Chinese and Japanese women, to whom the start of menstrua-

tion was as late as 18 or 19 years, had much lower rates of breast cancer than women in the west. But when Japanese girls settled in Hawaii and adopted western lifestyles, they began having periods much earlier and had a much higher rate of the disease.

Studies of female athletes showed that exercise reduced the frequency of periods as well as their onset.

Breast cancer is the most common cancer in women, causing about 14,500 deaths a year in Britain.

Professor Pike was speaking at a oews conference in London to launch an ICRF book, *Introduction to the Cellular and Molecular Biology of Cancer*, to which he is a contributor.

The book, edited by L.M. Franks and N. Teich, is published by Oxford University Press, price £15.

Big rise in pilgrim tour trade

By Derek Harris

Cultural and religious pilgrimages are becoming so popular that Inter-Church Travel, a Thomas Cook group subsidiary which claims to be market leader in the sector, is budgeting for a 25 per cent increase in travellers next year.

Inter-Church, often known as "God's travel agent", expects to send about 4,500 people on pilgrimages this year, more than two thirds of them to the Holy Land. Next year numbers are expected to rise to about 5,500.

New tours in its 1987 brochure published yesterday include Bulgaria and China.

Mr Douglas Cady, general manager of Inter-Church, said that television scares earlier this year slashed its bookings for two months, but demand jumped subsequently.

Inter-Church wants to widen the appeal of pilgrimages. In its first survey of pilgrim travellers it found that 39 per cent were over 65 and another 40 per cent were aged between 45 and 65.

Mr Cady said: "Many people leave it late before making their trip of a lifetime. We want to attract more in younger age brackets, probably the young marrieds primarily."

On many of the pilgrimages travellers visit churches, shrines and other places of religious and cultural interest, and meet with religious and community leaders. That is being done in Bulgaria and has also been arranged in the Soviet Union for a few private parties. Inter-Church may offer trips to Russia in future brochures.

Holy Land tour prices start at £459 for seven days, but eight nights at half-board can bring the price down to £339. The Holy Land prices are up next year between 1 per cent and 2 per cent compared with the past season. Some other prices have not risen, although Italian tours will increase by up to 5 per cent.

Pilgrimage tours in Britain start at £159 for seven nights, including excursions.



The Princess of Wales at the Wembley Conference Centre.



A swept-back "Duck's Anatomy" on the neck.



A shorter, sleeker, style reminiscent of the fifties.

Princess sports new hairstyle for designers

The Princess of Wales met some of Britain's finest young braids yesterday when she presented prizes to winners in the Young Engineer for Britain 1986 competition at Wembley.

Sporting a new hairstyle she toured an exhibition of 50 engineering and technology projects, designed and produced by 70 young people aged between 12 and 19, from all over Britain.

The overall winner was Matthew Barker, aged 16, of Edlington Comprehensive School, Doncaster, South Yorkshire, whose muscle stretching machine gained him the coveted title.

His Flex Aid machine is designed to help increase the suppleness of athletes, and dancers by stretching the hamstring and inner leg muscles.

After receiving a trophy he was presented with a £1,250 cheque for his school.

Other winning projects included: a design to help yachtsmen role their sails, electronic play kits, a computerized aid for the disabled, a walking aid for blind children and an automatic table tennis training machine.

A government-backed scheme for teachers and businessmen to visit each other's place of work is threatened with failure because too few executives can spare the time to take part (David Cross writes).

Mr Roger Lowans, the organizer of the programme at the Polytechnic of the South Bank, said yesterday that it had attracted only poor, favourable response.

The course will have to be abandoned unless 10 executives can be found by the end of the week.

Mr Kenneth Baker, Secretary of State for Education, also took businessmen to task yesterday. They should "stop griping" about falling educational standards and become school governors he told the ruling council of the Confederation of British Industry.

Informer admits he lied about the IRA

By Michael Horsnell

An IRA informer who tipped off the police about a plot to bomb a public house in Blackpool admitted yesterday that he had lied repeatedly to Special Branch contacts.

Mr Raymond O'Connor, aged 51, said at the Central Criminal Court that once he had made contact, the officers put constant pressure on him to provide inside information on the Provisional IRA for more than two years and he felt he had to comply although it meant telling lies.

Mr O'Connor was giving evidence at the trial of Thomas Maguire, aged 27, an alleged IRA intelligence officer who denies conspiring with Patrick Magee and Patrick Murray to cause explosions in the United Kingdom between January 1982 and April 1983.

After Mr Maguire, a Dubliner with an address in Blackpool, had allegedly recruited Mr O'Connor into an IRA plot to blow up the Eagle and Child public house near an Army camp at Weston, he went to the police because he could not bear what was going on.

Under cross-examination by Mr Michael Mansfield, for Mr Maguire, Mr O'Connor said he regarded him as a son but realized he was getting into trouble.

He had met Mr Maguire's mother, Muriel, in about 1970 when they worked at a café in Blackpool and they lived together for more than 10 years with her seven children. He said: "I treated him as if he were my own son. He was very polite, treated me with respect and he was very fond of his mother."

Mr O'Connor said that he and Mr Maguire used to talk about Irish history when the younger man came to Blackpool during college holidays, and agreed that he told him the Weston camp was a base for soldiers going to Northern Ireland.

In January 1983, after receiving a letter from Mr Maguire, he went to the Lancashire police but soon began to give false information.

Mr O'Connor said: "I was pressured by the police. They wanted results and they wanted them fast. They were interested in the implications of the letter. They wanted more information. They were on my back almost on a daily basis."

Mr O'Connor agreed that in the course of giving the police false information he had implicated innocent Irish citizens. He also agreed that he had a long history of previous convictions.

The trial was adjourned until today.

Moves to improve aircraft safety listed at inquest

By Peter Davenport

The Civil Aviation Authority has made 12 recommendations to improve aircraft safety in the wake of the Manchester air disaster, it was disclosed yesterday. Many have been implemented by airlines and others, including the provision of smoke hoods, are under discussion.

The recommendations were given yesterday to the inquest on the 55 victims by Mr Ronald Ashford, the authority's director general of airworthiness.

Six of the recommendations deal with improvements to passenger evacuation from a smoke-filled aircraft:

1. A revised airworthiness directive to airlines to initiate more frequent and sophisticated checks on Boeing 737s with Pratt and Whitney JT8D engines to detect cracks in the combustion chamber cans, similar to those which led to the Manchester disaster.
2. Modifications, already carried out by Boeing, to prevent jamming of exit doors by the premature triggering of escape shutters as happened on one exit on the Manchester plane.
3. Over-wing emergency exits. The authority has instructed operators to create more space between the two rows of seats nearest the exits or to remove the seat closest to the escape hatch to make operation and access easier.
4. Clearer instructions on safety information leaflets.
5. Public address systems to be improved to prevent power loss on engine failure.
6. Smoke hoods: the authority is discussing the mandatory provision of hoods.
7. Improvements to materi-

als used in seats, cabin walls and ceilings.

8. Oxygen bottles carried for medicinal purposes to be equipped with a pressure release system to prevent their explosion in a fire.

9. Aisle width near galley areas at the front of aircraft improved for easier access to exit doors.

10. Airlines asked to suggest ways of improving the vision of seated cabin crew into passenger areas so that they are aware of an emergency.

11. Recommendations for the repositioning of megaphones and smoke hoods used by cabin crew to make them more accessible in emergencies.

12. After consideration of the part played by the engine thrust reverse interlockers, which provide braking facilities, the authority decided to make no changes.

Earlier, the inquest, on its eighth day, was told that British Airways had experienced an "epidemic" of problems with 737 engines in their fleet.

Complaints of slow acceleration, throttle stager and slow idle, which could be indicative of severe distress within the combustion chambers, had been regarded as a "relatively minor nuisance".

In February 1985, Pratt and Whitney sent a telex drawing airlines' attention to two incidents involving the engine, including one of a similar rupture of a combustion can to that which happened at Manchester.

The inquest was adjourned until today.

Airlines keen to use London's docklands

By Harvey Elliott, Air Correspondent

Three new airlines wish to fly from the City of London's commuter airport - STOLport - which is planned to open next autumn.

Cityair, Endrange and City Airlink have asked the Civil Aviation Authority to be considered alongside British Air Ferries and Brynmoo Aviation for licences to fly from docklands.

Little is known of Cityair, which wants to fly to three European capitals and City Airlink one of whose directors is Mr Randolph Fields, who founded British Atlantic Airways.

But the CAA does not have sufficient financial information from any of the five to enable them to hold a full licence hearing and has postponed the date for formal consideration of their applications until next March.

The airlines given licences will have to operate quiet short take-off and land aircraft in and out of the airport.

Endrange is a subsidiary of British Midland Airways and was set up to operate from the new airport. It plans to fly to eight destinations in Britain, the Channel Islands and the Continent.

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Fewer babies for single teenagers

The number of babies born to unmarried teenage mothers in 1984 was almost half the figure for 1970 but abortions in that same period rose, a family planning advice group said yesterday.

The annual report of the Brook Advisory Centres said that in 1984 out of 1,000 unmarried teenage girls aged between 15 and 19 almost 40 gave birth, compared with more than 71 per 1,000 in 1970.

The drop was matched by their conception rate, which fell from 82.4 per 1,000 in 1970 to 59.9 in 1984.

The group said that unwanted teenage pregnancies were being successfully combated by improved sex education and a wider use of contraceptives, but women aged between 16 and 19 had more than half of late abortions.

From 1973 to 1984 the abortion rate jumped from almost 11 for every 1,000 teenage girls to 20.

Concern over babies in jail with mothers

More than 100 babies were received into prison during the past year and 669 have been born there since 1975, the Howard League for Penal Reform said yesterday (Peter Evans writes).

Pregnant women and women with young children should not be sent to prison unless it is essential for the safety of the public, the league says.

"Many of the women sent to prison are there for minor property offences, and their children are made to suffer," Miss Frances Crook, the league's director, said.

Today's issue of the league's magazine, *Criminal Justice*, questions the morality and effectiveness of sending babies to prison with their mother.

Dr Stewart Britten, a child psychiatrist, says in another article that long-term damage is done to children separated from their mothers in prison, fostered and then returned to the care of an unfamiliar mother.

Judgement in plastic bullet case reserved

Judgement was reserved yesterday until next week at the trial of a policeman accused of manslaughter by firing the plastic bullet which killed Mr Sean Downes during a demonstration in Belfast.

Earlier, Mr Justice Hutton, sitting at Belfast Crown Court, was asked to stop the trial of Nigel Hegarty, aged 28, an RUC reservist based at Carrickfergus, on the ground that he had no case to answer. The application was refused.

Mr Hegarty has denied the unlawful killing of Mr Downes, aged 22, who was hit in the chest by a plastic bullet outside Sinn Féin offices in Belfast on August 12, 1984.

Big changes likely in theatre subsidy

By Gavin Bell, Arts Correspondent

Radical changes in theatre subsidy in England are expected to be proposed in the report of an independent inquiry, due to be published next Wednesday.

A key recommendation will be guidelines for the transfer of productions from subsidized to commercial theatres, to prevent any repetition of the recent controversy surrounding Sir Peter Hall and Mr Trevor Nunn.

Sir Peter and Mr Nunn have denied reports that they

amassed personal fortunes from the commercial exploitation of subsidized productions of the National Theatre and the Royal Shakespeare Company.

The inquiry, set up by the Arts Council under the chairmanship of Sir Kenneth Cork, announced last January that one of its objectives was "to investigate the use by other organizations and media of subsidized theatre product and resources".

Members of the committee have been sworn to secrecy pending publication of their report. However, it has

emerged that they have proposed specific guidelines for ensuring that theatres supported by taxpayers' money receive a fair return on the transfer of successful productions.

Sir Kenneth, who was appointed vice-chairman of the council last May, said shortly afterwards: "There has to be a way of rewarding companies for enterprise... when the Arts Council funds something that is exploited commercially, it should have a say in what happens."

The present relationship between the subsidised and

commercial sectors is described by theatre sources as a "free-for-all", in which the state-subsidized establishments have to negotiate as best they can with impresarios.

The inquiry is also believed to have proposed a "rationalization" of the system under which 49 theatres in England receive Arts Council funds.

Aware of limited financial resources, and increasing demands upon them, the committee is understood to favour channelling them into a smaller selection of the most promising ventures.

'Honest Ed' indulges taste for Shakespeare

A new touring company is to bring large productions of classical drama to theatres throughout the country and overseas, courtesy of "Honest Ed", an Irish bank and the Arts Council.

The English Shakespeare Company was launched officially yesterday under the joint directorship of Mr Michael Bogdanov, a former associate director at the National Theatre, and Mr Michael Pennington, the actor.

The largest donation, of £125,000, has been provided by Mr Ed Mirvish and Mr David Mirvish, Canadian businessmen who own the Old

Opera faces decline as grant value falls

Opera companies face a period of decline unless the Government substantially increases financial support through the Arts Council or local authorities, the National Campaign for the Arts said yesterday.

Grants to the two national and seven regional opera companies were falling to keep pace with inflation, falling by 5 per cent in real terms over the past three years, it said.

The total opera grant of £19.5 million this year represented 18 per cent of Arts Council expenditure, compared with 26 per cent in the 1960s.

The fact that so much

Opera faces decline as grant value falls

opera has survived is largely due to the dedication, hard work and low pay of so many of the staff involved," it said.

Public subsidies for opera compared unfavourably with other countries, notably in West Germany, where the Bavarian State Opera received £20.5 million last year - more than three times the grant to the Royal Opera.

The regions were particularly affected, with several companies being forced to cut productions. However, government plans for local authority support for the arts showed a reduction over the next three years.



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Fears over 'hijack' of inquiry on Euro tunnel

By Martin Fletcher, Political Reporter

MPs hearing evidence from objectors to the Channel tunnel believe that the big ferry companies operating out of Dover and Folkestone are attempting to hijack what is supposed to be a pioneering exercise in grassroots democracy.

The companies have a clear interest in seeing that the tunnel is never built and more than 4,000 local residents have petitioned against the £3 billion project.

MPs on the specially convened select committee, which has moved from Westminster to the Kent coastal town of Hythe, do not dispute that the local objectors to Euro Tunnel have very genuine fears and grievances.

Since Tuesday the committee has heard many fearful prophecies of tumbling house values, gardens being cut in two and of noise and environmental pollution.

A vicar said that vibrations would cause his graves to sink. A retired brigadier declared that the tunnel would be "Allah's gift to terrorists". Inevitably there are breeding grounds of rare created news that will be destroyed.

Doubts arise because most of these objectors have been organized and advised by about a dozen agents who first told them how to submit their petitions to Parliament and are stage-managing their appearances before the committee. Most of these agents are employed by the ferry companies.

Among the more prominent are Gwyn Prosser and Tony Neumann, ships officers and members of the ferry officers' union, NUMAST, who are employed by Sealink Ferries, the Sea Containers subsidiary which put in its own unsuccessful bid for the project.

Another is Mr Robbie Browne-Claydon, a London parliamentary consultant representing 120 petitioners. His clients include Felixtowe and European Ferries. There are many other examples.

Even protesters with no direct ferry company connection admit receiving advice from them. Claire Beckett, a Saltwood antique shop owner,

had genuine fears about the tunnel but did not know how to petition Parliament so she accepted Sealink's offer of help and was shown how to draw up her petition.

Some MPs believe the ferry companies aim to discredit the hearings by having them portrayed in the media as chaotic - thus, it is argued, undermining the financial credibility of the whole project.

On Monday, Sealink announced that it was preparing to take the Government to the European Court of Human Rights in Strasbourg for rushing the Bill through Parliament; and before the hearing opened on Tuesday, Mr Jonathan Aitken, the South Thanet anti-tunnel Conservative MP, denounced the hearings as "unfair in principle and unworkable in practice".

Interviewed on BBC Radio, Mr Peter Snape, a Labour MP and member of the committee, claimed to have evidence that Sealink had collected names of people who wanted to protest, even in some cases paying their £2 petition fee.

"They are determined to sabotage this scheme. We are concerned to hear people who properly want to make objections. They are likely to be squeezed out because of the disgraceful behaviour of Sealink," Mr Snape said.

None of the agents denies connections with the port ferry industry. While one admits to actually being paid to foment protests, as Mr Snape has suggested, Sealink concedes that it has been free with advice, while Townsend Thoresen certainly condones the sending out of letters to all its employees inviting them to petition. It is perfectly legitimate, the firm argues, to offer advice.

Miss Maureb Tomison, Sealink's director of communications, said: "It's profoundly undemocratic to say people should not be encouraged to petition if that is what they want to do. It's up to us to help people with genuine concern about their houses, jobs and schools to get justice."



Ely Cathedral choristers in full voice at Liverpool Street station yesterday with their director, Dr Arthur Wills (Photograph: Tim Bishop).

Choir's appeal for £4m defeats the station roar

British Rail's Eastern Region yesterday delivered the Bishop of Ely, the dean, and the choir of Ely Cathedral on to platform 10 at Liverpool Street station in London spot on time to launch a £4 million appeal to restore the great Cambridgeshire church

known as the "Ship of the Fens".

The 26-strong choir battled manfully against an assortment of distractions. There were the trains, the station announcer (who obliged with details of the next train back to where they had come from)

and the workmen drilling holes in the roof.

A small crowd of interested passers-by joined the press to watch the choir sing in front of engine No 47572, the Ely Cathedral.

The cathedral, one of Britain's finest churches, w-

gently needs £4 million for restoration work, a sum which the Dean of Ely, the Very Rev William Patterson, explained was for bare essentials only, with no provisions for improvements.

The renovations will take between six and seven years,

but the trustees of the appeal need to know by the end of this year that the cash is likely to be forthcoming.

The dean explained that a special service in the cathedral this Saturday will mark the extension of the appeal beyond Cambridgeshire.

Insurance firm in safe roads campaign

Britain's leading motor insurer, concerned at growing claims for accidents and reports of poor driving skills, yesterday launched a £2 million road safety package with the Department of Transport. Solutions to bad driving behaviour are to be studied at universities under long-term research fellowships set up by General Accident.

The campaign, viewed as a break from traditional approaches to road safety, is claimed to be the biggest initiative of its kind to be funded by a commercial enterprise with a government department.

It starts this autumn with a newspaper advertising campaign and competitions involving a video game.

Mr Peter Bottomley, Parliamentary Under Secretary of State at the department, said yesterday: "We welcome the public stance General Accident has taken on road safety."

"Its support of the Government in addressing the tragic loss of life and suffering that results from the 245,000 accidents involving injury or death that occur in Britain each year is commendable."

Insurance companies lost £367 million in motor underwriting last year, the ninth consecutive year of losses.

Track safety rules 'ignored' before crash

Safety procedures apparently were not followed shortly before a train crashed through closed crossing gates near Gainsborough in Lincolnshire yesterday, British Rail said.

No one was injured in the accident at the Stow Park crossing, near Marton, when a goods train, careered through the gates which should have been closed to traffic.

British Rail's operation manager for Lincoln, Miss Catherine Gregory, said: "The accident should not have occurred. In this instance normal safety procedures were not followed."

The crash has revived worries about level crossings after the recent accident at Lockington, Humberside, in which nine people died.

Skipper fined £1,000 after hitting pier

The captain of the ship which rammed Southend pier earlier this year was fined £1,000 by magistrates at Grays, Essex, yesterday.

Frank Boyd, aged 43, of Bexleyheath, Kent, told the court that he had passed out after a coughing fit before his ship, the 1,000-ton Kings Abbey, hit the pier on June 30.

The ship cut clean through the world's longest pleasure pier causing damage estimated at several million pounds.

The statements of two fishermen on the pier at the time of the accident were read to the court. Both stated they had seen no one on the bridge when the ship hit the pier.

Boyd pleaded guilty to navigating without due care and attention. Three other charges were dropped.

Fishing industry

Icelandic cod landings keep Grimsby alive

By John Young, Agriculture Correspondent

Icelandic fish landings at Grimsby and Hull are breaking all records.

The landings come 12 years after the "cod war", when the Royal Navy attempted unsuccessfully to prevent Iceland from extending its territorial waters from 12 to 50 miles.

Mr Kenneth Beeken, secretary of the Grimsby Fish Merchants' Association, welcomed the trade as helping to keep the port alive.

The fish are caught by Icelandic vessels and then transported to Humberside in container ships.

According to *Fishing News*, about 35,000 tons of containerized fresh fish from Iceland will be auctioned at Hull and Grimsby this year and is expected to fetch some £30 million. About three quarters is cod, and the rest haddock and plaice.

In 1984 shipments were little more than 10,000 tons, but last year they increased to more than 25,000 tons, and this year more than 20,000 tons were landed in the first six months.

The boom has not been welcomed by Icelandic processors who complain that their own freezer plants are being starved of fish, and that their international export trade is being damaged.

The fishermen say the prices they get at home do not

compare with those on Humberside.

A "plaice war" appears to be breaking out in the North Sea in grounds where predominantly Dutch trawlers are said to be "playing havoc" with boats from Grimsby.

There have been several incidents involving Grimsby's 100 anchor seine-net boats and Dutch beam trawlers fishing for plaice about 100 miles east-north-east of the English port.

Net and gear losses sustained by Grimsby boats have been estimated at tens of thousands of pounds.

Mr Nigel Aldous, chief executive of the National Federation of Fishermen's Organizations, said yesterday: "There has been a steady increase in the number of incidents since February, when a complete set of nets worth £5,000 was lost."

It is so bad that Grimsby fishermen are not prepared to tolerate it any longer.

"We have called on the assistance of the Fisheries Inspectorate, who are now patrolling the area, and we are setting up a meeting early next month with the Dutch Fishermen's Federation," he said.

Last month Whitby fishermen accused the Dutch of starting a "herring war" after local boats lost gear and nets worth thousands of pounds.



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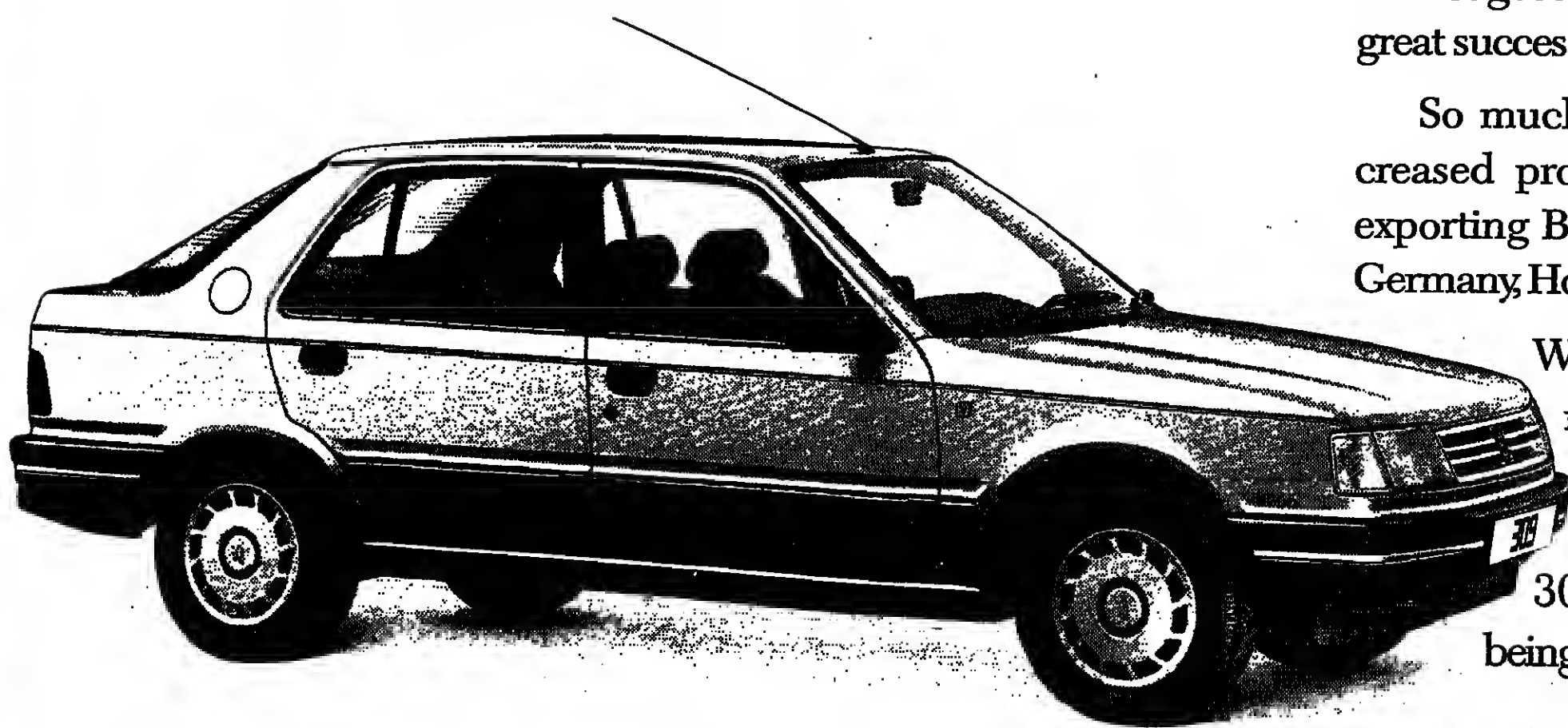
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PEUGEOT TALBOT 1985 WORLD RALLY CHAMPIONS

مكازم الأعمال

Mine ends in fat

Hostel wives arrested

Death

Russia blames Pakistan on envoy's kill

Black workers bear the brunt of gold mining conditions

Mine disaster ends decline in fatality rate

From Michael Hornsby, Kinross Gold Mine, South Africa

The disaster at the Kinross gold mine in the Transvaal, the second worst mining accident of any kind in South Africa, came at a time when the appalling high fatality rate at gold mines was starting to decline.

For a long time the number of people, the vast majority of them black, who died each year seldom dropped below 600. Over the past 2½ years, however, the Chamber of Mines was able to point to a marked improvement in this grisly record.

In 1984, 592 gold miners were killed in accidents. The deaths dropped to 528 in 1985, and in the first six months of this year fell still further, when the fatality rate per 1,000 workers was running at 0.88, the first time it had fallen below one.

The comparative fatality rates for 1984 and 1985 were 1.18 and 1.03 per 1,000 respectively, showing the declining trend which has now been shattered by the Kinross tragedy.

It is probably not accidental that the improvement in the figures roughly coincided with the emergence three years ago of the National Union of Mineworkers (NUM) in an industry where blacks had

never been successfully unionized before.

The NUM, under its General Secretary, Mr Cyril Ramaphosa, has made the issue of mine safety a main feature of its negotiations with the Chamber of Mines, which represents mining companies.

Last year a report on mine safety, commissioned by the NUM from the Department of Sociology at the University of the Witwatersrand, strongly criticized the mining plants for lax or apathetic attitudes towards safety regulations.

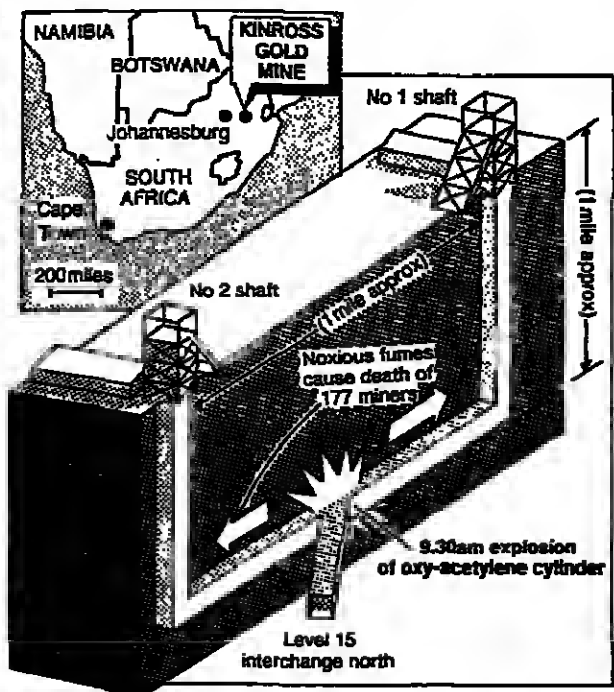
The companies concede that the fatality rate at gold mines is high by world standards, but in mitigation plead the unique conditions under which gold is mined here.

Between 450,000 and 500,000 blacks work in them at an average working depth of about one mile, where rock temperatures and pressures are intense and falls and "rockbursts" are frequent causes of accidents.

The Chamber of Mines can point to a sharp drop in accidents at gold mines since the late 1960s. In 1968 the accident rate was 64.1 per 1,000 workers employed, and by the first six months of this year it had declined to 21.8 per 1,000.



Black miners watching anxiously as rescuers continue the evacuation of fellow-workers from the Kinross mine yesterday. At right, how the miners died after an underground explosion and fire set off poisonous fumes throughout the gold workings.



NUM officials counter this claim, however, by pointing out that a worker has to be sufficiently seriously injured for him to be unable to perform his normal shift for 14 days before an accident is considered necessary to be reported, a period much longer than that observed in most mining countries.

Compensation to families of miners killed on duty is also limited. Widows can expect an annuity of about 40 per cent of her husband's salary at the time of his death. Some companies also pay a lump sum compensation equal to about two years' salary. The average monthly pay of black

miners is about 340 rands (£100).

The only way these relatives can obtain higher compensation is if they can prove in a court of law that the mining company was criminally negligent.

The fatality rate at coal mines is much lower - it was 0.42 per 1,000 employees in 1985 - though the two worst previous disasters were both at collieries.

In 1960, 435 miners were buried alive in a cave-in at the Coalbrook colliery, south of Johannesburg, and 68 were killed in a methane-gas explosion in 1983 in the Hlobane colliery in Natal.

British survivor praises rescuers

The horror of the South African goldmine disaster was described by ex-British pitman, Mr Dick Grenfell, yesterday.

Mr Grenfell, aged 38, was at his job as a pump fitter about 6,000 ft underground, the lowest level of the Kinross mine, 65 miles east of Johannesburg, at the time of the tragedy.

The former Co. Durham coalminer said: "I just saw black fumes and smoke coming down the shaft towards us.

"We were lucky. The ventilation system took the smoke to every level of the mine, but by the time it reached us, it was diluted.

Mr Grenfell, married with three children aged 11, 10 and five, added: "The rescue teams were fantastic. They went into action straightaway and deserve every praise."

After spending the night in hospital, Mr Grenfell was due to return underground last night.

Hostel wives arrested

From Ray Kennedy, Johannesburg

Wives of black hostel dwellers who sneaked in to spend nights with their husbands have been arrested for "sleeping there without a permit".

Officials of the Community Services office of the Western Cape Provincial Administration made the arrests in a raid on the single-quarter Mfuleni hostel near Stellenbosch.

Other hostel residents had complained and six women were arrested, said Mr Sampie Steenkamp, a spokesman for Community Services.

Meanwhile, Mr Louis Nel, Deputy Minister of Information, yesterday visited Khayelisha, the huge black township on the bleak Cape Flats, 20 miles from Cape Town, that is being developed to try to overcome the squatter problem in the area.

Sanctions aid pledge by Norway

From A Correspondent, Harare

Norway's Prime Minister, Mrs Gro Harlem Brundtland, yesterday pledged increased assistance to the nine members of the Southern African Development Co-ordination Conference should South Africa retaliate over sanctions.

Mrs Brundtland, chairman of the World Commission on Environment and Development, said that racism was one factor behind a Third World conservation crisis.

Mr Robert Mugabe, the Prime Minister of Zimbabwe, opening a commission meeting here, said that crowding rural blacks into "tribal trust land" by the former Rhodesian Government had led to today's soil erosion.

But the threat to peace posed by apartheid overshadowed all development problems in southern Africa.

Research on Aids-herpes link hit Laboratory saboteur hunted

From Paul Valley, New York

An investigation has been launched into the activities of a mysterious saboteur who has been tampering with experiments at America's leading Aids research laboratory.

Officials at the Centres for Disease Control in Atlanta have this week revealed that for the past five months experiments have been deliberately interfered with in a laboratory where work has been conducted on the relationship between Aids and herpes viruses. The saboteur is apparently someone who has legitimate access to the laboratories.

Aids Weekly, a newsletter based in Atlanta, has published a copy of a memorandum from Dr Gary Noble, assistant director of science, to the director of the centres, which revealed that from April to August at least "five

separate incidents of suspected intentional tampering with laboratory experiments have occurred in the viral exanthems and herpesvirus branch".

The attempts to spoil the research work have involved the shutting off of carbon dioxide supplies to incubators containing cultures of the viruses, as well as alterations to temperature controls to agitate the samples.

On three occasions the saboteur's tactics have necessitated the repetition of months of work, though the research on the Aids-herpes link has now been successfully completed.

The motive for the interference is unclear to security experts. The question of politically motivated sabotage by local right-wing, religious fundamentalists, who see Aids as a divine retribution on a decadent society, has been raised, but scientists at the

centres are inclined to think that it may be the work of some disgruntled employee.

"There is always the possibility that all these incidents were accidents. That is why we have launched the investigation," a spokeswoman at the centres said.

There was no evidence at this stage that sabotage was directed primarily at the Aids research. "Very few people would know that Aids research was carried out in this branch," she added.

One theory was that some employee was spoiling experiments as a protest against recently introduced management changes.

Greek row over shots by Turkey

From Mario Modiano, Athens

Greece protested to Turkey yesterday that Turkish warships on exercise in the Aegean had fired across the bows of a Greek patrol boat.

An Athens announcement said that Mr Nazmi Akman, the Turkish Ambassador, was called in by Mr Yiannis Kapsis, the Greek Foreign Minister, who "emphasized the gravity of the incident and the eventual international repercussions from such acts".

Mr Kapsis said that Turkish naval vessels, in international waters south of the Greek island of Lesbos on Tuesday, had fired 10 shells within 200 yards of the stern of the Greek patrol ship Panagopoulos I.

The statement said that European Community governments had been told of the incident.

UN commander welcomes Amal offer

Death threat for attacks on Unifil

From Robert Fisk, Tyre

In an unprecedented alignment with the Shia Muslim Amal militia, the commander of the United Nations force in southern Lebanon yesterday cathartically endorsed a militia promise to put to death anyone attacking UN troops in the country.

At the same time, Amal officials, who are already holding five men for a series of attacks on UN soldiers, claimed that a demonstration in Tyre by thousands of villagers in support of the UN provided a mandate for them to "execute" anyone held responsible for the landmine explosions which have killed five UN soldiers and wounded many others.

The Amal decision, and the UN's approval of it, marks a turning-point in the long saga of the international army in southern Lebanon.

It places the UN firmly behind Amal in its struggle against the pro-Iranian Hezbollah "Party of God" militia, but it also raises grave moral issues, as Amal's victims are unlikely to be given any form of trial.

Since the UN itself has no judicial power in Lebanon, its officers probably had little effect but to accept what is in effect Amal's quasi-judicial protection. Nor can it go on accepting fatalities on the present scale.

But Major-General Gustav Hagglund was not mincing his

words yesterday when I asked him what he thought of Amal's promise to "execute" those attacking the UN. "I hope this promise will be kept," he said firmly.

If those who were attacking UN troops were "brought to justice", the general commented, it would have a good effect on the morale of Unifil as well as on a population which supported the UN's mission and disapproved of the killings.

But he revealed that he had already ordered the French contingent, which is most vulnerable to attack, to withdraw from 11 of its 30 outposts in the French battalion area around the village of Mar-akeh, and after some thought he conceded that he intended "to do some redeploying of the French".

General Hagglund seems to be a tougher, more forceful character than his Irish predecessor, Major-General William Callaghan, though he was a trifle rueful when I asked him about the "outrage" expressed by M Jacques Chirac, the French Prime Minister, when he heard that the general had taken a holiday while the French UN contingent was under daily attack.

"I am a United Nations employee," General Hagglund replied. "I cannot comment on what the Prime Minister of France says. I can only comment on my holiday. I am happy I am back."

He had taken only two

weeks' leave in the past two years, he explained, and felt it was time to see his family again. "After Mr (Marrack) Gosling (the UN Under-Secretary General for Political Affairs) visited this area to see the situation, he decided to authorize a leave for me on the understanding that, if the situation got worse, I would return . . . I was called to return by Mr Gosling."

General Hagglund is a slim, rather ascetic figure who can nevertheless exhibit considerable anger when talking of the death of his troops. The killing of Lieutenant Angus Murphy, the Irish officer blown up by a landmine on a dirt track near the village of Yater last month, was "a particularly dreadful thing."

The bomb had been controlled by men who could see their target clearly, and in fact he had been receiving a number of threats not to use that road," he said.

There had been objections because UN soldiers defused mines along the track which had been laid for the Israelis and their Lebanese allies.

The UN may at least take some comfort from the events in Tyre yesterday. Despite the fear expressed by some shopkeepers in Tyre, many thousands of ordinary Shia men and women were prepared to demonstrate in the city on the UN's behalf, holding banners which proclaimed their insistence that the UN must stay.

When General Hagglund

addressed them from the roof of the UN's logistic unit in the Tyre seashore, his declaration that his soldiers had come to help "the poor and deprived people of southern Lebanon" was greeted by cries of "Allah Akbar" (God is greater) from Shia gunmen, village couples and many young girls, some of whom were dressed in black chadors and holding AK 47 automatic rifles.

Mr Abdul-Majid Saleh, the most prominent Amal official in Tyre, said that it would be a "catastrophe" if the UN left while Daoud Daoud, the more popular of the organization's militia leaders, spoke in blood-thirsty terms of how "we shall chop off the hands and cut off the heads of all those who attack Unifil".

His aides said that he meant what he said, but that those guilty of killing Unifil soldiers would be shot in Beirut.

Yet Amal may have its work cut out. The French contingent came under rocket fire near the village of Ein Baal yet again on Tuesday evening. And Amal's power over the Hezbollah is steadily waning in the south, just as it has almost crumbled in many Shia areas of west Beirut.

The turbaned sheikhs and bearded Amal gunmen who mingled with the smartly-dressed UN officers, in Tyre yesterday have taken a gamble in protecting the UN, just as the UN is gambling on Amal's survival in southern Lebanon. It is a dangerous game.

Meanwhile, the General Assembly turned yesterday to the problem of Namibia, with African delegates presenting new demands for comprehensive sanctions against South Africa which rules the territory in defiance of repeated UN resolutions.

Mr Antoine Ndinga Oba, the Foreign Minister of Congo and acting chairman of the Organization of African Unity, who opened the four-day debate, advocated a total blockade of South Africa and assistance to the front-line states.

Russia blames Pakistan over envoy's killing

Moscow (Reuters) - Tass said yesterday that Pakistan's authorities could not escape blame for the killing in Islamabad on Tuesday of a Soviet military attaché, Colonel Fyodor Gorenkov.

"The Pakistani authorities cannot get away from being held accountable. They should be well aware that such actions cannot remain without consequences for the further development of relations between the two countries," it said.

Colonel Gorenkov was shot dead as he was driving near the presidential palace.

Libya seeks censure of US raids

From Zoriana Pysariwsky, New York

Libya has obtained the inclusion in the agenda of the new General Assembly an item aimed against the United States for the reprisal raids last April, in a move to isolate Washington.

The steering committee approved the Libyan request without a vote, on Tuesday after the American delegate, Mr Herbert Okun, raised no formal objection. Traditionally the US does not oppose the adoption of items for the UN agenda, even if Washington is the principal target.

But Mr Okun made plain that the US reserved its right to make its own charges

against Libya, arising out of the bombing of a West Berlin discotheque frequented by American troops. It was that incident in which an American soldier was killed, along with a Turkish woman, that led to the American air strikes against Tripoli and Benghazi.

Libya's move is intended to buffer it from further US strikes. But if its lack of enthusiastic support in the Security Council is carried over to the assembly, its propaganda campaign against Washington will be far from successful.

A majority of Third World members, although feeling compelled to chasten the Reagan Administration for

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The following information must be read in conjunction with the full prospectus dated 12th September, 1986, comprising the listing particulars relating to TSB Group plc ("the Company"), from which it is derived. Terms defined in the full prospectus bear the same meaning herein. The full prospectus may be obtained from the addresses referred to in "Availability of the Prospectus" below.

A public application form is provided below, together with notes on how to complete it. Successful applicants for shares will be entitled to receive, free of charge, a loyalty bonus of one extra share, up to a maximum of 500 shares, for every 10 shares continuously held from allocation under the offer for sale to 30th September, 1989, in accordance with the loyalty bonus arrangements set out in the full prospectus.

APPLICATION, DEALING AND PAYMENT ARRANGEMENTS

If your application is successful in whole or in part, you will be sent a renounceable document called a letter of acceptance on, or as soon as possible after, 7th October, 1986 which will tell you the number of shares allocated to you. If you are successful or are allocated only some of the shares for which you have applied, any unused money paid by you on application will be returned (without interest).

It is expected that dealings on the Stock Exchange will begin on the dealing day after letters of acceptance are posted to successful applicants. If you deal before you receive a letter of acceptance, this will be at your own risk. You must recognise the risk that your application may not have been accepted to the extent expected or at all. Instructions for dealing will be printed on your letter of acceptance.

If you wish to keep the shares allocated to you, you need not do anything until you have to pay the second instalment, due not later than 3.00 p.m. on 8th September, 1987. You will be reminded about the second instalment before it becomes payable.

Under the Instalment Agreement, shares sold under the offer for sale will be registered in the name of Lloyds Bank Plc as Custodian Bank until they have been fully paid for. However, the Instalment Agreement is designed to confer upon you or any subsequent purchaser of shares substantially the same rights and privileges (and to impose substantially the same obligations, restrictions and limitations) as are conferred or imposed on shareholders of the Company, in particular, you will be entitled to receive dividends and vote at meetings.

If you do not pay the second instalment in respect of any share, you could lose your right to that share and to all extra shares under the loyalty bonus arrangement. In that case, you will be required to pay the amount of the first instalment, without interest, less any loan (including expenses) which TSB Central Board may have suffered as a result of your failure to pay. TSB Central Board may instead accept late payment of the second instalment and is entitled to demand interest on the overdue amount.

A final share certificate will be sent to you after payment of the second instalment.

Further details of the Instalment Agreement are set out in the full prospectus and copies of the agreement may be inspected at the offices of the Regional Co-ordinators until 30th November, 1987.

Special arrangements have been made for investors to buy and sell small numbers of shares until 30th September, 1986 at special agreed rates through the Regional Co-ordinators and certain local stockbrokers listed in the full prospectus. The list of local stockbrokers is available at TSB bank branches.

Copies of the full prospectus may be obtained from, or inspected at, all branches in the UK, the Channel Islands and the Isle of Man of the TSB bank and Lloyds Bank Plc, all branches in Scotland of Bank of Scotland and all branches in Northern Ireland of Northern Bank Limited, and the offices of the Regional Co-ordinators listed on this page and of certain local stockbrokers referred to above.

The full prospectus is also being published in full in the *Financial Times*, *The Times* and the *Daily Telegraph* on Tuesday, 16th September, 1986.

Table listing branch addresses for Belfast, Birmingham, Bristol, Cardiff, Edinburgh, Glasgow, Liverpool, London, Manchester, Newcastle, Norwich, Nottingham, Plymouth, Southampton, and Swansea.

INSTRUCTIONS FOR DELIVERY OF YOUR APPLICATION FORM

SEND YOUR COMPLETED APPLICATION FORM BY POST TO ARRIVE NOT LATER THAN 10.00 A.M. ON WEDNESDAY, 24TH SEPTEMBER, 1986 TO THE APPROPRIATE ADDRESS IMMEDIATELY BELOW according to the first letters of your surname (or corporate name) inserted by you in Box 3. For example, if your surname is Jones, you should send it to Lloyds Bank Plc (G to J).

PLEASE USE FIRST CLASS POST AND ALLOW AT LEAST TWO DAYS FOR DELIVERY.

OR TAKE IT BY HAND TO ARRIVE NOT LATER THAN 10.00 A.M. ON WEDNESDAY, 24TH SEPTEMBER, 1986 according to the first letters of your surname (or corporate name) inserted by you in Box 3 to:

Table listing branch addresses for A to G, G to J, N to S, and or to any of, including Bank of Scotland, Lloyds Bank Plc, and National Westminster Bank Plc.

OR TAKE IT BY HAND TO ARRIVE NOT LATER THAN CLOSE OF BUSINESS ON TUESDAY, 23RD SEPTEMBER, 1986 to any TSB branch.

YOU MAY APPLY ONLY ONCE ON A PUBLIC APPLICATION FORM

Fill in (in figures) the number of shares for which you wish to apply.

Your application must be for a minimum of 400 shares or for one of the other numbers of shares indicated in the table below.

Applications for any other number of shares will be rejected.

Table showing share amounts and instalment payments for various share counts (400, 800, 1200, 1600, 2000, 2400, 2800, 3200, 3600, 4000).

An application for more than 10,000 shares up to 100,000 shares must be for a multiple of 5,000 shares and an application for more than 100,000 shares must be for a multiple of 50,000 shares.

Fill in (in figures) the amount now payable at 50p per share. The table above shows the amount now payable for applications for up to 10,000 shares.

The second instalment is payable by 3.00 p.m. on 8th September, 1987. You will be reminded about the second instalment before it becomes payable.

Fill in (in block capitals) the full name and address of the person applying for shares.

If this application is being made jointly with other persons, please read Note 6 before completing Box 3.

Applications must not be made by children under 16. A parent may apply for the benefit of his/her child under 16 by inserting after the parent's surname in Box 3 the word "for" followed by the full names of the child. A parent who makes such an application is not thereby provided from making a single application on a Public Application Form for his/her own benefit.

The applicant named in Box 3 must date and sign Box 4. The Application Form may be signed by another person on your behalf if that person is duly authorised to do so under a power of attorney. The power of attorney must be enclosed for inspection. A corporation should sign under the hand of a duly authorised official, whose representative capacity must be stated.

Warning: The right is reserved to reject multiple or suspected multiple applications. Criminal proceedings may be instituted if more than one application is made by you (or on your behalf) and for your benefit on a Public Application Form.

Fill a cheque or bankers' draft for the exact amount shown in Box 2 to your completed Application Form. Your cheque or bankers' draft must be made payable to "TSB Share Offer" and crossed "Not Negotiable".

Your payment must relate solely to this application. No receipt will be issued.

Your cheque or bankers' draft must be drawn in sterling on an account at a bank branch in the United Kingdom, the Channel Islands or the Isle of Man and must bear a United Kingdom bank sort code number in the top right hand corner. If you do not have a cheque account, you can obtain a cheque from your building society or bank branch.

An application may be accompanied by a cheque drawn by someone other than the applicant(s), but any moneys returned will be sent by cheque crossed "Not Negotiable" in favour of the applicant(s).

You may apply jointly with up to three other persons provided each applicant is 16 or over. Boxes 3 and 4 must be completed by one applicant. All other persons who wish to join in the application must complete and sign Box 6.

Another person may sign on behalf of any joint applicant if that other person is duly authorised to do so under a power of attorney. The power of attorney must be enclosed for inspection. Letters of acceptance, cheques and other correspondence will be sent to the address in Box 3.

- (i) Acceptance of applications will be conditional upon (1) ordinary shares in TSB Group plc being admitted to the Official List of the Stock Exchange and listing becoming effective in accordance with "Admission of Securities to Listing" by not later than close of business on 10th November, 1986 and (2) the underlying agreement referred to in Section 13 of Part XI of the listing particulars relating to the Company dated 12th September, 1986 ("the listing particulars") not being terminated in accordance with its terms prior to notification to The Stock Exchange of the basis of allocation. Application moneys will be returned (without interest) if either of these conditions is not satisfied and, in the meantime, if presented for payment, will be held by a receiving bank in a separate account. The right is reserved to present all cheques and bankers' drafts for payment on receipt by a receiving bank.
- (ii) Save where the context otherwise requires, terms defined in the listing particulars bear the same meaning which used herein or in the application forms.
- (iii) References (i) to rights being effectively renounced mean the renouncee (ii) being registered by a receiving bank in relation to the rights concerned and (ii) to rights being effectively considered mean the transferee (ii) being registered in the register maintained by the Custodian Bank under the Instalment Agreement.
- (iv) By completing and delivering an application form, you:
- (i) offer to purchase the number of shares specified in your application (as set out in the listing particulars) on the terms and conditions set out in the listing particulars, including these terms and conditions, the notes or guide notes accompanying the application form and the Instalment Agreement (as amended), subject to a memorandum and articles of association of the Company and agree to become a party to and be bound by all the provisions of the Instalment Agreement;
- (ii) agree that, in consideration of TSB Central Board agreeing that it will not, prior to 10th November, 1986, sell any of the ordinary shares being offered for sale to any person other than by means of the procedures set out in the listing particulars, your application may not be revoked until after 10th November, 1986 and that this paragraph shall constitute a collateral contract between you and TSB Central Board which will become binding upon you by post or in the case of delivery by hand, no receipt by a receiving bank or TSB bank branch of your application form;
- (iii) warrant that the renouncee accompanying your application form will be honoured on first presentation;
- (iv) agree that, in respect of those shares for which your application has been received and is not rejected, acceptance of your application shall, in the event of the Insolvency of TSB Central Board, either (a) by notification to The Stock Exchange of the basis of allocation (in which case acceptances shall be on that basis) or (b) by notification of acceptance thereof to the Insolvency Administrator;
- (v) agree that any letter of acceptance and any money remittable to you may be retained by a receiving bank pending clearance of your remittance;
- (vi) authorise the relevant receiving bank or the Custodian Bank (as the case may be) to send on behalf of TSB Central Board a letter of acceptance for the number of shares for which your application is accepted and/or a crossed cheque for any money remittable by post to the address of the person (or the firm-named person) named in the application form and to procure that your name (and the name(s) of any other joint applicant(s)) is/are placed on the register maintained by the Custodian Bank under the Instalment Agreement in respect of such shares the right to which has not been effectively renounced in accordance with the terms of the Instalment Agreement, and, thereafter, to procure that your name (and the name(s) of any other joint applicant(s)) is/are placed on the register of members of the Company in respect of such shares, the entitlement to which is then evidenced by transfer certificates and the right to which has not been effectively renounced;
- (vii) agree that time of payment by you shall be of the essence of the contract constituted by acceptance of your application;
- (viii) agree to pay or procure to be paid by, and for value not later than, 3.00 p.m. on 8th September, 1987, the second instalment of 50p per share payable in respect of those shares for which your application is accepted and the right to which has not been effectively renounced or transferred by you prior to that time;
- (ix) warrant that, if your application is made on a priority application form, you are an eligible customer, employee or pensioner (as the case may be) of the Group and that your application is made solely for the benefit of the applicant(s) named therein, or, in the case of a customer priority application form, if applicable, for the benefit of the person, body, trust or estate designated in Box A on that form;
- (x) warrant that not more than one application has been made by you (or on your behalf) and for your benefit on a public application form;

- (xi) warrant that, if you sign the application form on behalf of somebody else or on behalf of a corporation, you have due authority to do so;
- (xii) agree that failure to pay or procure the payment of the second instalment as provided in sub-paragraph (viii) and/or a breach of any of the warranties set out in sub-paragraphs (ii), (ix), (x) and (xi) will constitute a breach of a fundamental term and condition of the contract constituted by acceptance of your application and TSB Central Board will be entitled (but not bound) to treat itself as discharged from its obligations under the contract;
- (xiii) agree that all documents in connection with the loyalty bonus arrangements may be sent by post to the person (or the firm-named person) named as an applicant in the application form to the address of such person (or firm-named person) to time appear in the register of members of the Company against the name of such person(s);
- (xiv) agree that all applications, acceptances and contracts constituting therefrom under this offer for sale shall be governed by and construed in accordance with English law;
- (xv) agree that, having had the opportunity to read the listing particulars, you shall be deemed to have notice of all information and representations in relation to the Company and the Group contained therein; and
- (xvi) confirm that in making your application you are not relying on any offer or representations in relation to the Company or the Group other than such as may be contained in the listing particulars or in the main prospectus taken together with any other information and, accordingly, you agree that no person shall have any liability for any such other information or representations (other than as aforesaid).
- (e) The Instalment Agreement provides that any contract made by acceptance (whether in whole or in part) of any application shall constitute a separate contract for the purchase of each of the shares agreed to be sold, and these terms and conditions shall be construed accordingly.
- (f) The basis of allocation will be determined by TSB Central Board in consultation with Lazard Brothers & Co. The right is reserved, notwithstanding the basis so determined, to reject in whole or in part and/or to scale down any application and, in particular, multiple or suspected multiple applications. Any application which (a) is or is on behalf of the same applicant or another person associated with him) is for more than five per cent. of the ordinary shares in issue following the offer for sale will be rejected to the extent it (either alone or together with any other such application) exceeds that percentage and may also be scaled down thereafter. TSB Central Board reserves the right to treat as valid any application made or believed to be made by or on behalf of any other person or persons associated with him) in full or in part, notwithstanding the fact that such application or applications exceed the percentage specified in the listing particulars.
- (g) No person receiving a copy of the listing particulars or the main prospectus or an application form in any territory other than the UK, the Channel Islands or the Isle of Man may treat the same as constituting an invitation or offer to him, nor should he in any event use such form unless, in the relevant territory, such an invitation or offer could lawfully be made in the relevant form or could lawfully be used without contravention of any regulation or other requirement. It is the responsibility of any person outside the UK, the Channel Islands or the Isle of Man wishing to make an application hereunder to satisfy himself as to full observance of the laws of any relevant territory in connection therewith, including obtaining any requisite governmental or other consents, observing any other requisite formalities, and paying any issue, transfer or other taxes due in such territory.
- (h) The ordinary shares have not been, and will not be, registered under the United States Securities Act of 1933, as amended. Accordingly, such shares may not be offered, sold, renounced or transferred, directly or indirectly, in the United States or to, or for the benefit of, any U.S. person or to any person purchasing such shares for re-offer, sale, reassignment or transfer in the United States or to, or for the benefit of, any U.S. person as part of the distribution of such shares. For this purpose, "U.S. person" means any national, citizen or resident of the United States or the estate or trust of such person, any corporation, partnership or other entity created or organized in or under the laws of the United States, or any political sub-division thereof, and any United States branch of a non-U.S. person and "United States" means the United States of America, its territories and possessions and all other areas subject to its jurisdiction.
- (i) All documents and cheques sent by post by or on behalf of TSB Central Board, the Company or the Custodian Bank will be sent at the risk of the person entitled therein.

Special arrangements have been made for investors to buy and sell small numbers of shares until 30th September, 1986 at special agreed rates through the Regional Co-ordinators and certain local stockbrokers listed in the full prospectus. The list of local stockbrokers is available at TSB bank branches.

Copies of the full prospectus may be obtained from, or inspected at, all branches in the UK, the Channel Islands and the Isle of Man of the TSB bank and Lloyds Bank Plc, all branches in Scotland of Bank of Scotland and all branches in Northern Ireland of Northern Bank Limited, and the offices of the Regional Co-ordinators listed on this page and of certain local stockbrokers referred to above.

The full prospectus is also being published in full in the *Financial Times*, *The Times* and the *Daily Telegraph* on Tuesday, 16th September, 1986.



TSB bank customers who registered for priority by 5th September, 1986 are eligible to apply on a pink Customer Priority Application Form.

Customer Priority Application Form with sections for: I/we offer to purchase ordinary shares, in TSB Group plc at 100p per share on and subject to the Terms and Conditions set out in the Prospectus dated 12th September, 1986; and I/we attach a cheque or bankers' draft for the amount now payable of £; and I/we hereby declare that this is the only application for shares made by me/us (or on my/our behalf) and for my/our benefit on a Public Application Form.

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Candidates show their paces as US election battles begin

Populist preacher uses television link-up to join race for presidency

From Michael Binyon, Washington

The Rev Pat Robertson, the populist evangelical preacher and head of America's largest Christian broadcasting network, declared last night that he was entering the 1988 presidential race.

Speaking from Washington last night by closed-circuit television to more than 200,000 people in 216 sites around the country, Mr Robertson said he intended to seek the Republican nomination if he could garner the signatures and support of three million people. It is believed to be the first time that a leading presidential contender has used television to launch his race.

Though not yet an officially declared candidate, Mr Robertson's long-expected entry into the crowded field has thrown Republicans into disarray. The leading contenders, such as Mr George Bush, the Vice-President, Congressman Jack Kemp and Senator Robert Dole, see him as a spoiler, who will siphon off a large number of key voters on the party's right wing and become a powerful magnet for the religious conservatives who helped President Reagan enter the White House.

In particular, his experience in broadcasting, reaching a flock of up to 17 million people five days a week, gives him a big advantage in a campaign where television will play a larger role than ever before.

Mr Robertson's aides said that the closed-circuit broadcast from Constitution Hall in Washington to audiences invited to gather at selected points around the country was found to be cost-effective and

cheaper than a postal campaign. Mr Robertson's own Christian Broadcasting Network was not involved.

The genial, cherubic-faced Southern Baptist preacher who has built a \$70 million (£47.5 million) broadcasting empire is no stranger to politics. At 56 and the son of a former Virginia senator, he has taken an increasingly political stand on abortion, school prayers and a return to traditional family values.

Despite a public humility which insists that his decision on a candidacy depends entirely on "God's will", Mr Robertson is adept at using theatre and oratory to rouse his supporters.

But with a degree from Yale University, a good military record in Korea and an affable manner, he comes across less harshly, and to many people less threateningly, than other fundamentalist campaigners, such as the Rev Jerry Falwell, though the message is the same.

His constant mixing of religion and politics, however, has given ammunition to his critics, who have accused him of violating the constitutional separation of church and state.

And though he entered the pre-primary manoeuvres in Michigan last month, he fell way behind Mr Bush and Mr Kemp, and appeared to alienate many cool Northerners with his biblical strictures.

In some ways Mr Robertson is a Republican equivalent of the Rev Jesse Jackson, the black Democratic activist, whose intervention in 1984 put great pressure on Mr Walter Mondale. Mr Robertson has never previously

sought public office, but he has the advantage of considerable personal wealth and a national network of supporters — the National Freedom Council — which he formed in 1981 to encourage political activity among fundamentalists.

He bought his television network — on God's instructions, he says — in 1960 for \$70 and a \$37,000 loan. His business skill has now built this up to a \$230 million enterprise.

He opposes government welfare programmes, favours capital punishment, denies that he is seeking to impose his Christian beliefs on the country, and wants a continuation of the US defence build-up.

His critics say his faith-healing activities may rouse scepticism among many voters, and that his lack of political experience will begin to tell as he comes under the intense public scrutiny given to all presidential aspirants.

But leading Republicans are taking Mr Robertson seriously, and are already preparing their counter-attacks.



Mr Joseph Kennedy, looking remarkably like his father, Senator Robert Kennedy, right, acknowledging victory.

Magic works for another Kennedy

From Michael Binyon, Washington

Mr Joseph Kennedy, the eldest son of the late Senator Robert Kennedy, yesterday comfortably won his primary race in Boston for the seat once held by his uncle, John. He is now virtually assured of election to Congress in November.

Mr Thomas O'Neill, the Speaker of the House, was among the first to congratulate Mr Kennedy, who has been chosen as the Democratic candidate for a seat Mr O'Neill has held for the past 34 years.

Mr Kennedy, aged 33, an early favourite in a crowded

field of 11 candidates, won 58 per cent of the vote compared with 25 per cent for Mr George Bachrach, a Massachusetts state senator and his nearest rival.

Mr Kennedy played his family connections like a well-tuned orchestra. His adviser behind the scenes was Mr Richard Gordon, his father's speechwriter. His grandmother, Mrs Rose Kennedy, figured in all his speeches to the elderly.

Although Senator Edward Kennedy did not actively support his nephew, Mr Bachrach's supporters said he

worked quietly on his behalf.

Mr Kennedy, who had supported the bombing of Libya, showed his rapier repartee in a television debate with Mr Bachrach. His opponent accused a subsidiary of the Kennedys' Citizens Energy Corporation of borrowing money from a consortium that included three Libyan banks.

"Are you in lock to Mr Gaddafi?" Mr Bachrach demanded. Bristling, Mr Kennedy replied: "Libya offered asylum to Sirhan Sirhan after he killed my father." Mr Bachrach dejectedly admitted a few days later that the response was a "show-stopper".

Stockholm security conference

Delegates on brink of historic deal

From Christopher Mosey, Stockholm

Delegates to the Stockholm security conference will meet tonight to thrash out the last details of an historic East-West agreement which will limit the risk of war in Europe and aims at providing the foundation for a better atmosphere in international relations.

There is every indication that this accord — the first since Salt 2 — will be ready by the conference deadline tomorrow, but there could even be provision for the conference clock to be stopped over the weekend as delegates iron out any last-minute problems.

However, Dr Wolfgang Loibl, head of the Austrian delegation, told a press conference organized by the neutral and non-aligned countries yesterday: "Most of the problems are solved and those left are, in my judgment, of a minor, linguistic importance."

The Stockholm agreement, likely to be about 20 pages of complex diplomatic phraseology, will allow for on-site inspection of military manoeuvres in both Eastern and Western Europe, marking an important breakthrough as it is the first time the Soviet Union has agreed to such a measure.

It will stipulate that any troop manoeuvres involving

more than 75,000 men must be notified two years in advance.

It will contain paragraphs on non-use of force and the importance of human rights and will reaffirm the international community's determination to fight terrorism.

Dr Loibl said: "A few months ago, no one would have believed such measures as on-site inspection or air inspection of military manoeuvres could be possible."

"Think about what was possible 10 years ago and think about what we have achieved today, and it becomes still more remarkable."

"Even in 1984 I would never have believed we could come so far."

Mr Curt Lidgard, head of the Swedish delegation, described the forthcoming agreement as the first phase of a European disarmament programme. "It is necessary to have a firm foundation, and this is precisely what we are trying to achieve in Stockholm," he said.

A statement issued yesterday by the Polish delegation also intimated that agreement was close.

"Almost the entire text of a concluding document is ready or nearly ready," it said. "The successful conclusion of our work is only a step away."

French terrorist reward pays off

From Diana Geddes, Paris

The Government's unprecedented decision to offer a reward of up to 1 million francs (£100,000) for information about the recent spate of Paris bombings, has already produced its first fruit.

The discovery of a cache of about 90 lb of explosives, 10 grenades, and more than 80 detonators was announced by the Interior Ministry yesterday.

The offer of the reward, together with the photographs of two Lebanese brothers the police are particularly interested in questioning, went up on 200,000 posters throughout France yesterday.

One of the two men is apparently suspected of having carried out the bomb attack at a cafeteria at La Defense last Friday, in which 41 people were injured.

His photograph apparently fits the description given by eye-witnesses of a man seen running away from the scene shortly before the blast.

While the Government's move in appealing for witnesses has been generally welcomed, two national newspapers — the respected independent daily *Liberation* and the Communist paper *L'Humanité* — refused to print the photographs of the two men, against whom no charges have yet been brought, and

condemned what they saw as incitement for people to turn informers against their neighbours.

The two men shown on the poster are Maurice and Robert Ibrahim Abdallah, younger brothers of Georges Ibrahim Abdallah, leader of the Lebanese Armed Revolutionary Faction, whose release from prison in France is one of the principal demands of the Committee for Solidarity with Middle Eastern and Arab Political Prisoners (CSPPA), the group claiming responsibility for all the latest Paris bombings.

Maurice and Robert were identified by M Gilles Peyrolles, former head of the French cultural centre in Tripoli, Lebanon, as being among his kidnapers in northern Lebanon in 1985.

The already tight security around the Elysée Palace was stepped up even further yesterday, following a second warning from the CSPPA that the official presidential residence will be its next target.

Traffic in front of the Elysée Palace along the Rue du Faubourg St Honoré has been reduced to one lane during the day and is banned at night.

No package may be delivered without first being scrutinized by a bomb detector.

Police told to ignore summons

From Richard Wigg, Madrid

Señor José Barrionuevo, the Spanish Interior Minister, yesterday admitted that the Government had ordered military Civil Guards not to answer a summons issued by a Bilbao magistrate investigating torture allegations.

He indicated that the order not to appear, issued by the Guards' superior, had the approval of Señor Felipe González, the Prime Minister, as well as the Ministry of Justice.

Señor Barrionuevo, appearing before a parliamentary committee charged with a regular review of Spain's anti-terrorism laws, ended up being questioned by opposition spokesmen from the Democratic Centre party of Señor Adolfo Suárez, the former Prime Minister, and the Communists.

They tackled him on the executive's conduct over justice, including the fate of a criminal while in police detention in Madrid in 1983 who is thought to be the first Argentine-style *desaparecido* (disappeared one) of Spanish democracy.

The minister argued that summoning 90 Civil Guards to appear before an identification parade in connection with charges of torture brought by the relatives of an Eta leader could be illegal since it did not protect the policemen's rights of defence.

Moves to end Danish squat crisis

From Christopher Follett, Copenhagen

There was an uneasy calm in the East End of Copenhagen yesterday as hectic negotiations continued to find a peaceful end to the four-day-old occupation of a condemned block of flats by 200 masked squatters.

Police said that all was quiet near the bouse in the Osterbro quarter which the squatters occupied on Sunday. They put up street barricades after they were threatened with eviction by the local authorities.

There were fears of a big confrontation at the beginning of the week when squatters, hurling stones and petrol bombs, injured 10 riot policemen. Nine people were arrested. However, there have been no further attacks on the police surrounding the block.

Private organizations and citizens' groups have offered to purchase the condemned building and let the squatters live on there, if the Copenhagen city authorities agree.

Intense negotiations went on throughout yesterday in an attempt to resolve the crisis.

The squatters belong to an action group known as the "BZ'ers." The group has often won support from sections of the political left in Denmark for its squatting actions.

Copenhagen suffers from a serious housing crisis, and a shortage of accommodation for young people in particular.

WHS Dictionary and Thesaurus/£1.95 □ A4 Economy Pad/99p □ Twimpack A4 pads/Office price £2.50 (Save 70p on the price of these items purchased individually) □ Casio FX 350/£1.95 □ Parker Vector Ball-pens/£2.99

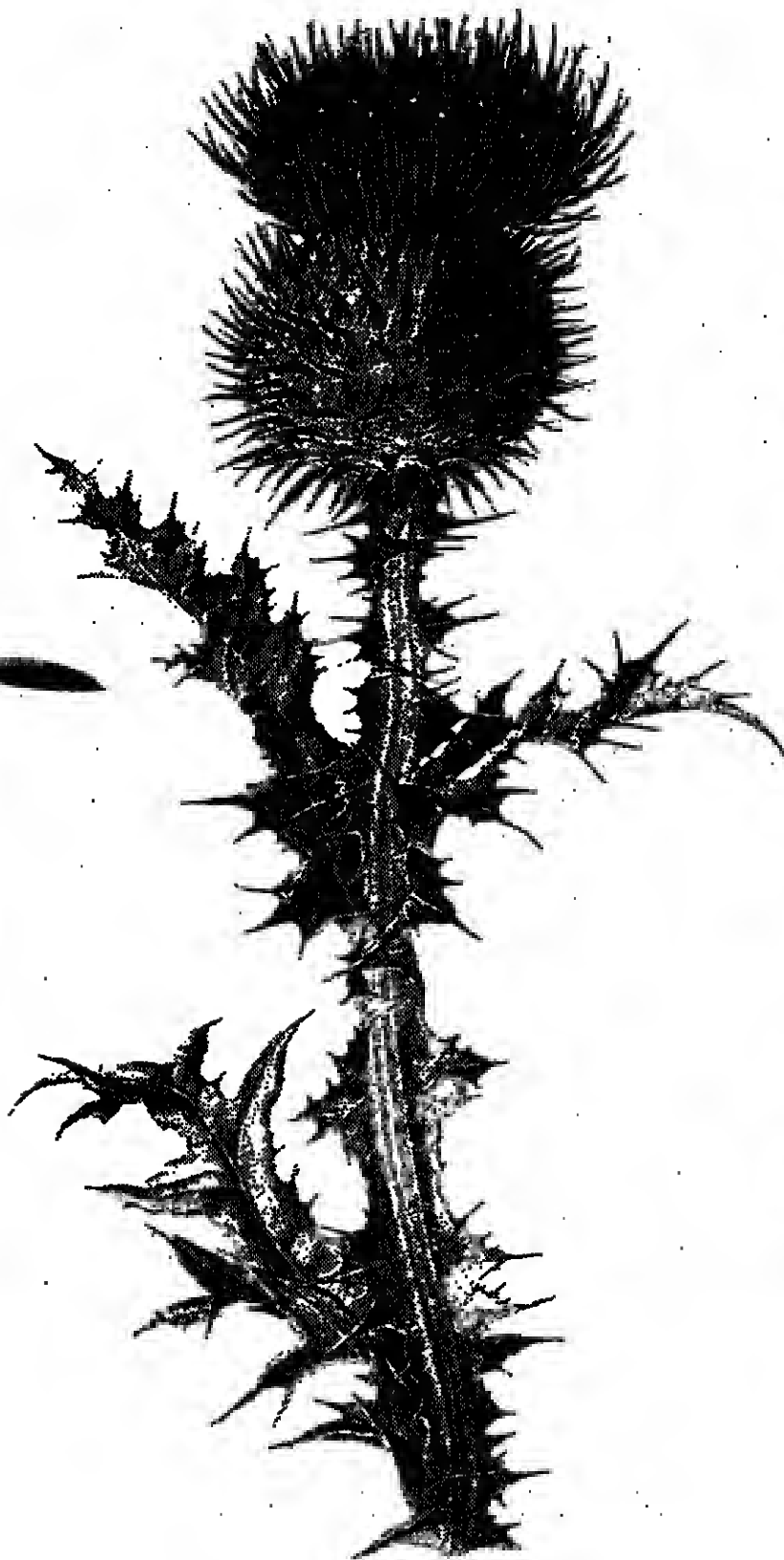
New Brother AX30 electronic typewriter including integral 7K memory. Special promotion price/£89.95 (Only until 15th Oct.) □ RSA Typewriting Skills Book One/£4.95 □ Pitman 2000 Shorthand First Course/£3.95

Casio FX100/£2.95 □ Lets A Level course companion series/£5.95 □ Longman Exam Guides Series/£5.95

Shorthand notebooks (Pack of 3) £1.20 □ WHS Ballpens (Pack of 10 in black, blue, and red)/99p □ WHS Highlighters/85p □ Lever Arch File/£1.65



*Fig. 1. The Welsh
Development Agency*



*Fig. 2. The Scottish
Development Agency*



*Fig. 3. English Estates
The Developing Agency*

To be successful, every plot has to be carefully tended.

At English Estates, we've matured into the largest developers and managers of industrial and commercial property in England.

Hardly surprising when you consider that we've had fifty years experience in the field.

In that time, we've planted over 38 million sq.ft. of property in our plot, at more than 500 locations, where private property developers do not wish to be involved.

And we've taken care to cultivate small local businesses as well as major national and international companies.

At present, 113,000 people are working in our properties. In fact last year alone, over 1,600 businesses moved in with us.

We feel this is a sure sign of our success.

We offer a wider range of properties than anyone else in England. And we can custom build premises; each individually designed to meet specific needs.

But our service doesn't end when the building does. We ensure that our estates are carefully tended to maintain an environment in which businesses can bloom.

And because we have 16 offices up and down the country, we are always on hand to offer help and advice.



**ENGLISH
ESTATES**
The Developing Agency

For example we can put companies in touch with the relevant national and local assisting agencies. And advise them where they can go for details of grants and other forms of financial aid they may be entitled to.

In certain areas, we can even provide a specialist business adviser to get to the root of any problems that may crop up.

As you have probably realised by now, we do everything we can to help the businesses in our care to flourish and grow.

And that's what has made us an important part of England's business success.

So while the other two agencies have been working in their parts of Britain, we've been carefully tending a fairly large plot of our own.

Compensation for fall-out victims

Australia is confident Britain will help pay for Maralinga clean-up

From Stephen Taylor, Sydney

The Hawke Government has agreed to pay compensation to civilians affected by British nuclear testing in Australia...

to pay for a clean-up of the worst contaminated site - Maralinga in South Australia. Although Britain maintains it has neither legal nor moral obligation for the range...

Canberra has asked Britain to fund half the \$Aus 3.4 million cost. No response has been received.

Senator Evans said there was no clearly identifiable figure for the cost of the actual clean-up, which could range from \$Aus 35 million to \$Aus 250 million.

He was no more specific on what the Australian Government has let itself in for by opening the door to civilian claims for compensation. It could be anything from two to 300, he said.

By one estimate, between 200 and 300 people could each win a successful claim of about \$Aus 100,000. But the number of cancer cases which it had been estimated would result from the low radiation levels was only two or three, he added.

"So whether any individual will be able to establish these claims, very much remains to be seen," Senator Evans said. A spokesman for the Liberal opposition said that the Government's response, since the commission report was tabled last December 5, demonstrated that the exercise had been an embarrassment and waste of money.

These were the main points to emerge yesterday from Canberra's response to the recommendations, made nine months ago, by the royal commission into British nuclear tests conducted in the Outback in the 1950s and 1960s. In a statement to Parliament Senator Gareth Evans, Minister for Energy and Resources, announced that the Government had accepted one of the commission's key proposals - that compensation normally reserved for government employees, such as servicemen, be extended to Aborigines and other civilians who might have been affected by radiation. As for two other main recommendations, Senator Evans said Canberra had dismissed the proposal for a national register of fall-out victims and would continue to press the British Government

Sydney judges protest at inquiry

Sydney - Judges of the New South Wales Supreme Court lined up in opposition to state government plans for a commission to investigate complaints against them (Stephen Taylor writes). A statement by Sir Laurence Street, the Chief Justice, and 30 other judges set the stage for an extraordinary confrontation between the state executive and judiciary. The judges said they were

gravely concerned about a draft Bill providing for dismissing judges without reference to Parliament. The Government has just announced its intention to set up a judicial commission, consisting of three judges, to investigate complaints against the bench.

The move follows a report by a group of academics last week that justice in the state was "neither systematic nor just", and which made allegations of selective leniency by judges. One member of the state judiciary, Judge John Foord of the District Court, has already stood down pending an investigation into cases in which he had been involved. Sir Laurence said the judges saw no reason why an investigation of Judge Foord should be ground for introducing such far-reaching legislation so quickly and without consultation.

Poland offers olive branch to critics

From Roger Boyes, Warsaw

Poland's authorities were open to political proposals and ideas from non-communists after the recent amnesty of dissidents and Solidarity activists. General Wojciech Jaruzelski, the Polish leader, said yesterday. The general, in a speech to Communist delegates that was to be broadcast nationwide last night, was at his most conciliatory, indicating that a full-scale battle with the Solidarity opposition was no longer one of Warsaw's primary concerns. "Poland is a different country today to what it was five years ago. Today the strength of the authorities is no longer measured by the number of weakened opponents but by the number of supporters won."

separated from anti-socialist dissidents. Different schemes are being hatched, including so-called consultative councils which will incorporate non-communists including, if the Church approves, independent Roman Catholic laymen. One conservative Catholic, Mr Marcin Krol, has also been given permission to start an independent magazine, Res Publica, which could become a modest forum for dissenting voices. Many Solidarity advisers, including Mr Adam Michnik, the influential historian, are opposed to this kind of co-operation. A fierce argument is developing in the opposition about what kind of form of pluralism is feasible and worth fighting for in Poland. An open letter delivered to General Jaruzelski on Tuesday pointed to another attempt to build a bridge between those regarded as oppositionists and the authorities. It was signed by representatives of several former unions, not just Solidarity, and called for a new "framework for social activities so that no one would be repressed for his civic activities or be pushed into opposition".

The line is one associated with the Hungarian leader, Mr Janos Kadar - those who are not against us are with us. The statement comes at a time when much thought, and even more talk, is being devoted to working out ways in which government critics can air their views without necessarily having to march under the Solidarity banner. The authorities hope that, if new platforms can be found, then the "constructive critics" in the opposition can be

Thailand puts security forces on border alert

From Neil Kelly, Bangkok

Thai security forces are on full alert along a section of the Burmese border to prevent a spill-over of fighting from a week-long battle between rebel groups. The rebels are fighting for control of heroin stocks and supply lines in the Shan state opposite the Thai province of Chiang Mai. Thai intelligence officers say about 200 men are involved in the battle between forces of the notorious opium warlord, Khun Sa, and Burmese Communist Party guerrillas. Since China cut off support to the Burmese Communists they have become increasingly

dependent on drug trafficking to finance their rebellion against the Rangoon Government. So far the fighting has gone against Khun Sa's men who have lost two camps, including a heroin refinery five miles from the Thai border, and have failed to achieve their original objective, the capture of half a ton of crude heroin being moved by the Communists from inside Burma to border refineries. From there refined heroin is smuggled to Western countries. Both sides have lost six or seven men killed and many more wounded.

Prince's wit a sales hit

From David Watts, Tokyo

The wit, wisdom and regal sense of timing of the Prince of Wales are best sellers in Japan. Cassette tapes of speeches the Prince made during his visit with the Princess of Wales in May are selling at the rate of 4,000 a month - faster than any such specialist tape in the past. The first batch was quickly sold out and more had to be ordered. Normally, tapes of the speeches of President Kennedy, the works of Shakespeare, or a classic like Jane Eyre would go at the rate of about 3,000 over two years. The favourite piece on the tape is the Prince's speech to the Diet, Japan's Parliament, which went down well because of the general air of informality, rarely encountered with their own royal family, and the way the Prince ventured into a single word of Japanese, konnichiwa (good afternoon), with the pause for effect of a conqueror. The Japanese are also great ones for going to the original source of anything, especially in language, and so they have grasped the chance of hearing some genuine future King's English to contrast with their regular American English fare. The Prince, in fact, will probably comfortably outsell his mother in the Japanese hit parade. Tapes of her speeches during a visit to Japan in the 1970s were also sold. Those were the centre of a controversy with Buckingham Palace because their sale was not authorized in advance. This time the Asahi Shimbun newspaper approached the Royal Family for approval to market the recordings and sent the Prince a copy of the tape in appreciation. The Palace ruled that the tapes should be non-profit making and at 1,500 yen (\$6.50) apiece they are markedly cheaper than pop music tapes at between 2,500 and 2,800 yen or 4,000 yen for Jane Eyre and Sherlock Holmes. Perhaps the Prince should now follow up with a translation of his children's story.

Jail doors open for 500 in Sri Lanka

From Vijitha Yapa, Colombo

President Jayewardene of Sri Lanka celebrated his 80th birthday yesterday by granting an amnesty to 500 prisoners. The amnesty did not cover those held under emergency regulations, but Mr Lionel Bopape, a leader of the proscribed Janatha Vimukti Peramuna (JVP), has been released. The JVP launched an abortive insurrection against the Government in 1971 and, more recently, some members



Fourteen of 20 soldiers and civilians charged with the murder of Benigno Aquino, the Philippines opposition leader, sitting solemnly at the Manila Air Force Headquarters yesterday after arrest warrants were served on them. Their arrest brought to 23 the number of men taken into custody in the past two days, including two generals (AP reports from Manila).

On Tuesday, a judge had ordered the arrest of 26 defendants whose acquittals in the assassination of Mr Aquino, the husband of President Corason Aquino, were overturned by the Supreme Court last week. The court said the acquittal of the former armed forces chief, General Fabian Ver, and the 25 others was "sham" orchestrated by Mr Ferdinand Marcos, who was President at the time. Prosecutors said they would consider whether Mr Marcos, too, should be charged. One of them, Mr Francisco Villa, said: "Whether he will be tried is another story."

Mr Antonio Coronel, one of General Ver's defence lawyers, said the arrest warrants were illegal because they were based on the original charges.

Jaffna Tamils prepare for post-settlement future

Tiger guerrillas step into rulers' role

From Michael Hamlyn, Jaffna

A strange sense of normality has pervaded this northern Sri Lankan peninsula. For the first time for three years the Hindus (the Tamil population here is mainly Hindu) have been celebrating the festival of Murugan, the second son of Lord Shiva, brother of the elephant-headed Ganesha and, if pantheons were governments, commander of the armed forces of the gods. Thirty thousand people assembled each night of the 25-day festival at the highest temple in the town to watch the deity, also called Skanda, being paraded in a variety of chariots around the walls, and to see incidents from his mythology being performed. The festival became a carnival, too, with a fairground of stalls selling knick-knacks, souvenirs and soft drinks. Three years ago the town was reeling under the flood of refugees arriving hourly from the south of the country, fleeing the ethnic violence between the Sinhalese majority and their Tamil neighbours. The next year the population of the peninsula, was suffering from soldiers' who, unable to tame the terrorists,

were taking vengeance for bomb incidents by burning and killing with little discrimination. By last year the Army had been confined to its camps by the rebels and by a "softly, softly" national policy, and the peninsula was virtually under rebel control. There was much ill-feeling. I discovered then, against the anti-social excesses of the militants themselves. Rich farmers had been killed and robbed. A Hindu temple had been looted. Now the atmosphere is far more relaxed. The militants claim to have eradicated the anti-social elements themselves. Certainly, in a big shoot-out the largest of the guerrilla groups, the Liberation Tigers of Tamil Eelam (LTTE), has brutally eliminated one of its principal rivals and has banned many of the smaller groups. The young men of the groups are still in control of the district and the Sri Lankan armed forces are still generally confined to their camps. The Sri Lankan Government is still paying salaries and pensions and is still supplying electricity, so the district is far from impoverished. "The LTTE is the best

collector of electricity bills," a senior minister told me. "It does not want to give us any excuse to cut off the supply."

But the groups are now beginning to set up their own parallel administration. One, the Eelam People's Revolutionary Liberation Front, is selling postage stamps at 50 cents (1 1/2 p) a time and is setting up its own delivery service within the peninsula. The LTTE is beginning to levy taxes - two rupees on a packet of cigarettes, two rupees on a bag of cement, and so on. It is organizing a court system to hear local disputes, deputing village elders and backing their decisions with its own force of arms. Criminals are already dealt with in the guerrillas' own way by sending them "to the post" - shooting them and tying their bodies to lampposts. Among stalls around the temple walls was a small marquee selling local produce, manufactured in cottage industries also set up by the Tigers. On display were straw hats, waste-paper baskets of palm-ya leaves, country-made soap, papadams, headache balm, pickles and hand-woven sarongs.

One of the more attractive little parks in Jaffna town commemorates a dead Tiger lieutenant and houses a children's zoo complete with deer, monkeys, guinea pigs, a cross-looking tethered crocodile, and a tiny baby elephant. With a certain amount of progress in talks between the Government and the politicians of the Tamil United Liberation Front (TULF), which ended last week, people are beginning to look to the situation which might exist after a settlement. Such a settlement cannot come without the consent of the Tigers. They are the most powerful of the groups and their leader, Mr Vellupillai Prabhakaran, is likely to be the key figure in any negotiations. But perhaps most significant is that the TULF politicians appear to be backing away from the limelight. They know they cannot even visit the peninsula they claim to represent without fear of the assassination that claimed two of their colleagues. They have little constituency left and little influence or status, except that accorded to them by the Indian or Sri Lankan Governments.

Crackdown planned on Algarve foreigners

From Martha de la Cal, Lisbon

The regional authorities on Portugal's Algarve coast are planning to crack down on illegal foreign residents - most of them British - who are working there without permits or legal residence and are not paying taxes. Senhor Cabrita Neto, civil governor of Faro, called a meeting on Monday of representatives of municipal governments and the departments of finance, labour, tourism, foreign residency and the police to discuss measures to remedy the situation. Senhor Neto said there were between 9,000 and 10,000 legal foreign residents, of whom more than half were British, but claimed there were three or four times that number there. He said they were foreign investors, businessmen and workers who were there illegally and not registered. These illegal residents "do not comply in the least with Portuguese laws regarding labour and social security", he said. "Investors are welcome and so are people who come to set up business in the Algarve, but they must obey Portuguese laws. Portugal is not a banana republic. Our membership of the EEC provides for people to circulate freely and establish themselves, but that does not mean the country loses its independence and its right to make laws."

The governor said that business licences would be remitted through the civil government with local authorities and a computer system would soon be installed. "We are not going to expel anyone, but we will apply sanctions. It is not fair that Portuguese should be forced to obey the law while foreigners are not."

Foreigners are engaged in activities ranging from medicine, law, architecture, real estate, construction, and the bar and restaurant trade to being carpenters and swimming pool cleaners. After a recent meeting of the District Medical Association, the association president, Senhor Fernanda Meilha, complained about foreign doctors "who are practising illegally".

plot ended.

Jail doors open for 500 in Sri Lanka

From Vijitha Yapa, Colombo

President Jayewardene of Sri Lanka celebrated his 80th birthday yesterday by granting an amnesty to 500 prisoners. The amnesty did not cover those held under emergency regulations, but Mr Lionel Bopape, a leader of the proscribed Janatha Vimukti Peramuna (JVP), has been released. The JVP launched an abortive insurrection against the Government in 1971 and, more recently, some members

World Bridge

Champions survive

By A Bridge Correspondent, Miami Beach

Chip Martel and Lov Stansby, defending champions of the open pairs title with Hugh Ross and Peter Pender, survived dramatically in round three of the knock-out teams championship of the world bridge titles being played here. With one board to play in their match against the Indonesian team, led by Felix Waluyan, the scores were tied. On the final board Martel, probably believing himself to be behind, overreached to a contract of four spades which was doubled and apparently certain to fail. An unusual opening lead of a low club from ace and another gave the Americans their contract. Martel's team were runners up in the event last played in the 1984 Olympiad. With the three pools now reduced to 16 individual teams, the US has eight teams with France next with four teams.



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A candle they can't snuff out

THE TIMES PROFILE

JOSÉ DUARTE

Look closely into the face of José Napoleón Duarte and the marks of plastic surgery are visible on the tight skin of his cheekbones. Look at his hands, the big, capable hands of a trained engineer, and you see that he is missing the top joints on three fingers. The scars he carries serve as a grim reminder of the golden rule in the politics of El Salvador — never, ever ignore the views of the armed forces.

It is a measure, both of the 60-year-old president's determination and the army's power, that although the civil war peace talks set for the little town of Sesorri tomorrow appear to have been scuppered — mainly by the army's refusal to guarantee the safety of the rebels — he will nonetheless go unscathed to Sesorri as an act of faith in the peace process. The move is typical of the man.

Some 14 years ago, Duarte fought his first presidential election campaign against a candidate backed by the military. He was robbed of victory by the intervention of the Salvadorean high command. Dragged from refuge in a foreign embassy, he was severely tortured and hounded into exile.

It took cold courage to return to the maelstrom of Salvadorean politics at the end of the 1970s, even if by then Duarte was becoming recognized in Washington as the only democrat of any standing available. The high-ranking officers who had ordered his torture, laughing and taunting while his face was smashed in with rifle butts, were still very much in evidence and the right-wing death squads had Duarte in their sights.

Duarte seemed a tragic figure then, a decent man presiding over a junta whose troops and police killed and tortured with impunity. I met him once after a particularly appalling massacre of civilians. Duarte was sitting in his garishly-decorated little palace beneath a signed photograph from Jimmy Carter in which Duarte's name was misspelled.

He seemed so beaten down by the numbing brutality all around. Here, we thought, was a Napoleón on the verge of final defeat. But Duarte is that uniquely resilient creature, the born politician, though there is still a certain vagueness, possibly deliberate, about his exact origins. The version he prefers casts him as the son of a poor country tailor who changed his fortunes by moving to the capital, where he made sweets. A winning ticket on the national lottery, it is said, financed a superior education for young José Napoleón, culminating in studies at Notre Dame College in the US.

His friends say, only half joking, that Duarte's quest for the presidency began the day in 1948 when he came home with a degree in civil engineering and an eye on the main chance. His priority was marriage, to the girl next door whose father



Close to the edge: Duarte holds a fragile centre against the violent extremes, and he has the scars to prove it

happened to be well-established in the construction business. Duarte became a partner, acquiring not only a degree of wealth but priceless public exposure by handling a succession of major contracts. The chance to break into politics arrived as the growing Salvadorean middle-class began searching for a voice of its own (until then, the country had been run almost as a family business by the landed oligarchs and their private armies). In the early 1960s, Duarte helped found, and became general secretary of, the Christian Democrat party. Some observers say this is when he first exhibited the tell-tale signs of a man on the make: a fondness for the sound of his own voice, the puffed-out chest and lordly manner.

Duarte's next step was to become mayor of San Salvador, the capital, in 1964. It was the first of three consecutive terms stretching through to the end of the decade. It gave "Napó" the national platform he needed. Energetic, imaginative, self-promoting, he brought the run-down capital its first efficient administration, providing everything from sew

erage to street lighting to im-

BIOGRAPHY

- 1928: November, born Chalatenango province
- 1948: Graduated University of Notre Dame, Indiana
- 1949: Married Inés Durán; they have six children
- 1962: Co-founder of Christian Democrats of El Salvador
- 1964-70: Mayor of San Salvador
- 1972: Elected president of El Salvador but overthrown in coup. Exiled to Venezuela
- 1979: Invited to serve on new junta
- 1980-82: President (unelected) of El Salvador
- 1984: June, elected president

proved rubbish collections (though an attempt to tax the brothels out of business was a flop). By 1972, rapid political advance had persuaded Duarte, possibly against his better judgement, to aim for the presidency itself. The price of miscalculating the ruthlessness of the military-controlled government

of the day, besides a broken body, was to be seven years of exile in Venezuela. But even then, politics were not entirely put aside. Liberal groups in the US brought Duarte to Washington to help rouse American opinion against the unsavoury dictatorships in El Salvador and elsewhere in "Uncle Sam's backyard".

The El Salvador to which Duarte and his family eventually returned was radically changed. The guerrillas had taken to the hills, marking the beginning of today's fully-fledged civil war. The triumph of the left-wing Sandinistas over the US-backed Somoza regime in nearby Nicaragua had finally focussed Washington's attention on the region. In José Napoleón Duarte, the Carter and Reagan administrations saw a clean-handed, centrist figure who could be the means of selling expensive and controversial policies to Congress.

Nobody understood better than Duarte the risks, personal and political, involved in heading the uneasy junta of reformist colonels and apprehensive civilians. Disaster struck almost immediately, with the

assassination by right-wingers of Archbishop Oscar Romero, venerated by poor Salvadorans as the voice of the oppressed. What was the leader of the Christian Democrats thinking of sitting at the same table with the men whose thugs were killing priests, nuns, old women, young children?

It was an agonising period for Duarte. Some of the brightest and best of his young followers deserted in disgust to pick up a rifle with the insurgents. American policy was so considering that Washington sometimes appeared to be flirting with the fascist right, in the frightening person of Major Roberto D'Aubuisson, believed by the Americans to have been directly implicated in the murder of Archbishop Romero. In private Duarte argued that only he stood between an unsatisfactory situation and an even worse one, a bloody right-left confrontation.

It says as much for Duarte's resilience as his political astuteness that he was able to pursue this perilous course between the death squads, the abiding suspicion of his army commanders and the growing strength of the guerrillas to beat D'Aubuisson in the 1984 presidential elections. Even then, many observers argued that his biggest battle was still to come — taming the Salvadorean military to the point where he could sack, retire or despatch to distant posts the most troublesome of his uniformed opponents.

Yet within six months, to the rapturous applause of thousands of war-weary spectators gathered in the little town of La Palma, Duarte stood before his Minister of Defence and guerrilla commanders at the opening of peace talks he had unexpectedly proposed before the United Nations. Defying the predictable sentence of death for "high treason" from the far right, Duarte opted to be protected only by smartly turned out boy scouts.

It was a moment for him to savour, the more so, perhaps, because of the evident surprise and confusion his bold initiative caused the Reagan administration (the US ambassador in El Salvador was dead set against any such talks). It was probably inevitable that the hopes generated by the historic meeting in La Palma were soon dashed: civil wars are not easily brought to an end. A year later, Duarte was negotiating with the guerrillas for the freedom of his oldest daughter Inés, kidnapped with a woman friend and held to ransom.

Journalists monitoring his radio contacts with the guerrillas say that Duarte's legendary nerve seemed close to cracking. The deal that freed the two women certainly did nothing for his standing among ordinary Salvadoreans coping with the war as best they could, and the release of several rebel commanders naturally enraged the armed forces. With drastic measures to shore up the country's shattered economy further alienating support among the working class voters who brought him to power, Duarte is back on the ropes. But nobody who has watched him coping almost single-handed with the worst that El Salvador can offer will doubt his determination.

Philip Jacobson

We'll break for a commercial

Television advertising has, in its 30 years, revolutionized how we look at the small screen, says Andrew Billen

As Brian Henry, advertising manager of the now-defunct London evening newspaper, *The Star*, left his office on September 22, 1955, he already knew that agencies were considering cancelling space. The reason was the allure of a lingering 60-second shot of a tube of Gibbs' SR toothpaste frozen in a block of ice, to be broadcast at 8.12 that evening — the first advertisement on the first night of Britain's first commercial television company, Associated-Rediffusion. Within a week, he says, people were whistling the Murray Mint jingle. Five years later, Henry was Rediffusion's controller of advertising and *The Star* had folded.

On Monday, 31 years on, Henry stars in a commercial for his own book, *British Television Advertising: the First 30 Years*.

As early as the 1960s, the Independent Television

mill girls, models wearing foundation garments were not allowed to show any movement if their flesh was visible. But the IBA chairman, Lord Aylestone, long ago out-stared Freudian critics of Cadbury's Flake advert: "If some people care to make a chocolate bar commercial into a blue movie that's their problem."

In other ways, the commercial has led. The Ridley Scott Hovis commercial of a boy wheeling his bicycle up a cobble hill reinvented the street so that visitors to Shaftesbury wonder why the locals do not speak with flattened northern vowels. What is more, Scott's production values demanded because each frame would be shown 100 times, infected the rest of television. Who can remember now if the misty hues of Granada's *Country Matters* imitated or preceded those of Hovis?

David Bernstein, three



Britain's instant television family: Katy and the Oxo brand

Authority took off Gilbert Harding's endorsement of indigestion tablets and the government banned cigarette commercials. Now, former Saatchi chairman Tim Bell points out in the book that his favourite campaign, "Hein-eken refreshes the parts", could not be launched because the IBA does not allow the implication that alcohol has beneficial properties. Similar reasoning would preclude the "Happiness is a cigar called Hamlet" series, "the closest thing to promoting a drug there has ever been... The only reason it is still allowed to run is that it was done 15 years ago".

Henry records how Advertising Association members, meeting to draw up their own voluntary code in 1961, sniffily spurned his suggestion of a pre-publication check on press advertising to match the IBA's copy scrutiny of commercials before broadcast. But slowly print advertising, under the Advertising Standards Authority, has approached television's fussy standards of truthfulness. He admits, however, that with satellites beaming commercials over whole continents, deregulation is inevitable.

In matters of taste, television advertising has followed real life at a discreet distance. In 1957 the first chairman of the IBA's advertising committee, with a naively southern view of national eating habits, forbade lavatory paper advertising until 9.30pm, when people would have finished their dinners. Like the Wiod-

major creative director of major advertising agencies, describes in the book how the "pressure to turn posters into stories that could be told in 30 seconds led also to a new "grammar" of film-making: quick cuts, dissolves, the disposal of the establishing shot. "When today as a viewer we say that old films are slow, the reason is that we have learnt to do the work. We have learnt the grammar unconsciously", he writes.

The process has not gone unnoticed by advocates of the traditional virtues of prose. Earlier this year on Channel 4's *Voces*, Saul Bellow proclaimed a survey which claimed that children, channel-switcher in hand, no longer watched programmes all the way through. "They were interested only in fragments of programmes. And their chief interest was special effects."

In his McTaggart Lecture last month, Troy Kennedy Martin, writer of *Edge of Darkness*, noted how the copywriter conjures action where the playwright falls back on dialogue, "the slowest way to develop a story". He asked the bemused writers and directors in his audience at Edinburgh to embrace the techniques in order to make "micro dramas" which would "employ similar styles to commercials, in which time is fractured and naturalism goes out of the window".

British Television Advertising: the First 30 Years, edited by Brian Henry, is published by Century Benham on Monday at £25.

Taking the cocaine war to work

The world of industrial chemicals has become the latest — and, on the face of it, one of the most unlikely — battlefields in the American campaign against drug trafficking.

But strategies such as Operation Chemcon may prove as vital in combating the drug trade as all the armies of police and federal agents who regularly win the attention of the television cameras.

Operation Chemcon is the latest in a series of American plans designed to strike not at the drug farmer, the dealer or the user but at the refiner and manufacturer. The aim is to monitor the supply of the chemicals — in this case, ether — used to produce drugs — in this instance, cocaine. The Americans are understood to have tried a variation on this theme in the 1960s, when they attempted to identify the heroin laboratories in Marseilles operated by the French Connection gangs. The plan was to trace acetic acid concentrations — the chemical

is used in the refinement of heroin — through the city's sewers in the hope that this would lead them to the laboratories.

Unfortunately the Americans failed to take into account another use of the acid — cooking, where it is known as vinegar. Many of the trails led them to restaurants.

But a similar programme was successful a few years later in halting the production of LSD by underground laboratories. The programme was widened to include the international chemical market, and the evidence gathered was later used to convict several major American LSD chemists. The Drug Enforcement Agency in Washington believes that Chemcon is already making headway against cocaine, which has become the major area of growth in the illicit drugs market. Earlier this year a senior DEA official described to a Senate hearing how Chemcon has been used to

monitor the sale of ether in the West. All sales of more than five gallons of ether are reported to the DEA by distributors or police forces in the United States and abroad. Panama, Brazil and Columbia have been key countries in the programme.

The official reported that 13,000 barrels of ether, each holding 55 gallons, had been seized in the first few months of the programme. The result

was that cocaine refiners in South America were offering \$7,000 (£4,600) for barrels of ether usually costing \$180, and the cost of cocaine was said to be rising.

The DEA was thinking of enlarging the programme, in order to fight not only cocaine, but heroin and synthetic drugs as well.

Stewart Tendler

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ACROSS

- 3 Conservative person (5,2,3,3)
- 6 Boat (3)
- 10 Weekly ruler (9)
- 11 Shopping square (5)
- 13 Tack maker (7)
- 16 US lorry driver (7)
- 19 Properly done (5)
- 22 Miscellan (9)
- 24 Masador salute (3)
- 25 Mutual sympathy (6,7)

DOWN

- 1 Dormant (6)
- 2 Sensitive yellow shrub (6)
- 3 Tuna (8)
- 4 Results (6)
- 5 Through (4)
- 6 Totally unprincipled (6)
- 7 Film splinter (6)
- 12 Danish bronze term (3)
- 14 Deprived (6)
- 15 Aerialman (3)
- 16 Insider's limit (3,3)
- 17 Indescribable (6)
- 18 Thin out (6)
- 20 Poutlike clay (6)
- 21 Punish in retaliation (6)
- 23 (Worshire) (4)

SOLUTION TO NO 1056

ACROSS: 1 Vicious 4 Solemn 7 Lane 8 Claw back 9 Corvets 13 Fat 16 Knight Templar 17 Tom 19 Bushok 24 Stampede 25 Fun 26 Hotted 27 Heron

DOWN: 1 Vale 2 Symposium 3 Niche 4 Suede 5 Lobe 6 Mecca 10 Salub 11 Titus 12 Tamed 13 Colostrom 14 Fort 15 Sail 18 Cundo 20 Amend 21 Inept 22 Emu 23 Poor

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BOOKS

Asses on whom every one has sat but a man

Everyone remembers the fact that Queen Elizabeth pretended to forget, but perhaps more instructive is the spectacle of her in old age as she stamps her feet at ill news, and thrusts her rusty sword at times into the arras in great rage. Both anecdotes are reprinted in this new anthology, or bestiary, of political life; here also is James I, "his fingers ever... fiddling about his cod-piece"; and Gladstone with his Cabinet: "Excited men round table - pale old croupier in midst with passion seething in his face..." Each small scene is worthy of the more colourful moments of Dante's *Inferno*, and the emblematic significance of each one confirms Paul Johnson's claim, in his introduction, that "anecdotes are a valuable source of historical truth". That is why political cartoonists can get to the heart of a matter which hours of wading through *Hansard* will not reveal. And that is why, also, good historical novelists are just as likely to be right as academic historians.

People need stories in order to understand the world. Of course, most contemporary political journalism seems already to be couched in the form of bad fiction, and the "Daylight" or "Insight" features in the Sunday newspapers can hardly be said to add to the store of general knowledge or even general entertainment, but the anecdotes preserved in this collection possess an additional homiletic quality. They are not so much stories as parables and, like parables, they offer the comforting suggestion that the world can be understood in entirely human terms. No one is going to pore over the collected axioms of Malthus, Ricardo, or Marx except to understand the concept of historical relativity; but the recorded lives of other human beings exercise a fascination equivalent only to their significance.

And how could it be otherwise? There is a theory, greatly favoured by left-wing politicians, that "personalities" are an irrelevance in political affairs - that they are an intrusion largely manufactured by the "media" for their own purposes. But one only has to read in this anthology of Lord Salisbury's attempts to construct a working telephone, or of Asquith's drunkenness, to realize the absurdity of those who believe that politics is a matter solely of laws or principles that no mere "personality" can alter. There is a purblind puritanism that shrinks from the contamination of human contact in order safely to promulgate some theory of human behaviour. And anyone who dismisses human muddle and human tem-

Peter Ackroyd on tall stories that show that even politics is human

THE OXFORD BOOK OF POLITICAL ANECDOTES
Edited by Paul Johnson
Oxford, £10.95

perament as inessential aspects of the political process is quite likely to be among the first to put those same human beings in front of a firing squad.

But perhaps such radicals are really only trying to defend their own radicalism, since to suggest the pre-eminence of human motive and human temperament in affairs of state is implicitly to take up a conservative position. The vituperative quarrel between Fox and Burke, so memorably recounted in this book, could find its parallel in any century; the mental decay of Ramsay MacDonald, equally memorably described, might be visited on any politician (and probably has been). In any case, an anthology which begins with Richard III and ends with James Callaghan can hardly be said to be a testament to human progress. There is none; there is only change. That is why Paul Johnson is right to emphasize the tone of voice, the manner, the sheer presence of politicians as vital elements in their political role: the point of this book is to confirm that such apparently "small" things can change the course of a war or the fate of a nation.

Here, for example, is Lloyd George on Winston Churchill: "He would make a drum out of the skin of his mother in order to sound his own praises." And on Sir John Simon: "He has sat on the fence so long the iron has entered his soul." And here is Disraeli's unanswerable comment that "... courage is the rarest of all qualities to be found in public men."

Of course there are certain changes to be discerned in the course of the survey that covers almost five hundred years of political activity - not the least significant of which is the change in the language itself. In the first pages of this book conversation and analysis seem rich, embroidered, vigorous; but by the time we reach the etiolated phrases issuing from the lips of Harold Wilson's ministers in 1969

the language has become strained and restrained. Great scenes from the House of Commons or from Whitehall are supplanted, in the last pages of the anthology, either by dreary episodes in newspaper offices, or by equally dreary stories from the voluminous memoirs of Richard Crossman. Instead of the prose of Charendon or Overbury we have the diaries or autobiographies of retired politicians, who rarely, if ever, manage to treat the language with anything other than the contempt born of ignorance. If there has been any debasement in English politics, it is the debasement of English itself.

As a result some of these entries are weak: it is a mistake to trust anything written by George Augustus Sala, for example; and the anecdotes about Winston Churchill are not as amusing as Paul Johnson imagines. But on the whole this is a collection as fascinating as it is instructive; it may indirectly chart the declining quality both of our politicians and our political theorists, but it also provides a commentary upon some of the more interesting and permanent human emotions.



Politicians in descending order of dubious merit: Queen Elizabeth II, Gladstone, Disraeli, Asquith, Ramsay MacDonald, Lloyd George, Churchill, Macmillan, Crossman, Callaghan, Healey, Wilson

The sky's the limit

NOVEL of the week

Victoria Glendinning

STARING AT THE SUN
By Julian Barnes
Cape, £9.95

In 1941 a fighter pilot flying home at dawn sees the sun rise over the Channel. He loses height rapidly, and the horizon blocks the sun out again - so he sees it rise for a second time. "an ordinary miracle that he would never forget". Seeing the sun rise twice is the central image of this story; its heroine is Jean, an ignorant country girl in whose home the pilot is billeted after being grounded for alleged cowardice.

Julian Barnes evidently likes women. (Not many men do.) Jean seems stupid because she is silenced by the way men go on: Uncle Leslie's incomprehensible facetiousness, her father's know-all megalomaniac monologues. She is intrigued by the pilot, who confides in her his terror of flying; but marries a complacent policeman and tries to understand the world as interpreted by her melancholy son Gregory. What is a good life? What is a good death? What is courage? Is it braver to fight, or to run away like the pilot? Is it braver to endure, or to escape like Jean? Or to commit suicide? Is it braver to believe in God, or not to believe in God?

about her battles with a recalcitrant Dutch cap, (Julian Barnes not only likes women, he knows them.) Now the narrative takes off with Jean into the upper air, and asks: what is life? Although Jean has "discarded stupidity", she is insufficiently articulate for the game this author wants to play; so some of the excess baggage of speculation is carried by her melancholy son Gregory. What is a good life? What is a good death? What is courage? Is it braver to fight, or to run away like the pilot? Is it braver to endure, or to escape like Jean? Or to commit suicide? Is it braver to believe in God, or not to believe in God?

Starting at the Sun ends with aged mother and elderly son up in an aeroplane. They have seen the sun go down, and the plane is rising steeply. We know what will happen; and the after-life may be another "ordinary miracle", like seeing the sun set twice. One question they have not asked is "Whither the novel?" As in *Flaubert's Parrot*, Julian Barnes is using humorous fictional narrative (which he is very good at) just as a runway to something else. The lift-off, here, is a little jerky, but books like his suggest the way that novels can be used; and, as Uncle Leslie said to Jean when she was a little girl, "The sky's the limit."

Wine bore as action man

THRILLERS
Tim Heald

A DANGEROUS AGE
By Martin Sylvester
Michael Joseph, £10.95

Mr Sylvester, who "divides his time" (could we please have a moratorium on this tiresome blurb-writer's cliché?) between Oxford and a farmhouse in Bordeaux is a former architect who gave up his profession in order to "take up writing full time." A pity this is not more widely practised, especially in reverse. If more full time writers gave up in order to become architects, it would be of great benefit to both professions. Anyway this is Mr Sylvester's first effort, although we are told that he is well into a second using the same hero, someone called Warner.

I would have second thoughts about this if I were him, because Warner is pretty insufferable and, as the boss of a company called William Warner Wines, not a man to whom enthralling things are going to happen every day of the week, without the author having to use an unnecessary amount of artistic licence. Mr Warner says of his company's title, "Very mellifluous I opine", which gives you a fair idea of the sort of person he is. We are asked to believe at the beginning of the book that Mr Warner goes for a walk on

rare promise. So, in a different way, is the cop, bubbling with resentment at "Limousine Liberals."

My problem with what is, in a number of respects, a very accomplished piece of work is that by the standards of contemporary literature - from schlock to pseud - I evidently have a low disgust threshold.

Black Market, by James Patterson (Hodder & Stoughton, £10.95).

Whatever their faults both these first two books give the impression of having been written rather than put together as a piece of purely commercial packaging. By contrast, James Patterson, a senior New York advertising executive writes like one. Muzak in print. His words read like copy rather than prose. There is a marvellous instance on page 115. It is a description of lunch at Christ Cella on East 46th Street. It ends on a supposedly dramatic note: "Was Green Band a powerful international cartel of the richest investment bankers and businessmen in the world?"

True love behind the bloodiness of family life

FICTION

Isabel Raphael

ONLY YESTERDAY
By Julian Gloag
Hamish Hamilton, £9.95

THE CHRISTENING
By Susanna Mitchell
John Murray, £9.95

LAPSING
By Jill Paton Walsh
Weidenfeld & Nicholson, £9.95

Julian Gloag has established himself as a writer of intricate and sophisticated thrillers; *Only Yesterday* marks a new departure. As readable as Gloag's earlier work, there is virtually no plot in this gentle novel, which covers three days spent together by three generations of a family.

The reunion is a chance one. Rupert Darley, finding in middle age the courage to leave a dead-end marriage and a dead-end job, returns to his childhood home to break the news to his parents. An only child, he has never quite lived up to the example of the

expectations of his architect father, Oliver, or the gentler hopes of his mother, May. Both are ailing as well as old, and have summoned, this very week-end, Rupert's daughter Miranda in order to entrust her, in their different ways, with their future. Occasional strangers stray into the family circle, but they are intruders who barely disturb the surface of a deep pool of affection that envelops the four main characters. There is not a trace of sentimentality here, but plenty of sentiment, expressed in that desultory shorthand conversation that only families employ.

The three days are carefully charted. The first brings to Rupert and his parents the familiar reassurance that everything is still the same, with the concomitant despair that nothing has changed. Good intentions lead to frustration and misunderstanding; only the casualness of youth, as Miranda fails to arrive when expected, briefly unites the older generations. When she does appear, she brings with her the freshness and stamina to take on the confidences and responsibilities urged upon her, maturing in the process until the distances of age and custom blur. By the third day new understanding and respect have drawn the four together, to face with equanimity the uncertain future.

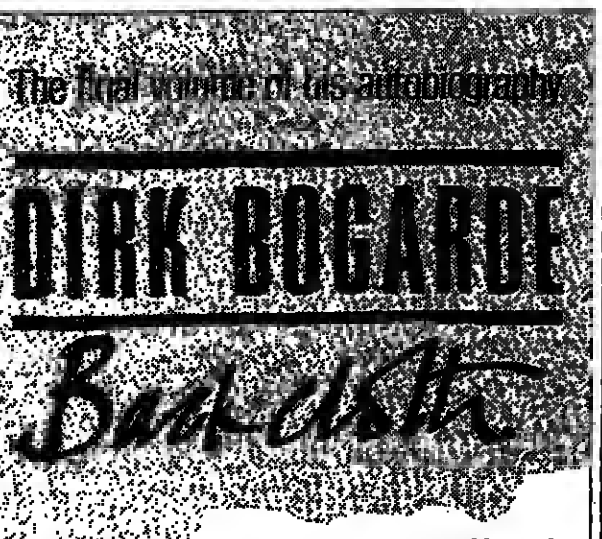
quality. Rupert, Miranda, Oliver, and May are extraordinarily real, and I was loath to leave their company. The whole book has been whitened down to exactly the right proportions of humour and sadness, of the commonplace and the eccentric. A delight to read, to be cherished.

In comparison *The Christening* by Susanna Mitchell seems heavy and overblown. The infant to be christened is the offspring of a social and temperamental misalliance between Victor, a sober country gentleman in middle life, and Miriam, a lightweight actress half his age. Their choice of godparents reveals a nostalgia for the past that each has turned away from: Justin, the dynamic but penniless dancer, and plain, neurotic Dorothy who has worshipped Victor since their shared childhood. Miriam, who appears so confidently in command of the situation, finds

herself trapped in a fate contrived by this opposing pair. Susanna Mitchell writes shrewdly and imaginatively. She has a neat plot, a deft touch with dialogue, and several moving and memorable passages where she handles the symbolism delicately. But the fine perceptions of her characters are directed so strongly upon themselves that they become blind to each other's feelings, and to the realities of their lives. What is no doubt intended as simplicity comes over as stupidity, leaving a nasty sense that everyone ends up with just deserts. The book as a whole is an uneasy mixture of Gothic passion and contemporary chic, badly needing to be cut down to size.

When a children's writer turns to adult novels the result can be highly satisfactory: witness Penelope Lively. *Lapsing* is Jill Paton Walsh's first venture into this field, and I hope it will not be her last. She writes with limpid simplicity and directness, virtues most appreciated by young readers, and not to be undervalued elsewhere, revealing the follies of youth with cool wisdom unattained by condensation. Her setting is Oxford in the 1950s, a world of irrecoverable innocence bred by an ignorance inconceivable today. "In the '50s people did not know they were in the '50s, they did not know that is, that the '60s were coming next. They didn't know that they would be almost instantly antediluvian, and that their generation were the last of the frumps, not the first of the free." A lost world indeed, not to be regretted, but irresistibly evoked.

Tessa, a questing, intelligent Catholic undergraduate, struggles within the faith to achieve "the life of proven innocence" of a faithful bride, although she is in truth unacquainted with the temptations of the flesh and the devil. Mistaking the nature of love, she enters a strange ménage à trois, tying herself in a Gordian knot that can only be cut, not unravelled, to give her emotional and intellectual freedom. A most auspicious début.



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THE TIMES DIARY

Owen does it again

David Owen is up to his old media tricks again. During last year's SDP conference I reported how he had successfully bludgeoned the producer of Radio Four's 'The World at One' into making him the lead item by threatening to walk out of the studio.

Hand it to her

Meanwhile Owen tells me how impressed he was by one eccentric example of enterprise at Harrogate this week. Attending a memorial banquet in the grounds of Ripley Castle, two women members went off to find the Ladies. As one waited for the other outside, she was surprised to have a 20 p piece pressed into her hand by an emerging diner obviously familiar with continental practices.

Yorkshire TV managing director Paul Fox chose the wrong Harrogate hotel to hold his company's reception for SDP delegates. Such are reception difficulties in the heart of YTV's transmission area that sets in the Old Swan are tamed to Tyne Tees.

Some crack

The least appreciated moment from Tuesday night's more than usually unfunny SDP revue was surely the sketch alluding to the Chippenham SDP chairman who quit his council seat after being charged with permitting the production of cocaine at his house. The skit showed an SDP supporter sniffing and weighing bags of white powder before throwing them into a collection 'bucket' with the words 'These should help party funds'.

Sideshow

Among the outside events prominently advertised in the foyer of the Harrogate Centre, where the SDP conference is taking place, is a performance of 'Much Ado About Nothing'. As the programme for the RSC production points out, this contains not one, but two love affairs.

BARRY FANTONI



'With the summer Britain's head, no wonder they left coal off the list'

O'Brien's view

I am glad to report that Conor Cruise O'Brien has resisted pressure from the Irish anti-apartheid movement to cancel a trip to South Africa. Now at Cape Town University for a five-week lecture stint on the politics of siege in Northern Ireland, Israel and South Africa, he told me: 'I'm totally unrepentant. I support blanket sanctions but not selective ones, especially against an institution such as this which doesn't practise apartheid.'

Writ small

Amadou Mahtar M'bow, the director general of Unesco, has decided to break a self-imposed rule - never to sue over anything printed about him. Word reaches me from Paris that Sir James Goldsmith's L'Espresso has aroused his ire by publishing what he considers to be a libel against him and failing to publish the 'factual correctives' which he has submitted. On the advice of his lawyers, he has now issued a writ in an attempt to obtain a retraction, an apology and 'symbolic' damages only.

Timely break

The precarious 74 majority of Tory MP Jeremy Hanley at Richmond and Barnes has concentrated his mind sufficiently to keep his nose to the grindstone. He and his wife, Vera, have just taken their first holiday abroad since he won the marginal seat three years ago and, judging by their condition on departure, the vacation was long overdue. His wife arrived at the airport in an ambulance after an emergency operation for appendicitis, while Hanley, turned up on crutches with a leg in plaster after a tennis accident.

Hands off these schools

by Stuart Sexton

Kenneth Baker, the Education Secretary, is expected to announce new initiatives when he winds up the education debate at the Conservative conference in Bournemouth next month. Indeed we have already seen the trailers in the press.

A near certainty is 20 or so new technical schools, especially in the inner cities; another likely proposal is for a new form of direct grant; and a third might well be some new and better primary schools. All will be funded by Whitehall and not - like the rest of the state system - by local authorities.

First, a word of warning. It is one thing for the Department of Education and Science to pay directly on a per capita basis for the education of pupils at such schools. It is quite another for it to exercise detailed control over them.

There is no intrinsic reason why state funded schools have to be state run schools. Just because the taxpayer and ratepayer find the money, it does not follow that government, local or central, is best fitted to own and manage the

schools or to get value for money. By all means make a direct grant to a charitable trust or a group of parents to establish and run a new technical school, or a new primary school, or any other type of school of quality in Liverpool or anywhere else that they are badly needed, but to try to run them from Whitehall would kill the very idea of direct grant funding.

The technical schools now envisaged would become centres of excellence in technology; since they would inevitably be oversubscribed, children would be selected not on mere zoning, as with the comprehensives, but on aptitude and motivation to benefit from the specialist education offered. Most, if not all, would be established in areas of high need such as the inner cities of Liverpool, Manchester and Birmingham.

In theory, the local authorities in those cities could establish such schools, but as they have not already done so, central government has to do it for them. A second and separate proposal

is for new schools of high quality, both primary and secondary, to be established throughout the country, but again particularly in areas of greatest need, by the mechanism of re-establishing direct grant funding. This would be done on a per pupil per year basis. If we suppose the direct grant were to be £1,500 per pupil per year then a school of 1,000 pupils would receive £1.5 million for that year.

The direct grant (or grant aided, or government maintained) school must be independently owned and run, free from all local and central bureaucracy and politics. It must be managed in every sense like a fully independent school, but instead of charging fees, it would be part of the state provision of education.

The great advantage is that the independent management within a clearly defined budget can produce schools of very high quality. They would not be managed by Labour or Conservatives and would not be plagued with bureaucracy, local or central. Be-

cause they would depend on the number of children for funding, they would have every incentive to strive for excellence. Direct grant spells better education at, or even below, the cost of the local authority schools.

The third proposal is that we need more and better primary schools, especially in the inner cities. In all three proposals 'new' schools need not be in new buildings; there are plenty of good redundant school buildings to be brought back into use.

Many these three proposals together and Baker can announce that he will use existing powers to fund independently owned and managed schools by direct grant, and that in doing so he is going to give priority to funding newly established schools of high quality, especially in the most deprived areas. In them all, the three Rs will be properly taught.

If he does that the cheers will come not only from the Tory faithful but from parents all over the country. The author was an adviser to Sir Keith Joseph, when Education Secretary.

Diana Geddes on a Lebanon dimension to the Paris bombing wave

Terrorism's other target

Paris Ten dead and more than 250 injured, many maimed for life. That is the toll of the 12 bomb attacks carried out in Paris and on the Paris-Lyon express train in the past nine months by the terrorist group calling itself the Committee for Solidarity with Middle-Eastern and Arab Political Prisoners (CSPPA). The bombing campaign is likely to intensify.

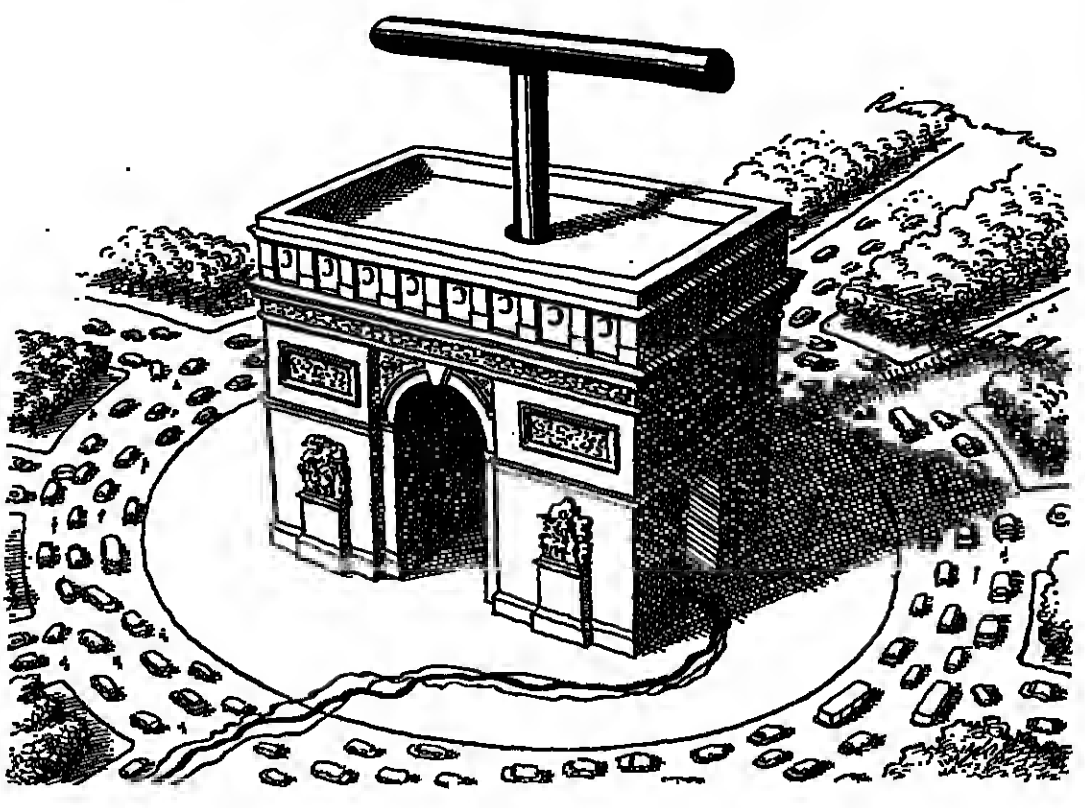
Unlike most terrorist organizations, the CSPPA's demands are clear and precise. Release our three Arab comrades from your jails. The three in question are Georges Ibrahim Abdallah, presumed leader of the Lebanese Armed Revolutionary Factions (FARL); Annis Naccache, Lebanese Palestinian head of the commando which tried to assassinate Chapur Bakhtiar, the last Iranian prime minister under the Shah in Paris in 1980, killing two; and Varadjian Garbidjian, Syrian-born head of the Armenian commando which attacked Orly airport in July 1983, killing seven and injuring 55.

But why should any one group be willing to go to such lengths to secure the release of such a strange grab-bag of people with such disparate aims and ideologies? Who is behind the CSPPA? Investigators are increasingly convinced that the group is simply a front for the FARL, and that it is the release of only one person which they really want - Abdallah - with the other two thrown in partly to confuse, partly as potential bargaining counters, and partly as a gesture to the pro-Iranian, Lebanese-based Islamic Jihad, to which Naccache appears to be connected, and the Syrian-backed Secret Armenian Army for the Liberation of Armenia (ASALA), of which Garbidjian is a leading member.

The FARL was founded in 1980 by Abdallah, a pro-Palestinian, Marxist, Maronite Christian from a tiny Christian enclave in the north of Lebanon. The group, consisting largely of members of Abdallah's own extended family, totals, according to some, no more than a couple of dozen members; according to others, a couple of hundred. Its aims appear vague, but as is clear from the targets chosen for its attacks in France and elsewhere in Europe, it is motivated by a hatred of Israel and an American 'imperialism'. It has known links with other extreme-left terrorist groups, notably the Italian Red Brigades, with whom Abdallah trained in 1979, the French Action Directe, and the German Red Army Faction.

In October 1984, Abdallah was arrested after walking into a police station in Lyons, posing as an Algerian, to ask for police protection because he feared he was being pursued by the Mossad, the Israeli secret service, who allegedly wanted to kill him. The French police soon discovered Abdallah's connection with the FARL, and he was arrested and charged with possession of forged papers and membership of an 'association of criminals' - nothing particularly dramatic.

Five months later, on March 23, 1985, Gilles Peyrolles, director of the French cultural institute in the



Lebanese city of Tripoli, was kidnapped by Marxist Maronites, later identified as FARL members, including two of Abdallah's own brothers, who immediately started negotiations with the French Socialist government of the day for Peyrolles' release in return for that of Abdallah.

The deal was clinched and a few days later Peyrolles was set free. But the French reneged, having meanwhile discovered a cache of arms in Abdallah's former Paris flat. Among them were guns believed to have been used in the assassination in Paris in 1982 of Charles Ray, military attaché at the US embassy, and of Yacov Barsamian, an Israeli diplomat. Until then, the French had not appreciated how big a fish they had caught.

Abdallah's arrest, together with the arrest in Italy a couple of months earlier of two other leading FARL members, seemed to put a stop to the group's terrorist activities until the appearance early this year of the previously unknown CSPPA. It is now thought to be simply the FARL under a new guise, but possibly including elements of a tactical alliance with the Islamic Jihad, the group holding at least three French hostages in Lebanon and part of the larger Hezbollah, the Shia Muslim fundamentalist party which wants to get the French UN peace-keeping force out of southern Lebanon. So an already complicated picture becomes even more complex.

When Jacques Chirac, leader of the right-wing Gaullist party, came to power in March this year, his first act as prime minister was to visit the shopping arcade on the Champs Elysees where, a few hours after his inauguration, a bomb had gone off killing two and injuring 28. The attack was subsequently claimed by the CSPPA. Then followed a lull, during which Abdallah was brought to trial and sentenced to a mere four years imprisonment. His two, less

important, FARL colleagues in Italy had been sentenced to 15 and 16 years. Why had Abdallah got off so lightly? Having been in prison since October 1984, it would mean that he would become eligible for conditional release on October 24, 1986, having served half his sentence. The Americans were furious and immediately brought a civil action against Abdallah for complicity in the murder of Charles Ray.

It now seems certain that some kind of deal was being envisaged by the Chirac government involving the release of Abdallah. Perhaps it was a suspected change of heart on the part of the French or perhaps the FARL felt the negotiations were taking too long. In any event, the bombings started again at the beginning of this month with even greater ferocity than before - two dead and more than 100 injured within eight days. All the attacks were claimed by the CSPPA. They say the Elysee Palace is next on their list.

However tempted the government may have been in the past to secure a halt to the bombings by releasing Abdallah, that is now out of the question. It would be an unforgivable display of weakness by a party which came to power on a tough law-and-order ticket. The public, for the moment, are equally determined that there must be no deal.

Furthermore, Abdallah's release is no longer wholly in the hands of the government. The murder charges are still pending and there is now also an extradition request from Italy, which wants Abdallah in connection with the assassination in Rome in February 1984 of Leamont Hunt, the American general commanding the international observer force in Sinai. So why are the terrorists continuing with what they must realize are now counter-productive attacks? Is there, after all, a greater link than has been suspected or admitted with France's policy in the Middle East, perhaps

concerning its peace-keeping force in southern Lebanon, which has come under attack in the last few weeks?

On the face of it, an alliance between Marxist Christian Maronites and right-wing Muslim fundamentalist members of the Hezbollah seems improbable. On the other hand, both have an interest in seeing the French forces removed from southern Lebanon, where they are increasingly seen as supporting the Israeli occupiers rather than monitoring the Israeli's departure, which was their original brief.

The CSPPA has made no specific demands for France to pull out of Lebanon. On the other hand, last week it accused France of aligning its policies with those of the 'American imperialist aggressors', adding that there would be 'no peace on earth, nor rest for the peoples of the world, nor security for the US and Europe, so long as our people are not able to enjoy peace, tranquility and security.'

It has been suggested that France has only itself to blame for its plight because of its long and close involvement in Lebanon and the Middle East generally. That is not strictly true. The three terrorists in question have all been convicted for attacks which had nothing directly to do with France or French policy in the Middle East. France just happened to provide a convenient territory for international terrorists to settle their scores with other foreigners.

If, on the other hand, the CSPPA/FARL does indeed have links with the Islamic Jihad/Hezbollah, then we may not see an end to the bombings until France withdraws its remaining troops from Lebanon, and some in the government would like to see that happen soon. But until the French police actually capture one of the terrorists and extract from him the information they require, all hypotheses remain open.

Austria's new brownshirt nationalist

Vienna The emergence of Jörg Haider as leader of the Austrian Freedom Party at the weekend has not only ended the three-year-old Socialist-Freedom Party coalition; it is a turning point in Austrian politics in a broader sense.

For the first time since Bruno Kreisky's resignation as chancellor in 1983, a gifted orator with subtle rhetoric is firmly installed on the political stage. After the scandals of the last three years, in which a variety of Austrian politicians vied with one another for the leading part in what seemed a non-stop opera buffa, Haider cuts a figure of vaulting ambition linked with considerable political acumen. Were he a member of any other group but the Freedom Party, this would be a most welcome development, but his support comes from nationalist elements which, as the Waldheim affair all too vividly illustrated, still exist in Austria.

The Freedom Party was founded by liberals after the

Second World War but is now more right-wing than its name might suggest. It has had a controversial history. From the beginning it attracted many former Nazi sympathizers who, in the immediate postwar years, were debarred from membership of either the Socialist or the conservative People's parties. Its former chief whip, Friedrich Peter, was at the centre of a controversy a few years ago when it emerged that he had been an SS officer during the war engaged in civilian reprisals behind the Russian lines. He remains an active member of the party and his wartime career is by no means unique among its older members.

Haider, who is only in his late thirties, is too young to have had any direct association with the Wehrmacht. But like many of his contemporaries in the party, he has not been slow to manifest sympathy for the extreme right-wing views of its nationalists. The former defence minister, Friedrich Frischenschlager, like

Haider a rising star in the party, saw nothing untoward when, two years ago, he personally welcomed a convicted Nazi war criminal on his repatriation to Austria.

Haider, significantly, was the most outspoken defender of the minister's action, referring to the war criminal Walter Reder, who had been responsible for ordering the massacre at Marzabotto in Italy, as 'an Austrian soldier who had done his duty'. In Carinthia, the most right-wing and nationalist part of Austria, this kind of response went down well and, helped by the brown Carinthian provincial costume which he invariably wears, resulted in a landslide victory for Haider in local elections last year.

Such opportunism also knew how to exploit the German-speaking Carinthians' paranoia of the Slovene minority in the province. With the neo-Nazi Carinthian Fatherland Front proposed the segregation of Slovene and German speaking children it was Haider who supported them, turn-

ing the issue to his electoral advantage.

One of the wealthiest men in Austria, fond of giving press conferences at 7 am and exhibiting a trimness of figure virtually unknown among Austrian politicians, he is, like Austria's chancellor of three months standing, Franz Vranitzky, the representative of a new breed of Austrian politicians. They are more intelligent, more ambitious and without doubt more competent.

In comparison, Haider's predecessor, Norbert Steger, cut a pathetic figure of ineptitude. Once he admitted to a journalist that he did not understand the word 'denture'. The scandals of the last few years cannot be repeated. The observer of the Austrian political scene today can only echo Frederick the Great's remarks when faced with a similar wind of change at the beginning of the Seven Years War: 'These are no longer the same old Austrians.'

Richard Bassett

Ronald Butt

So where's the big idea?

More people are now alienated from both the Conservative and Labour parties than at any time since 1974, and very many of them are inclined to vote for the Alliance as a new force in politics. But they will be reluctant to do so if there seems to be a serious risk that the result will be to let in the party, whether Tory or Labour, which they dislike most.

What would be most likely to persuade them to take the risk would be if the Alliance offered a genuinely new and persuasive political idea for a changing society. That is essential for any new party to get off the ground and it is what socialism represented when Labour replaced the Liberals earlier in the century.

But the more one examines what has been on display at Harrogate this week, the plainer it seems that there is no such new idea, unless one accepts as such 'Roy Jenkins' muddled thinking about the Alliance's future as an 'anti-party party'.

On Monday, he told the SDP not to think that it was a 'tight, right little party uniquely anointed and armed with God's truth.' Since he is a dedicated believer in a merger with the Liberals, his remarks were taken as a coded rebuke to David Owen. Asked by Robin Day whether a rebuke was intended, Jenkins - who could have simply said 'no' - replied that Owen would have done it direct. He then inveighed against the old politicians' habit of looking at their own party as standing in full sunlight and their opponents as wholly benighted (which is standard Alliance rhetoric used by Owen too) and went on to reduce the idea to absurdity.

The business of the Alliance (as an 'anti-party party') was, he said, to 'break the mould', not to replace a rigid two-party system with a rigid three-party system. Yet he insisted that the Alliance must be permanent, and if this isn't creating a rigid three-party structure (Owen at least contemplates what is it?) Jenkins then described his essential aim as being to 'upset Dicey' and the constitutional idea of the sovereignty of the Crown in Parliament as determined by votes in Parliament.

Instead, he wants a system of judicial review and obedience to the Strasbourg code of human rights. But subordinating Parliament to the say-so of judges acting in the generalities of a code is an odd notion of representative democracy and hardly looks like riveting the electorate.

The truth is that the SDP (or the Alliance) is an ordinary party like any other, and it needs a new idea more substantial than its appeal against the extremism of the other parties. Such a new idea is lacking. Far from breaking the mould, its policies are the mould; the old mould of the late Sixties which was first destroyed by Labour

extremists and which Mrs Thatcher is trying to replace with a non-socialist alternative which is popular and therefore durable. Even Neil Kinnock is offering something new, a version of socialism which he hopes would be irreversible.

Two crucial Alliance policies illustrate the point. First, it seeks a formal incomes policy by offering tax incentives to profit sharing and pay linked to productivity, and marries it with a counter-inflation tax to take away any wage increases beyond a general norm, an idea examined by the Treasury under Edward Heath and rejected as unworkable. Even if it worked in the private sector, how could the government levy it on itself as the public sector employer when it was faced with the inflation generated by the increased state spending also advocated by the Alliance?

Likewise, the allegedly radical plan for integrating tax and social benefits in a single structure is nothing new. Lord Cockfield produced a finished tax-credit scheme under Edward Heath and it is certainly the right approach. But the problem is cost. What is wrong with the SDP approach is that it would apply the scheme to existing social service commitments without re-examining their individual merits. So extra tax would have to be levied on people with incomes somewhere between £10,000 and £17,000 according to differing SDP versions.

All right, says Owen, defending the originally embarrassing commitment which he eventually decided to make the centrepiece of his conference address, but people are altruistic, and anyway it would be dishonest to pretend that the extra social spending could be had by soaking the rich. Honest it may be, but the scheme is no more radical than new. A radical scheme would start by identifying the essential but often under-financed services (hospitals, education, the handicapped and so on). It would then weed out the schemes and subsidies on which money is wasted by local authorities and ministries.

If this were done, the integrated tax and benefits system would not involve the need to raise still more tax from people with relatively modest earnings. But disturbing the vested interests of bureaucratic waste is too radical an approach for the SDP.

Owen should have a word with Roy Jenkins who, when he was Labour chancellor, once explained to me emphatically that there is a point at which it is impracticable to tax people more heavily, and that this point had been reached at that time. I would have thought that it has also been reached now. The fact that the SDP doesn't see this is instructive. The Alliance still needs a big idea, for the scheme that Dr Owen has embraced with characteristic impulsiveness is not it.

moreover... Miles Kington

Junk mail, but what a cake

When the International Herald Tribune posts me a copy of its excellent paper, it addresses me as Kingdon Miles. So when I get other pieces of mail from around the globe with my name reversed in the same way, I assume it is because the Herald Trib has lent its mailing list to someone else. I don't mind, because it gives me a chance to see what kind of international organizations think that an international reader like me is worth offering business to. Credit cards, financial magazines, airlines, big banks - these are the firms that I get mail-shots from, and I read them all carefully before throwing them away. The last one, from a travel club, addressed me as 'Dear Frequent Traveller', and I must say I felt a glow of pride as I threw it away.

What all these companies have in common is that they are large, international and impersonal. Is this not the way that all companies go after a while? So I was staggered last week to receive a letter addressed to Kingdon Miles, addressing me as 'Dear Holiday Gift Buyer', which came from what appeared to be a small personal company. The letter continued: 'This Christmas, really surprise and delight those on your list with the internationally famous DELUXE fruitcake baked in our little town of Corsicana (50 miles south of Dallas).'

For those of us who had not previously heard of the internationally famous DELUXE fruitcake, the writer of the letter (L.W. McNun Jr) explained that 'from around the globe come prime harvest fruits and cherries which we blend with pure honey nectar into a rich batter, crunchy with crisp Texan pecan nut meats'. The cake, made by the Collins Street Bakery, was shipped to 194 countries last year, and the enclosed history of the firm includes this folksy dialogue. Q. People call your bakery and fruitcake a legend. Must have taken awhile. A. We turned ninety January of this year.

Q. How should a legend taste? A. Legendary fruitcake should taste better than any other fruitcake you've bought, baked or eaten, or you deserve a refund. Now, the Collins Street Bakery has obviously expanded over the years, as you might guess from the,

fact that its address is no longer Collins Street but 401, W. Seventh Avenue, Corsicana; indeed, any firm that sends its cake to 194 countries is not just a backstreet bakery, but has claims to be as international as IBM. What strikes me as particularly wonderful about this firm, apart from the strangely volcanic red colour of the photos of its fruitcake, is the fact that it has managed to survive nearly 100 years selling just one thing. It breaks all known laws of commerce. Call it diversification, exploitation, expansion or what you will, but almost every firm I can think of fails to stick with the original product.

Newspapers always start producing books. Filing stations start selling potatoes. The BBC starts getting involved in computers. Clive Sinclair starts making crazy bicycles. Straightforward enthusiasts stock cuddly birthday gifts. Even shops that do nothing but photocopy documents for you end up by stocking greeting cards.

In fact, have you noticed that everyone ends up by stocking greeting cards, Asian newsagents, branch libraries, Ryman's the stationers, serious bookshops and petrol stations? Some charities do little else, and museums would be dead if they didn't. But the Collins Street Bakery doesn't make anything but the one fruitcake. In 90 years it has resisted the temptation to diversify into a second kind of cake. Most firms that started 90 years ago are now as big as EMI and making electric scanners, but these boys are still making one cake. The only concession they make to their order form is to allow you to order the regular, medium or large sizes (and they give a discount on an order of more than 100 cakes, as well they might). They have, in fact, defied all laws of business expansion and survived to be proud of it. So proud that they have even sent me a list of their distinguished clientele which I would be joining, including: 'Mr and Mrs Dave Brubeck, Queensland Rugby League Ltd of Milton, Co of Reykjavik, Iceland, HRH Princess Marguerite de Bourbon d'Orleans', and many others.

I haven't decided if I'm going to buy a cake yet. But I'm definitely on my list of people to send a Christmas card to.



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

A MATTER OF CONFIDENCE

Dr David Owen's address yesterday was an appropriate ending to a Social Democratic Conference in which difficulties have been overcome and unity has been preserved. The speech was a mini-masterpiece of tactics, if not of strategy, and it allows the SDP to continue happily honing up its policy discussions, leaving Dr Owen himself free to develop his personal hot-line communications to the electorate, which is clearly the most powerful weapon in the Alliance armoury.

The two most dangerous threats to SDP unity when the Conference began were from differences over nuclear defence policy and misgivings about the SDP scheme for merging tax and social benefits. The potential row over post-Polaris nuclear defence threatened the dominant Owenites on the one side and on the other the Liberals and the SDP supporters of Mr William Rodgers, has been successfully avoided by genuflection to the idea of a European nuclear deterrent on which both Dr Owen and Mr Steel have agreed.

The row over the cost to taxpayers with relatively small earnings of the scheme for tax and benefits has been defused in a rather different way by Dr Owen himself. He did this by embracing the scheme with unexpected wholehearted enthusiasm yesterday, despite his apparent concern earlier about the electoral consequences of the extra cost to many taxpayers with relatively modest pay. Indeed, Dr Owen made enthusiasm for the merger scheme the policy

centre-piece of his speech. Far from apologizing for the cost of the scheme to some taxpayers, he baldly asserted that the SDP had decided not to raise taxes, not to put up rates, and to build on whatever standard rate they inherited, if they came to power, whether it was 27p or even 25p, fitting their structure to that basic rate.

It is, to say the least, odd that he could feel able to be quite so confident about taking as sacrosanct a standard rate tax legacy. Logic would suggest that whatever standard rate tax-levels the Alliance accepted in power would depend on their own overall economic and financial policy and on how the scheme interacted with this.

To say the least, some hard questions of arithmetic and theory will have to be put to the SDP in view of the somewhat arbitrary selection of figures given by Dr Owen yesterday, all of which just happened to stress the beneficiaries rather than the losers from the scheme as planned. For the time being, however, Dr Owen has taken his stand on his belief that altruism and conscience will bring electoral support for the scheme. So it may be that the scheme is generally thought to be just. But though it is right in principle, the electorate may not be so sure that it will be justly applied.

Dr Owen's presentation of the SDP as the party of altruism, rationality, common sense and trustworthiness was the heart of his speech. He thinks that the electorate will turn to him and his party

because they are different from the old parties of the right and left with their vested interests and rival claims to the monopoly of truth. But for a politician who places an anathema on the old politics, Dr Owen shows himself remarkably skilled in the old arts of political persuasion and presentation. Yesterday he was no less willing than his opponents to stake his party's claim to be able to inspire the trust of the electors as they could not, and often seemed to speak as though his party's wish to promote unity in the nation was enough to ensure its achievement.

He also defied both the Conservatives and Labour to try ignoring the wishes of their own voters by refusing to do a deal with the Alliance in the event of a hung parliament. Neither Conservative nor Labour voters would forgive their party for risking letting the old foe into power. One or the other would have to do a deal with the Alliance which would look first to whichever had the larger number of votes in the country. If not, the Alliance would not hesitate to precipitate a second election, and the voters would know who to blame and reward the Alliance. It was a splendid show of confidence from the one man who makes the public comes to suspect (for lack of facts, figures and a willingness to face hard options) that it is really something of a confidence trick.

THE REVIVING MAN OF EUROPE

Turkey had been given the "green light" to resume political relations with the European Community, said Sir Geoffrey Howe after this week's foreign ministers' meeting in Brussels. But the Foreign Secretary got his traffic signals wrong. In fact, the Turks have been put on red and amber.

The Association Agreement between Ankara and the EEC was suspended following the imposition of martial law in Turkey six years ago. Now Turkey's return to civilian rule and economic growth under a moderate government have furnished the country with its most powerful argument for a return to the status quo ante. In January 1981 however, Greece entered the Community, thereby ensuring that relations between Ankara and Brussels could hardly be quite the same again—at least not for some years to come.

The Turks have made little secret of their ambition not just to reactivate the agreement but in time to become the Community's 13th member. Turkish industrialists who turn to the East to pray, look West when assessing their commercial future. And so do Ankara's politicians who see in

the EEC a means of shoring up Turkish democracy against any further terrorist campaigns and consequent incursions by the military.

There are good reasons for the West to sympathize with this aspiration. Turkey is, after all, an established member of Nato, with the alliance's biggest army outside the United States. Its position commanding the Dardanelles and straddling some of the ancient land routes between Russia and the Gulf, make its strength and welfare a matter of some importance to Western security.

That is why it is important for the Community to improve its relationship with Turkey. The major Northern democracies like West Germany, France and this country are justifiably anxious that relations should be normalized.

But they are understandably wary of moving too fast too soon. The Greeks, who are downright opposed, cite the need for still greater improvement in Turkey's record on human rights, an end to discrimination against Greek citizens living in Turkey and the withdrawal of Turkish troops from Northern Cyprus.

But Bonn is equally anxious about the implementation of a 1960s principle which would allow the free movement of Turkish workers around the Community, at a time when 1.5 million Turks, many now unemployed, are already living in West Germany.

It is commonly said that Turkey is not ready to join the community, that its industrial base would crumble beneath the weight of unbridled European competition. But it is perhaps more true that the Community is not ready yet for Turkey. It took Europe more than a decade to absorb Britain, spiritually and above all financially. It has problems with Greece and is still digesting Spain and Portugal. For it now to take in another non-paying guest would certainly delay the process of closer integration.

The proper answer to any Turkish inquiries about membership of the Community must continue to be: "Not yet". Happily this is understood in Ankara as well as anywhere else and no Turkish government is anxious to risk an embarrassing rejection by submitting an application too soon.

AS ELIGIBLE AS THE MALE

In the autumn of 1982 an air of resignation hung over the women's movement in the United States. A decade of affirmative action, two years of Reagan-style Republicanism and well-rehearsed complaints about the "gender gap" (a dated term if ever there was one) had yielded negligible returns in the first mid-term elections of the Reagan presidency.

Four years and a failed Democratic vice-presidential candidate later, the picture is quite different. Women candidates have made their strongest showing in the mid-term primaries ever. They have captured nominations for the whole gamut of state and federal offices, from governor to senator. And their advance has been as strong in the Republican Party as it has been among the traditionally more feminist-minded Democrats. Strangely, though, the women's movement as it was even four years ago is now less in evidence.

Opinions already differ about how many of this week's women's victors owe their success to the delayed impact of the women's movement and the affirmative action it fostered, and how many have achieved their success for other reasons. Some, like Kathleen Kennedy Townsend had the advantage of political pedigree; others relied solely on their professional or political record and their campaigning ability.

But there is general agreement that feminism, in the sense of aggressive campaigning for equal rights and opportunities for women socially and professionally, played only a minor role, if any, in the candidates' campaigns. If some women entered politics through the feminist movement, others did so on ostensibly anti-feminist issues like opposition to abortion. But this time most women politicians—the Kennedy scion among them—campaigning along entirely conventional lines, emphasizing the needs of working couples with children (ie the new-style American family).

In this respect, the women now nominated will be able to claim that they were elected on their own merits and not to a feminist point, and this is all to the good. If women political candidates are being judged on the same basis as male candidates, on their mastery of the issues, on their integrity, political acumen and capacity to do the job, then one of the main—and most sympathetic—aims of the feminist movement will have been achieved.

But any attempt to make this the accepted explanation for the nomination of so many women and give the equal rights movement all the credit should be tinged with caution. After Geraldine Ferraro's initially impressive performance in the last presidential campaign, politics became a fashionable pastime for

women and voting for a woman became a fashionable pastime for men. US society moves fast, especially on the two coasts. The women will have to prove themselves in office before their victory can be said to be won.

Inevitably, the political success of women will be hailed by minority groups, not only in the United States, as evidence that campaigns for equality and affirmative action work. Such a conclusion is premature. Women constitute 54 per cent of the US population; hardly a minority. Many of the political attitudes believed to be associated with the female half of the electorate, a dislike of aggressive talk, a greater tolerance of tax-funded welfare payments and a preference for compromise, find a response among people who have misgivings about the Reagan approach. Women politicians have also spearheaded the anti-drugs campaign.

Blacks, Hispanics and other minority groups have a much narrower appeal, and their quest for power is still seen by many as a threat, especially if they campaign as representatives of their ethnic group, rather than as representatives of a party. This week's women victors appear to have recognized that—even with their numerical strength—a feminist platform is not a sufficient basis for office. Those without the numerical advantage will have to recognize it too.

LETTERS TO THE EDITOR

International profile for security

From Mr Jonathan Beels
Sir, Mr. M. Yardley's article (September 10) on "What we must do to curb the terrorists" contains some misapprehensions. He says security systems should "be as unobtrusive as possible and should always present a human face when they come into contact with the public". He sees the policemen with machine guns at Heathrow as a "visible sign of insecurity". He then goes on to praise the Israelis for having been "so successful".

Has Mr Yardley ever tried boarding an El Al flight anywhere, let alone in Israel itself? The security profile presented to the public and, more to the point, to the potential terrorist at El Al check-in counters is positively daunting. It is not friendly, but it is effective. There are times when high profile security is desirable because it provides a measure of deterrence.

Mr Yardley's main suggestion, that "a truly international unit", modelled on the SAS, GSG9 and Delta, should be created under the aegis of the International Civil Aviation Organisation and the International Air Transport Association, to respond to terrorist incidents in countries without an adequate counter-terrorist response force of their own, is unrealistic. ICAO and IATA are not so structured and equipped to take this on, say, the International Monetary Fund or the World Bank.

Prison design

From the Director of the Prison Reform Trust
Sir, I entirely accept the statement (September 10) from the Director General of the Prison Service that the new top-security prison at Full Sutton will be used for the purpose for which it was designed. Equally, I hope that he will accept that the correspondence from the Prison Department which formed the basis of our briefing of your Home Affairs Correspondent was legitimately capable of a different interpretation since it plainly states that the role of Full Sutton was under review.

It remains my view that when Full Sutton comes on stream the prison service will be encumbered with a surfeit of top-security accommodation. It is pertinent that as early as 1982 senior Home Office officials were expressing concern over the need for another dispersal prison.

This was followed in 1984 by a report from a committee of senior government and Civil Servants—the Control Review Committee—which called into question the whole dispersal prison philosophy and recommended "a significant reduction" in their number. That Full Sutton should still proceed in these circumstances more than justifies our continuing unease about the whole prison building programme.

Church in crisis

From the Rev Christopher Lewis
Sir, The extracts which you have printed (September 8-10) from *The Church in Crisis* make intriguing reading. I wonder why people take the trouble to read so much about the Church if it is so insignificant. All the "crisis" books seem to have the same basic assumption, namely that the Church is declining because its clergy are inadequate.

No doubt it is true that we are inadequate, but I imagine that the Church has been consistently second rate, much in the manner described, since AD. What's new?

Has it struck the writers that it is worth examining another hypothesis: that the Churches are all declining because people are becoming more pagan by choice. Britain is perhaps going in the direction of Sweden (godless and self-satisfied) rather than that of the USA (church-going and idealistic).

To analyse the current (perhaps temporary) decline as a consequence of the choice to be pagan is more worrying, but it may be more profound.

Yours faithfully,
CHRISTOPHER LEWIS,
The Parsonage,
Spalding,
Lincolnshire,
September 10.

Jordan dismissals

From the Ambassador of Jordan
Sir, I have read with great interest the letter published in *The Times* (September 12) from a group of academicians in Oxford University under the heading "Concern over Jordan dismissals", and as much as it pleased me to find that such distinguished Britons are concerned with events in my country, it also disheartened me to find their letter so misinformed about the fact of the said event at Yarmouk University, having based it on incorrect and highly exaggerated reports by the media.

It goes without saying that demonstrations among students are familiar events in universities the world over for a spectrum of reasons, ranging from discontent to internal rivalry among certain groups of students, to conflicts between the student body and the university staff. Yarmouk University is certainly no exception.

Doctors who fail to grasp the law

From Mr John Finch
Sir, Misconceptions of the law can colour doctors' decision-making. Such misconceptions go not only to what the law says but more deeply into the very nature of legal regulation of professional practice.

A case which could have this effect is that of *Wisher v Essex Area Health Authority*. The disturbing headline to your Law Report of that case (August 6), "Doctor's inexperience no defence to negligence", is not supported by the full, original transcript of the judgments without much refinement.

The defendant health authority in the case was liable as employer of an experienced and knowledgeable registrar. The "inexperienced" senior house officer (more junior) was acquitted of negligence by all three Courts of Appeal judges. The decision, of some 85 pages, significantly qualifies the liability of inexperienced doctors.

Your correspondents (August 28) incorrectly refer to "punitive damages". Such damages, over and above ordinary compensation for personal injury, are inconceivable in a medical negligence action. A case decided last year, *Kralj v McGrath*, put this beyond doubt.

Medical misconceptions of legal responsibility have two results. First, "defensive medicine" is practised in fear of a perceived and frequently unreal foe. This is not defensive medicine; it is defensiveness. As such it is the enemy both of doctors and of those they treat.

Second, a cry rises up for a new type of compensation independent of the need to prove fault. Such a system is not without its defects, as New Zealand knows. Our fault-based compensation system for medical accidents is undergoing extensive rationalisation. It should be better understood by the very practitioners to whom it applies. To succeed in this task would be to make the "devil" we know present as a more manageable risk.

Professionals could get on with exercising their judgement with greater reassurance. A failure to get across the legal parameters of professional medical practice may cause medical attitudes to law to be based on superstition, misconception and ignorance. That would be to the advantage of none, and to the disadvantage of a great many.

Yours faithfully,
JOHN FINCH,
University of Leicester,
Faculty of Law,
Leicester,
September 9.

Pregnancies at risk

From Professor Martin Bobrow and others
Sir, Your report of September 6 highlights the progress in developing gene probes that has made it possible to screen pregnancies at high risk of such common genetic diseases as cystic fibrosis and muscular dystrophy.

Some couples who are carriers of these conditions may be tempted by this news to contemplate undertaking pregnancies that they have previously denied themselves. We would like to caution them that extensive testing of a whole family before the start of pregnancy is necessary before such diagnosis can be undertaken.

Furthermore, at least in the South-east the parlous state of NHS finances means that despite recognition of the importance of these new techniques, resources are not available to fund them adequately. What testing can be undertaken must, therefore, be supported by short-term arrangements with charitable organizations and our limited capacity could well be saturated by sudden demand.

Yours sincerely,
MARTIN BOBROW,
A. CAROLINE BERRY,
(Paediatric Research Unit,
Guy's Hospital),
MARCUS PEMBREY,
(Hospital for Sick Children,
Great Ormond Street),
The Prince Philip Research Laboratories,
Guy's Tower 8th Floor,
Guy's Hospital,
London Bridge, SE1,
September 10.

British Library

From Mr George Chowdhary-Best
Sir, Some of us, who share Lord Thomas of Swynerton's doubts (September 5) about the new British Library building without going the whole way with him, would find Lord Quinon's and the British Library Board's arguments (September 10) more convincing if we had not read of the fate in ancient times of the great library of Alexandria, and more recently of the public records housed in the Four Courts at Dublin, both destroyed by fire.

These are strong historical arguments in favour of a reasonable dispersal rather than an over-concentration of collections.

We also have doubts about the new building itself, for we have heard rumours that many readers and staff will not be able to see the sky and we shall be slowly blinded by excessive quantities of compulsory fluorescent light, which will not only cost a great deal of money but will render large parts of the new library unusable in the event of a power cut or long-term failure of fossil-fuel resources.

Yours faithfully,
G. CHOWDHARY-BEST,
27 Walpole Street, SW3,
September 11.

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ON THIS DAY

SEPTEMBER 18 1838

The London and Birmingham Railway was met the first time that it was the first of any length and the first which had any impact on the commercial and social life of the country. Among the spectators at Rugby was the formidable headmaster Dr Arnold who was heard to exclaim: "I rejoice to see it and to think that feudalism has gone for ever". The L. & B. became the London and North-West—the "premier line"—and in 1923 amalgamated with the Midland, the Lancashire & Yorkshire, the Caledonian and others to form the London Midland and Scottish.

OPENING OF THE LONDON AND BIRMINGHAM RAILWAY

Yesterday was the first day that the first line of rail from the London to the Birmingham terminus was opened. The portion of the road which was traversed for the first time on this occasion was that which extends between the old station at Denbigh-hall and the station at Rugby. The first train started from the Easton-square station at 7 o'clock, having in the carriages the proprietors of the undertaking and their friends. It was said in Birmingham that they accomplished the whole journey in four hours and a half. The portion of the line just opened, from Denbigh-hall to Rugby, appears to be equally good with any other part of the road. It is in this division of the road, shortly before entering Rugby station, that the trains pass through Killy tunnel. It has been asserted that this tunnel fell in during the boring of it, but it is not the case. It is one of the most extraordinary pieces of road in fine work in the length of the line. This tunnel is 2,400 yards in length, and does great credit to the skill of Mr. Foster, the engineer by whom it has been completed. The road, as most persons know, passes through six of the most beautiful counties of England—Middlesex, Hertfordshire, Buckinghamshire, Bedfordshire, Northamptonshire, and Warwickshire, and through a line of country abounding with fine scenery, historical recollections, and antiquities. One drawback to travelling by the railroad however is, that for many miles it is so buried between lofty embankments, that, nothing can be seen but the sides of the trench, and this is more particularly the case where a prospect of the seats and parks of the nobility and gentry would be most desirable. Another disagreeable feature of the road, which is the tunnel, of which in the whole line there are seven. The road is crossed by numerous bridges, all of excellent workmanship, and some of considerable elegance. That part of the road which has been open some time has been repeatedly described, but that portion which is opened yesterday for the first time is of course less known. One of the principal places through which it passes is Weedon. This place is 67 miles from London. The Roman Watling-street comes close to it, the rail-road of 2,000 years ago. It was a place of some importance in the time of the Saxons, as it is recorded that Wulphere, one of the Kings of Mercia, built a palace here, which was afterwards converted into a nunnery by his daughter Werburga. From the railroad the traveller looks down upon the barrows of the town, which are very spacious, containing a hospital, a parade, &c. This extensive depot is, as a military establishment, not surpassed by any in the kingdom; it is capable of receiving 200,000 stand of arms. A great quantity of warlike stores and artillery are generally deposited here. The Grand Junction Canal communicates with the stone-bank of the town, which the railroad passes. The Grand Junction Canal is carried across the valley by means of a very noble embankment on the left. The village, on the right of which the square tower of the church may be seen, is Flowey; it is beautifully situated in the valley. From the summit of the hill above Weedon may be distinguished Fawley-pool, the seat of Sir C. Knighley. The house is one of the finest specimens remaining of the manorial residences of the old English gentry. It stands in an extensive park abounding with enormous trees and filled with deer. At Dedford, which is a little beyond Weedon, the houses of the Grey Friars, are the great ornament of the neighbourhood.

In the belfry?

From Miss B. W. Farley
Sir, With regard to Mr Harry Porter's quest for advice on species of stuffed owl to scare the church bats away (September 10), I understand bats' droppings are much sought after as manure for house plants.

Perhaps it would be more profitable to his church if the droppings were swept into plastic bags and sold in aid of church funds.

Yours faithfully,
BLANCHE W. FARLEY,
38 Henley Road,
Taunton, Somerset.

From Mr D. R. Woodman

Sir, During a lifetime of Anglican allegiance I have always understood that the regular and generous use of incense, besides being good liturgical practice, is a sovereign remedy against the presence of bats.

Yours faithfully,
DOUGLAS WOODMAN,
26 Butser Walk,
Petersfield, Hampshire.

GENERAL APPOINTMENTS

September 18, 1986

In recent introductions to General Appointments there has been a mood of optimism, such as might be expressed by the manager to a football team trailing 0-1 at half-time; and excellent advice has appeared — much of it understandably, in the form of exhortation to higher, abstract virtues. However, it is necessary from time to time to return to more basic considerations — to review, for example, what it is that is being sought in these pages when the word "manager" is used.

A distinction has been made in recent years between a leader and a manager. Those who made it, and those who subscribe to it, claim that this is not an esoteric distinction: the effectiveness of an organization can depend upon knowing which one of these two different creatures it needs.

In brief, leaders are defined very much as they always have been — as innovators, risk-takers, creators of excitement, guides to The Way.

Given the need for change, the manager will do his best to adapt his own behaviour — a need which in recent years has led to a proliferation of "management" courses which have behaviour-modification as one of their primary goals.

The leader, on the other hand, seeks to change the circumstances. Managers adapt to their inherited surroundings, as one eminent writer has put it, "like a chameleon". Organizations need such adaptable people, of course.

Yet a confusion remains. There are several possible reasons for this. The first is semantic. The word "manager" itself seems to combine two very different functions.

In his *Keywords: A Vocabulary of Culture and Society*, Raymond Williams points out the two different probable origins of "manage": one from the Italian word meaning to handle, as a lion-tamer might "handle" his lions, and the other from the French word for running the household.

The roles of leaders and managers, both significant in British business today, are examined by Roger Willis



problem arises when these two functions become separable, or, indeed, incompatible.

The double meaning of the title does not allow for separation. The word can assume two, unexpressed, meanings in two minds, and communication can break down. Many organizations, particularly on their annual graduate-recruitment rounds, appear to be asking for leaders, or potential leaders, only to subject the successful applicants to a period of "orientation" to a new culture, which will, sooner rather than later, press them into conformity or cause frustration or resentment.

I have recently observed a case where a senior, but newly appointed, manager was sacked for

not behaving according to the expected pattern. Months later, he is still bewildered: "But I thought they wanted me to manage," he complains.

Another possible reason for the confusion is tradition, particularly when the management function is taken for granted. For some time now, researchers have been finding that, in fact, managers do not spend their time actively doing those things they have long been assured (and perhaps have even been taught) to do — planning, organizing, directing/leading, controlling.

What they do is to implement directives from their superiors, attend meetings, arrange for things to be done that others (including

the members of these meetings) have proposed, sort out subordinates' and operational problems — to react, in brief, to events over which the manager has far less control than is generally supposed.

Peter Drucker recently (May 1986) suggested that, in the "knowledge-based" organization, the knowledge workers are the bosses with the manager in a supporting role as planner and coordinator. "I have myself 'managed' a highly competent professional group, and described myself at that time as a warehouse-keeper. My main function was merely to ensure that the team had all the resources it needed in order to continue producing its excellent results."

A third reason can possibly be found in the organization's culture. This is the focus of a great deal of current attention. A popular theory holds that managerial effectiveness is to be measured by the extent to which three things overlap: competence required by the job; the actual competence of the incumbent; and organizational culture.

The last element can be defined as that which makes an organization unique: the economic and political environment in which it functions, its product, market

trends, the personality of its head, its traditions, philosophies, goals and a number of other considerations.

Culture determines the way people behave. What is perfectly acceptable in one organization may be as totally unacceptable in another. This means that managers doing very similar work can be happy in one organization, but miserable in another — even, I have found, in different divisions of the same company.

"Fitting into our way of doing things" can therefore be a prime consideration for a manager, though not, of course, for a leader.

The main problem here is that very few organizations seem to define their culture accurately. Some try, and get it wrong — for example, claiming to manage by objectives and results, while promoting people on grounds of seniority or loyalty.

Others find it extremely difficult because the subject has never before been raised. Unless deliberately and systematically pursued, it remains locked below the level of consciousness, rather like personal idiosyncrasies.

This is then a plea for organizational self-examination. Those

who are responsible for filling vacancies should conduct a four-fold investigation before drafting managerial position-descriptions:

- What will this person actually do?
- What knowledge and skills are required to do these things?
- What observable characteristics are needed?
- Will the answers produce an incumbent who will fit into our way of doing things — or will he or she rock the boat? Do we want the boat rocked?

The approach needs to be systematic; and there are good, proven systems to hand. The results are sometimes surprising — as in at least two cases I know of, where the ideal candidate proved to be internal, though currently employed in an "unlikely" department. But such results are practically guaranteed to be measurably more effective than those produced by no system at all.

Roger Willis is a co-founder of *Effective Management Practice*, an international management consultancy. He is also Fellow of the *British Institute of Management* and a board member of the *International Consultants Foundation*.

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The key elements of the position will include financial planning and management, the development of business plans, cost control, high level client negotiation and a good understanding of the legal and contractual decisions in the design, architecture and construction industry sectors.

Candidates, probably aged 35-40, will be graduates and will be professionally qualified, either as accountants or in a construction industry related discipline and must be able to demonstrate a record of financial and business creativity. They will also bring with them an ability to become a major part of a dynamic and successful team.

As well as the salary indicated above, there is an attractive benefits package for discussion.

Please send full career details in total confidence, to: **Nicholas Pottex, quoting reference 260/T**
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Candidates should preferably be under 45 and must have a secretarial, legal or accountancy background and be capable of exercising secretarial and administrative responsibility in a small team under the Director.

The Trust operates in most areas of community welfare. Previous experience in the voluntary sector is not necessary. This is a major appointment and calls for high professional competence and integrity.

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ICMG

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Jack Gill, the present head of ECGD, is retiring shortly, and applications are invited for this important public appointment.

ECGD is a Government Department and insures exporters and bankers against bad debts. The business is substantial with a total portfolio of some £30 billion. A current priority is a radical reform of operating procedures making full use of information technology and a reshaping of the structure and approach of the Department to foster a more commercial outlook.

Candidates must have considerable administrative, financial and managerial experience gained in insurance, banking, accountancy or trade finance. Such experience is most likely to have been gained within the private sector.

Present salary is £41,500 — £43,500. A salary above this could be considered if necessary for a candidate with exceptional qualifications or experience.

Initial appointment is expected to be on a short-term contract or secondment basis for 3 or 4 years with the possibility of extension or permanent appointment.

For further details and an application form (to be returned by 17 October 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7006.

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As a leading manufacturer of packaging film in Europe, and part of the Bayer Group, Wolf Walsrode has an established and expanding market in the UK.
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An ability to identify packaging needs in the market and the technical knowledge to create appropriate solutions in conjunction with technical colleagues in Germany will be integral to your role. Reporting to the Sales Manager, you must have commercial awareness combined with field experience and the ability to work within agreed sales budgets.
Comprehensive product training to facilitate you in establishing a marketing base will take

place in both the UK and Germany. Excellent prospects exist upon the successful development of the range and launch of new products. In addition there is an attractive salary with benefits package to include relocation, company car, contributory pension, free life assurance and subsidised BUPA.
Please send full career details or phone Janet Stanley, Personnel Officer, Bayer UK Limited, Bayer House, Strawberry Hill, Newbury, Berkshire RG13 1JA. Tel: Newbury (0635) 39482 (answerphone outside office hours: (0635) 39466).

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The appointee can expect to travel extensively during their training period which will extend up to two years depending on experience. Having achieved a high level of expertise in many facets of aquaculture they will then be appointed to their own territory. Ideally a Marine Biologist, you will have a

minimum of a good honours degree in the biological sciences, and have spent up to two years working in a commercial environment, not necessarily sales. We are looking for evidence of self reliance and self motivation, flexibility and adaptability to environment, possibly demonstrated by overseas travel or work. Language ability is essential and some knowledge of Spanish would be an advantage. You will be rewarded with an attractive total earnings package plus generous benefits. In addition you can look forward to more responsibility and rewards as we grow.
Phone or write for an application form to Jen Wilson, Frippak Feeds, Armstrong Road, Daneshill, Basingstoke RG24 0NU. Tel: (0256) 460414.

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Driving the retail motor business forward is our business; leading, managing and growing one of our major outlets could be yours. As the Automotive Group of Lex Service - a group comprising Volvo Concessionaires, Lex Brooklands and Lex Mead our influence within the retail motor business is considerable. With the importership of Volvo cars and 24 major retail outlets it represents a £650 million plus business that is determined to change the face of the British motor 'trade'.

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Our commitment to this market means that we have now embarked on a major acquisition-led expansion programme. This programme will not only see our commitment to the 'total service' concept extended but will also fuel our demand for a new breed of motor retail managers, and that's where you come in.

Each of our outlets is an autonomous business, typically turning over £5-£20 million and employing 40-150 people. Your challenge is to come in and run one such business, the opportunities will vary nationwide but the requirements are constant. We'll be looking to you to apply totally professional standards to this developing market - anticipating trends, identifying and exploiting opportunities, motivating and managing your staff, maximising the resources at your disposal.

As a minimum requirement, you'll be aged in your thirties and will have gained a broad-based management experience that now equips you with not only the classic skills necessary within any retail business - sales management, man-management, leadership - but also a strong understanding, and ideally, experience of all areas of support, in particular, customer service, finance and marketing.

Of course, we'll provide all the commitment and support that we can (including an intensive induction period), but the rest will be up to you. Set the wheels in motion by forwarding your career details, including a single page synopsis precisely outlining your suitability for these opportunities, to Richard Brewer, Personnel Director, Lex Service Automotive Group, Lancaster Road, Cresser Ind. Estate, High Wycombe, Bucks. HP12 3QE. Tel: High Wycombe (0494) 33444.

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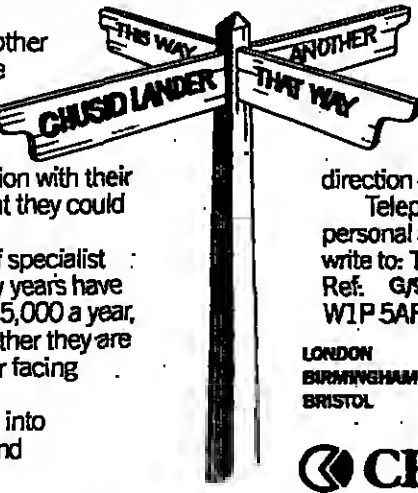
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Very often, executives and other professional people contemplate a change right in the middle of their career.

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direction - now it's your turn! Telephone us to arrange a confidential personal assessment, without obligation, or write to: The Administrator, Chusid Lander, Ref. G/9/1 35/37 Fitzroy Street, London W1P 5AF - enclosing a brief career summary.

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The Dean & Chapter of Chichester seek applicants for the office of Communar following the retirement of the present holder of the office on 30th April 1987.

The Communar is responsible for the administration of the Chapter's cathedral and business affairs.

Applications for details to: The Chapter Secretary, The Royal Chantry, Cathedral Cloisters, Chichester, West Sussex, PO19 1PX.

EDITOR THE BURLINGTON MAGAZINE

The Directors of The Burlington Magazine invite applications for the post of Editor to succeed Mr. Neil MacGregor on his appointment as Director of the National Gallery early in 1987.

Applications, accompanied by a curriculum vitae and the names of two referees, should be submitted by 10th October 1986 to:

The General Manager
The Burlington Magazine
6 Bloomsbury Square, London WC1A 2LP
Telephone: 01-430 0481

From whom further details may be obtained.

Director-General KEEP BRITAIN TIDY

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The latter programme has a budget of £6 million, while Keep Britain Tidy manages expenditure in cash and in kind of well over £3 million.

• **RESPONSIBILITY** is for the management of a staff of around 100 which is increasing, and for coordinating the work of several thousand MSC sponsored volunteers on contract.

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Write in complete confidence to A. Longland, as adviser to the Group, at Tyzack & Partners Ltd, 8-10 Hallam Street, London W1N 6DJ.

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We offer an excellent salary and benefits package. For immediate consideration send a resume to:-

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The conditions of employment will be negotiated and be attractive to the selected applicant.

Please send detailed C.V. and comprehensive information on experience relative to the above parameters. Also indicate any companies to whom you would wish your application not to be discussed.

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C/- The Times, P O Box 484,
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An interesting and challenging job is immediately available for a mature person who has a flair for public relations and for organising promotional events. Good salary for the right applicant. Please send CV to box 876 to BOX 876.

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The leading international distributor of Australian publications, requires a capable and responsible person, 25-37 years, to develop its business in the U.K. and Europe.

The person will be based in London and be responsible for liaison with major distributors and wholesalers in the U.K., developing existing business and introducing new lines imported from Australia. Experience in publishing marketing is desirable.

The M.D. will be in London from 16 September to 1 Oct. Please write with C.V. marked 'Personal' to:
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**APPOINTMENTS
CONTINUE ON
PAGE 28**



COURT AND SOCIAL

COURT CIRCULAR

BALMORAL CASTLE September 17: The Hon Mary Morrison has succeeded Mrs John Dugdale as Lady in Waiting to the Queen.

prizes at the Young Engineer for Britain Competition, organized by the Engineering Council, at the Wembley Conference Centre.

Her Royal Highness this evening attended the Associated Press Dinner at Middle Temple Hall and was received by the Chairman of the Associated Press Board of Directors (Mr Frank Banen).

KENSINGTON PALACE September 17: The Princess of Wales this morning presented Cranwell graduations.

THATCHED HOUSE LODGE September 17: Princess Alexandra this morning opened the new Studio building of BBC Radio Kent at Sun Pier, Chatham.

Her Royal Highness travelled in an aircraft of the Queen's Flight. Mrs Peter Afia was in attendance.

Richmond Tutorial College A reunion for the staff and former students of the Richmond Tutorial College will be held at the college on Saturday, October 4.

Births, Marriages, Deaths and In Memoriam

BIRTHS, MARRIAGES, DEATHS and IN MEMORIAM 24 to 26 p. 159 WAT

WILSON - On September 15th, to Fiona Inez Perkins and Charles, a son, Peter.

JONES - On September 18th, 1980, in Oxford after a short illness, born with remarkable courage, Officer Markie Gordon, aged 23 years.

MR T.M. DANN and Miss C.F. Alexander The engagement is announced between Timothy, younger son of Mr and Mrs A.J. Dunn, of Chippenham, Wiltshire, and Caroline, younger daughter of the Rev D.B. and Mrs Broad, of Kenley, Surrey, and Francesca, elder daughter of Mr and Mrs D.F. Evans, of Hermitage, Berkshire.

MR J.C. Seroack and Miss S.E.A. Haden The engagement is announced between John, son of Mr and Mrs R.E.P. Seroack, of Haslemere, Surrey, and Sally, daughter of Mrs E. Haden of Bray, Berkshire, and the late Mr R.V. Haden.

MR D.L. Webb and Mrs T.G. MacFarlane, of Melbourne, Australia. The engagement is announced between Mr D.L. Webb and Mrs T.G. MacFarlane, of Melbourne, Australia.

MR R. Greenberg and Miss R. Green The marriage took place on September 27, at St. Alban's Church, London. The bride was Miss R. Green, daughter of Mr and Mrs R. Green, of London.

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BIRTHS - On September 15th, 1980, to John and Jenny (nee Marvin) in Sao Paulo, Brazil, a son, Edward Anthony.

DEATHS - On September 16th, 1980, in Edinburgh, Margaret Gray (aged 74) of Highbury, wife of the late Mr J. Gray, died peacefully.

FUNERAL ARRANGEMENTS - PLUNKETT - A Funeral Service for the late Mrs. Susan Plunkett, will take place at St. Mary's Church, London, on Thursday, September 11th, at 11.00 am.

SCHOOL ANNOUNCEMENTS - Caterham School Autumn Term at Caterham began on September 10. M.G. Cole is senior prefect. The O.C. dinner will be held in London on October 1st.

SCHOOL ANNOUNCEMENTS - On Saturday, November 8 the school will hold an open day to mark the sixty-fifth anniversary of its foundation.

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Science report

Acid test for heartburn

By a Special Correspondent

New insights into heartburn have come from research involving a scientist "drinking" hydrochloric acid through a tube in his nose.

Reflux is the reverse of the normal direction of flow in the digestive system, when food is being dissolved by hydrochloric acid in the stomach.

The difficulty in investigating this condition is that the things which make it happen occur while people are going about their normal lives.

Dr Cunnington's instrument measures acidity in the gullet while the person involved goes about his normal life.

narrow flexible tube with a bulb full of liquid on one end of it. The bulb is made of a type of glass through which ions electrically charged atoms.

This sets up an electric current which flows along the wire to the outside worn by the patient.

Doctors using Dr Cunnington's equipment at Bradford Royal Infirmary have found it very effective in helping them to track down the causes of reflux.

Dr Cunnington is extending his research, using himself as a guinea pig. He is testing and calibrating new instruments by drinking hydrochloric acid with a thick black experimental porridge in his gullet.

Mr A.D. Bartlett and the Hon Charlotte Ashton The engagement is announced between Andrew, only son of the late Mr D.W. Bartlett and of Mrs J.D. Potts, of 127 Thirmer, Macclesfield, Cheshire, and Charlotte, elder daughter of Lord and Lady Ashton of Hyde, of Fir Farm, Upper Slaughter, Bourton-on-the-Water, Gloucestershire.

Mr R.C. Adcock and Miss S.M. Wainman The engagement is announced between Charles, only son of Mr and Mrs R.W. Adcock, of Great Sampford, Essex, and Sarah, elder daughter of Mr and Mrs R.J. Wainman, of Dymock, Gloucestershire.

Mr R.J. Moore and Miss R.E. Denning The engagement is announced between Richard, son of Professor and Mrs J. Moore, of Harrogate, North Yorkshire, and Rachel, daughter of Mr and Mrs R.G. Denning, of Branscombe, Devon.

Mr R.A. Oldman and Miss G. Puffen The engagement is announced between Richard, son of the late Mr M.W.D. Oldman, OBE, and Mrs G. Puffen, of Haslemere, Surrey, and Georgina, elder daughter of Dr P.H. Pullen, of Corsley, Wiltshire, and Mrs G. Maddock, of Wilton, Wiltshire.

Mr S.H.D. Cullane and Miss S.M. Rowland The engagement is announced between Guy, elder son of Dr and Mrs M.T. Cullane, of Little Ferry, New York, and Sarah, daughter of Mr D.I. Webb and Mrs T.G. MacFarlane, of Melbourne, Australia.

Mr J.C. Seroack and Miss S.E.A. Haden The engagement is announced between John, son of Mr and Mrs R.E.P. Seroack, of Haslemere, Surrey, and Sally, daughter of Mrs E. Haden of Bray, Berkshire, and the late Mr R.V. Haden.

Mr J.P. Stewart and Miss M. Farmer The engagement is announced between James, youngest son of Lieutenant-Colonel and Mrs D.L. Stewart, of Middleburgh, Berkshire, and Mary, daughter of Mr A. Farmer, of Railey, Oxfordshire, and Mrs M. Pardoe, of Banbury, Oxfordshire.

Mr D.L. Webb and Mrs T.G. MacFarlane, of Melbourne, Australia. The engagement is announced between Mr D.L. Webb and Mrs T.G. MacFarlane, of Melbourne, Australia.

Mr R. Greenberg and Miss R. Green The marriage took place on September 27, at St. Alban's Church, London. The bride was Miss R. Green, daughter of Mr and Mrs R. Green, of London.

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OBITUARY

PAT PHOENIX

Brash and blowzy heroine of Coronation Street

Pat Phoenix, who became a household name playing Elsie Tanner in Granada Television's long-running soap opera of Northern life, *Coronation Street*, died yesterday, at the age of 62.

She was a little known reperory actress when she auditioned for the part at the start of the series in 1960. But the role made her a national celebrity.

Elsie Tanner was *Coronation Street's* sex symbol, a brash, buxom redhead with a succession of men friends. Miss Phoenix played Elsie for nearly twenty years - returning to the theatre for three years during the 1970s - and made her last appearance in January 1984.

When she was married on screen in 1967 to an American airforce man, the episode was watched by more than 20 million people.

Miss Phoenix's work outside *Coronation Street* included a cameo as a cockney prostitute in the film *The L-Shaped Room*, and leading roles in provincial and over-the-seas stage productions of *Suddenly Last Summer*, *The Miracle Worker*, *Gaslight* and *My Cousin Rachel*.

In 1983 she started a phone-in programme on BBC Radio Manchester, dealing with listeners' problems, and more recently played a seaside landlady in the television comedy, *Constant Hot Water*.

Her first marriage, to an actor, later advertising executive, Peter Marsh, ended in 1973. She married Alan Browder, who had been playing her television husband in *Coronation Street*. He subsequently died an alcoholic, after they had separated.

For the past six years she had lived with the actor, Anthony Booth, best known for his portrayal of Alf Garnett's son-in-law in *Till Death Us Do Part*. They were married in hospital by a Roman Catholic priest during her last illness.

Her two autobiographies were *All My Burning Bridges* (1974) and *Love, Curiosity, Fickles and Doubt* (1983).

Like Elsie Tanner, Pat Phoenix was impetuous and often outspoken. But she was essentially warm-hearted, and is remembered by her former colleagues at Granada as someone always ready to give encouragement to newcomers to the Street.

MR BILLY BISHOP It was his ambition to introduce four new species to the reserve. Two of these, the avocet and the bearded tit, are now well established.

Bishop was born on December 17, 1914, at Blakeney, north Norfolk, the son of a fisherman, and was educated at the local village school. But it was on his walks with his grandfather, Robert Bishop, the first warden of Cley marshes, that he felt he received his true education.

When he would spend many hours bird-watching. Cley marshes became a bird reserve in 1926, when a doctor, Sydney Long, bought 400 acres of marshland, used mainly for shooting. Dr Long recognized the marshes' potential as a bird reserve, since it was an obvious staging post for migratory birds returning from their Arctic breeding grounds, particularly waders, wildfowl and seabirds.

Before 1935 he was a crew member of the Blakeney Point lifeboat, and during the war he served with the Royal Navy on Arctic convoys. Apart from this absence on active service, he spent his whole life at Cley, taking over as warden in 1957.

MR GEOFFREY HORSFALL Geoffrey Horsfall, MBE, who died last month aged 71, was an architect who, as a servant of the LCC and GLC, left his mark on the face of London. He was responsible for the construction of many public buildings in the London area, ranging from the Queen Elizabeth Hall to fire stations and flyovers.

Geoffrey Farnell Horsfall was born at Huddersfield on June 29, 1915. There was a strong architectural tradition in his family, and he in turn graduated in architecture at Liverpool University.

Soon afterwards, on the outbreak of war, he joined the Royal Engineers and became an expert in bomb disposal, handling many difficult and dangerous incidents in London and the South of England. He reached the rank of captain and was made MBE for his services.

In 1946 he joined the schools division of the GLC and by 1954 was deputy schools architect. In 1959 he was appointed head of the special works division, and led the team that designed the Queen Elizabeth Hall, Hayward Gallery and Purcell Rooms.

A fervent supporter of the modern movement in architecture, he nevertheless later in life, that the somewhat brutal style of these buildings should have been softened by judicious planting of trees, creepers and flowers. He was

not, at this period, responsible for any domestic structure, so cannot be blamed for the plethora of high-rise buildings about which in any case he always had reservations.

When the LCC was replaced by the GLC, he was given charge of a branch which included Thamesmead and the virtually autonomous historic buildings department, as well as the general division concerned. During this last period of his career he built new sewage treatment works at Woolwich and Twickenham and 14 old people's homes, as well as promoting major road developments. He retired in 1976.

Though born and brought up in the North Country, he was the son of a man of the South, in the sense that he lived, both for work and leisure, in the South or South-West of England. Yet in reality a North Countryman; but with an undeviating interest in money.

His aesthetic scope included a deep love of music. In Socialist. For many years he took evening classes at the Brixton School of Building. He was married in 1939. Doreen Peacock, who survives him, and they had two daughters and a son.

THE ARTS

Television Dubious bonuses

Once there was Book Choice, now there is Talking to Writers (Channel 4), a new series of interviews with writers of international repute...

In these latitudes, television has to work hard to prove its ascendancy over radio. The visual bonuses here were on the dubious side...

Anthony Quayle's hearing allowed him to pick up the bizarre, often dramatically inappropriate music in Oedipus at Colonus (BBC2), which seemed to hint that the Chorus of Victorian geists might be on the point of bursting into song...

Concurrently, The Possessed (Channel 4) provided another object-lesson in the limitations of televised stage performance...

Martin Cropper



It is a mark of this country's changing theatrical climate that actors and directors of established ability seem these days to be seeking freedom from the huge organizations which they have helped to create.

Sir Anthony Quayle, who ran Stratford in the Fifties, now leads a touring company called Compass, whose speciality is high-standard productions of the classics.

Both of them have done much of their most rewarding work within the big, subsidized companies. Pennington played Hamlet at the end of a seven-year career at Stratford...

They recently considered offering themselves as a team to Sir Peter Hall, but the English Shakespeare Company emerged first...

They recently considered offering themselves as a team to Sir Peter Hall, but the English Shakespeare Company emerged first...

Private enterprise in Britain's theatre took an imposing step forward with yesterday's announcement of the founding of the English Shakespeare Company: Michael Bogdanov (left) and Michael Pennington talk to Andrew Rissik about their collaboration in the new venture

Heady challenge of touring on the grand scale

With Yuri Lyubimov's Crime and Punishment and Strider - there's more in common than might appear.

When I first worked with Michael on Shadow of a Gullman I thought we'd all be riding around on monocycles, says Pennington.

Both men may be undervalued, in their different ways. Pennington's work has sometimes seemed too reverent, while Bogdanov has often been thought too crude...

They acknowledge that their partnership may seem a curious one. It is easy to characterize Pennington as a bookish, sweet-spoken classicist, and Bogdanov - who directed Howard Brenton's scandalously received The Romans in Britain - as a racy and sharp-talking iconoclast.

Concerts

Israel PO/ Bernstein Festival Hall

One felt one had arrived late for the party. Here was Leonard Bernstein having a whale of a time conducting his Jubilee Games, written this year for the Israel Philharmonic's fiftieth birthday...

Jubilees may be biblically about universal freedom, but this is not an easy concept to introduce to a symphony orchestra and, though there was a distinct charm in hearing Bernstein latch on to what was avant-garde 20 years ago...

The second was more organized, though again Bernstein had abdicated to some extent, since one Sid Ramin was credited for "his invaluable assistance" in orchestrating the thing.

gramme note identified it as Hassidic) could hold its own against the swing of New York.

But if Jubilee Games brought us Bernstein diluted, Dvorak's "New World" Symphony offered the real thing. The general impression was of a Mahler slow movement interpolated into a symphony by Prokofiev, the Largo being unconsciously slow and self-indulgently phrased...

These were not the best circumstances for making any judgement of the orchestra. The sound of the strings, potentially strong and fine, was spoiled by so many small-scale inaccuracies of ensemble.

Not so Sheri Greenawald, who had diction problems in Lukas Foss's Song of Songs. Given the quality of the piece, though, I could almost believe her reticence was an attempt at courtesy to the audience.

Paul Griffiths

LCCO/McIntosh Elizabeth Hall

You have to admire the boldness of the London City Chamber Orchestra. A whole concert of Busoni is not likely to be to many people's tastes at the best of times, and when it is given by a newish orchestra without much of a reputation then empty seats are guaranteed.

Despite that, some of the music came close to succeeding, for instance the Berceuse chorale, Op 42, which for some reason was played in Erwin Siciu's orchestration rather than the composer's own (and flavoured, moreover, by a harmonium that sounded as if it might have sprung a leak).

baritone Richard Suart boldly but with an edge of tension in his upper register. "Schlechter Trost" Busoni's last work, and "Zigeunerlied" each travelled along the same path as the Berceuse chorale, mysteriously underlined, ghostly music, suspended in a no man's land of expressionless expressionism.

But the conspicuously unfunny Comedy Overture, Op 38, was far less stimulating material, as was the Tanzwalzer, Op 53 (which also appears in Doktor Faust). Both works suffer from squishy phrasing and a melodic invention that often seems stiff, though there were some crunching harmonies to be heard in the former.

Stephen Pettitt

Dance

SWRB Covent Garden

I fail to see the point of mounting Kenneth MacMillan's Quartet for the programme being given three performances this week by Sadler's Wells Royal Ballet.

The opening movement was made first in Italy as a showpiece duet. Without the speciality steps which Peter Schaufuss originally performed in it, most of the point is lost.

The programme continues with two further ill-chosen works. Michael Corde's W and of Youth loses a lot by transfer to this larger stage and auditorium: its intimate little drama of children growing up before the First World War misses its focus and the small-scaled acting fails to carry.

The opening of new museum and gallery buildings in West Germany still continues apace. The latest is the giant block between Cologne Cathedral and the Rhine which houses two already existing museums, the Museum Ludwig and the Wallraf Richartz Museum.

no great impression. To see it again is the more surprising since, although Miyako Yoshida, Roland Price and Sandra Madgwick perform the more difficult bits reasonably well, it does not show them to any real advantage.

The work has not only been exhumed but awarded a setting which was not thought necessary before. Deborah Williams has painted what looks like a modernist, stripped-down reinterpretation of Derain's setting for La Bonne nuit, a wall, blue curtains and a very watery view through two windows.

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Inside, the design of Peter Busmann and Godfrid Haberer is much more complicated, intertwining the two collections on four floors (roughly speaking, since the levels are constantly changing) and flooding in as much natural light as possible - especially on the topmost floor, which houses a lot of the Museum Ludwig's 20th-century classics.



Miyako Yoshida and Roland Price striving in Quartet

comparisons, which not even David Ashmore, miscast or ill-produced, can sustain.

Luckily, David Bintley's Flowers of the Forest ends the evening more positively. Its first half, to music by Malcolm Arnold, gets a lot of fun out of Scottish jokes. Then, to a more serious score by Britten,

ing to the weather outside and the type of art on show, while smaller, lower galleries buried in the middle of the building house watercolours and other more delicate works.

Still, the permanent collection, with its great riches of Russian Revolutionary art, its splendid sections devoted to such locusts as E.W. Nay and its amazingly catholic and discriminating selection of European and American art since 1900, makes a visit more than worthwhile, and leaves us to make our own conclusions about the relationship far more effectively than the temporary show does.

John Russell Taylor

Theatre

Tuesday's Child Stratford East

As Dave Allen has demonstrated, to mock the follies of the Roman Catholic faith is to find a ready audience among (presumably) those who suffered it in childhood.

The priest in question is a youngish man ministering to the souls of a small town in Eire - the country where beleaguered Catholicism has attempted to revive the age of miracles in the form of moving statues. Father Doyle's doubts extend beyond such novelties to strike at the very heart of Mariology: his Scientific American informs him of



Kate Lock agreeably winsome as Theresa in Tuesday's Child, with Michael Angelis (left) and David Blake Kelly

virgin births among chickens. Might there not also be a rational explanation for Jesus Christ?

two barnstorming numbers as if in doubt of her ability to fill the space, then gets into her stride with Gershwin's "The Man I Love" - a strand of gentle, fastidious sound that penetrates every crevice of the building and establishes her power to define singing as an ideal form of human speech.

After her triumph at the Donmar Warehouse last June - transformed overnight from a New York cult figure little known here into a goddess for us all - Barbara Cook has lost no time in returning for an official West End debut.

Wait 'Til You See Her Albery

John Percival

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two barnstorming numbers as if in doubt of her ability to fill the space, then gets into her stride with Gershwin's "The Man I Love" - a strand of gentle, fastidious sound that penetrates every crevice of the building and establishes her power to define singing as an ideal form of human speech.

The repertoire extends from her youthful successes in Carousel and She Loves Me up to songs by Janis Ian and Mr. Harper. The range is enormous. At one extreme there are tremendous jazz arrangements of "Sweet Georgia Brown" and Bernstein's "I Can Cook Too", where singer and players walk a vertiginous rhythmic tightrope, and the very floor seems to be shaking under your feet.

In one respect, the expansion is for the worse. At the Warehouse, Cook simply stood up and sang. At the Albery, rather taken by all the gilt and pretty little shaded lights, she feels moved to pay breathless compliments to British tradition and then embark on a string of limp, name-dropping anecdotes. As she is a finer artist than most of the stars she mentions ("And who just happened to be standing there? Marlene Dietrich?") I do not see why she should feel called on to ingratiate herself in this self-baiting manner - if only for the reason that it takes up time she might have spent singing.

Irving Wardle

New galleries in Germany Silvery cascades

collection of modern art was lent to it in 1968 and hived off to make a new and independent museum in 1976. Now they are brought together again, administratively separate, but under one roof.

Well, served ranks of roofs, to be precise. The general impression given by the building (which also houses the new Kämer Philharmonie) from a distance is of a silvery cascade of roofs descending towards the river, in the giant shadow of the cathedral.

ing to the weather outside and the type of art on show, while smaller, lower galleries buried in the middle of the building house watercolours and other more delicate works.

Advertisement for the musical 'MIKADO' at the Albery Theatre. It features a large illustration of a man in a top hat and a woman in a dress. Text includes: 'TONIGHT AND SEPT 23 AT 7.30', 'Reduced prices - previews of JONATHAN MILLER'S NEW PRODUCTION OF GILBERT & SULLIVAN'S MIKADO', and 'Tickets £8.00 - £12.50'.

Third set of naval secrets found

Rovers face fracas charge

Heroin trial restarted

Power station strike over

Wales comes market place

Car queues

Car queues

Executive Editor Kenneth Fleet

STOCK MARKET

FT 30 Share 1275.2 (+13.0) FT-SE 100 1610.4 (+13.7) Bargains 20348 USM (Datastream) 124.08 (-0.15) THE POUND US Dollar 1.4755 (+0.0010) W German mark 2.9918 (-0.0290) Trade-weighted 70.3 (-0.6)

Fund finds no takers

The Electra Candover Direct Investment Plan, a £250 million fund run jointly by Candover Investments and Electra Investment Trust, said yesterday it had found no suitable homes for its money in the first half of this year, despite the prevailing penchant for managers to take over their companies.

Christina is one in a 1,000

Mrs Christina Jenkins, a production accountant, is the 1,000th woman member of the Institute of Cost and Management Accountants. The number of women members has trebled since 1982, although they account for 4 per cent of ICMA membership. The institute has 26,000 full members.

Reckitt rise

Reckitt & Colman, the household products, food and pharmaceuticals group, announced interim pretax profits up 15 per cent to £66.5 million, on turnover for the six months to July 5 down 4 per cent to £636 million. The dividend was increased by 0.75p to 6.75p net.

UB rises 31%

United Biscuits, Britain's largest biscuit manufacturer, made pretax profits in the first half of £47.6 million, a rise of 31 per cent, on sales 3.5 per cent lower at £957.7 million. The dividend, as announced at the time of the bid for Imperial Group, will be raised to 9.5p from 8p.

Yule Catto

Yule Catto & Co reported a pretax profit of £4.93 million in the six months to June 30, up from £4.88 million a year earlier. Owing to a transmission error the figure was wrongly reported yesterday as £3.93 million.

Table with 2 columns: Company Name and Share Price/Change. Includes items like City News, Money Markets, USM Prices, Commercial Stock Market, Comment, Foreign Exch.

MARKET SUMMARY

Table with 2 columns: Stock Markets and Main Price Changes. Lists various stock indices and their values.

INTEREST RATES

Table with 2 columns: Interest Rates and Currencies. Lists bank rates and exchange rates for various currencies.

CURRENCIES

Table with 2 columns: Currencies and North Sea Oil. Lists exchange rates and oil prices.

NatWest aims to be first with US share issue

By Richard Thomson, Banking Correspondent

National Westminster Bank yesterday applied to the American authorities for a listing on the New York stock market, and permission to issue shares, worth around £121 million, which would make it the first foreign bank to issue equity securities in the US.

The application follows the New York listing gained by Barclays Bank a week ago, but NatWest is going a step further by issuing shares. The move depends on the agreement of shareholders at an extraordinary general meeting on October 14 and on permission from the US Securities & Exchange Commission, expected within a month.

The new shares will be equivalent to 3.3 per cent of the bank's issued ordinary share capital and will take shareholders' equity and reserves to £4.03 billion.

The move raises speculation that NatWest is aiming to make an acquisition in the US in the near future. When the bank raised £714 million through a rights issue last May, it hinted that an acquisition was possible.

NatWest's US operations

In a letter to shareholders, Lord Boardman, the NatWest chairman, said the listing and issue were designed to enhance the bank's standing in international capital markets and to attract a wider investor base. NatWest also plans to apply for a share listing in Tokyo. So far Barclays is the only UK bank with a listing on both New York and Tokyo stock exchanges.

Lord Boardman said the listing was an important development in the management of the bank's capital resources. He said: "The proceeds of this issue will strengthen further the bank's equity base and will provide additional funds for its long-term strategy of international growth". Growth might be achieved by developing existing operations, establishing new subsidiaries or through acquisitions, he added.

Like Barclays, NatWest is keen to establish 24-hour dealing in its shares and to gain an international familiarity with its shares which would enable it to raise capital on foreign equity markets.

NatWest's US operations



Stores of confidence: Sir Kenneth Durham, chairman of Woolworth Holdings yesterday (Photograph: John Manning).

Comet leads Woolworth surge

By Alexandra Jackson

The cost of fighting off the unwelcome bid from Dixons in July cost Woolworth Holdings £15.9 million. This was treated as an extraordinary item in the 1986/87 first-half results.

Pretax profits from Woolworth for the six months through to the beginning of August amounted to £23.2 million. This was considerably ahead of last year's restated £11 million. Turnover increased from £769.4 million to £814.6 million. The dividend was increased from 3p to 5p.

The chairman, Sir Kenneth Durham, remains confident that the group will meet the £105.5 million profit forecast made at the time of the Dixons bid. (43.7p of earnings). The most marked improvement from the divisions came from Comet, where profits quadrupled to £3.2 million after internal restruct.

B and Q's profits rose by 31 per cent to £20.6 million after internal restruct. Last year's loss from FW Woolworth was reduced from £14.7 million to £8.6 million. A profit of £10.7 million was made at FWW. Five stores are being refurbished each week to accommodate the "Focus" concept.

Pretax profits included £3 million of property profits, slightly less than last year's £3.2 million. The group capitalised £2.1 million of interest, compared with £1.1 million in 1985/86.

The modest increase in turnover reflected the sale of 11 Woolco outlets in April and the closure of 23 high street stores.

Tempus, page 24

Borrowing ban on five nations

By David Smith, Economics Correspondent

Five members of the International Monetary Fund are now ineligible for further borrowing, according to the IMF annual report, published yesterday.

The five - Peru, Liberia, Sudan, Vietnam and Guyana - have fallen behind on repayments to the IMF.

Overdue obligations from these countries, plus another not yet declared, totalled SDR482 million (£580 million) at the end of the fund's 1985-86 financial year.

Countries declared ineligible remain IMF members but they are not entitled to use its general resources. Drawings from the IMF fell to SDR 3.9 billion (\$4.7 billion) in 1985-86 from SDR6.1 billion (\$7.3 billion) in 1984-85. The decline, according to the annual report, was because of the progress made by some debtor countries in strengthening their balance of payments and reserve positions.

Outstanding fund credit fell from SDR34.9 billion at the end of 1984-85 to SDR34.6 billion at the end of 1985-86.

The report said that closer co-operation between the IMF and the World Bank, which will be a key topic at the annual joint meetings of the two organizations in Washington at the end of the month, was already taking place.

Last year there were more joint IMF-World Bank missions to countries while closer collaboration between the two bodies was required for the SDR2.7 billion structural adjustment facility.

The IMF has enhanced its surveillance of member countries' economic policies and performance and, in particular, is paying more regard to the medium-term policy framework. The interaction of policies between the major economies is also attracting greater IMF attention.

Rules for Big Bang 'will hit exports'

By David Young

Britain's industrialists have warned the Government that much of their day-to-day operations and efforts to boost export business will be hampered by the new rules governing operations in the City after the October 27 Big Bang.

The Confederation of British Industry said yesterday that it accepts that activity in the City needs to be brought under control. However, its members have discovered that much of the legislation will also affect industrial companies.

Mr Michael Howard, the minister responsible for the legislation at the Department of Trade and Industry, has discussed the matter with CBI leaders and agreed to consider excluding certain activities of industrial and commercial companies from the Financial Services Bill.

The CBI will press the Government to make further amendments to the Bill as it passes through the House of Lords in the next few weeks.

The CBI has found the legislation will affect a company's ability to carry out tasks such as providing bridging loans for employees transferred from one area to another.

Mr David Nickson, the CBI president, said yesterday: "The Bill is fundamentally unsatisfactory in its application to companies and pressure from CBI members has been building up for radical amendments to be made."

Hotline for businesses

By Teresa Poole

British Telecom yesterday entered the fiercely competitive business information market with the launch of Hotline, an information storage and retrieval service.

Hotline offers access through a microcomputer to a wide range of databases covering news, companies and markets, including the Wall Street Journal, China Express, Inter-Company Comparisons, and a number of market survey products.

Foreign shares problem for new-style Stock Exchange

By Lawrence Lever

The Securities and Investments Board, the investor protection watchdog, has agreed to extend the time for the intended International Stock Exchange to bring its trade reporting systems into line with the SIB's requirements.

The SIB is expected to require market-makers in equities, trading on a Recognized Investment Exchange (RIE), to report and publish details of every trade. However, the SIB has accepted that there is insufficient time before the financial services legislation becomes operational next year to develop the technology to report and publish all 3,500 or so foreign equities likely to be traded within the new Stock Exchange-ISRO RIE.

There are suggestions emerging from informal discussions held between the SIB and members of the International Securities Regulatory Organization (ISRO), that the SIB will not require full details of trades in all foreign equities to be displayed and published.

Mr Ian Steers, the ISRO chairman, said yesterday that there were "sheer limitations of time" which would prevent the new body from being ready in time.

"We will need a kind of sort-of-SEAQ," he said, referring to the Stock Exchange Automated Quotation system, the new price display system which will be used after big bang on October 27.

Industrial production levels out

By David Smith, Economics Correspondent

Industrial output in Britain is flat despite an erratic rise in production in July, officials believe.

Industrial production jumped by 3.4 per cent on the month, while manufacturing output rose by 0.9 per cent.

The sharp rise in July was because of a recovery in North Sea oil output from its depressed June level, where it was affected by platform repairs. Oil output rose by 18 per cent in July.

Manufacturing production was lifted by a rise in chemicals and, surprisingly in view of the poor summer weather, a big increase in beer production.

In the latest three months, regarded as the best guide to the underlying trend, manufacturing output rose by just 0.2 per cent compared with the previous three months, while all industrial output was down by 1.4 per cent.

Compared with the corresponding period of last year, industrial output was broadly unchanged, while manufacturing output was down by 0.5 per cent.

Officials said that industrial production is flat. Manufacturing reached a peak in the second quarter of last year and then fell, but it has been flat for most of this year.

For individual industries in the latest three months, production of metals was up by 4 per cent and output of petroleum products and motor vehicles each rose by 3 per cent. But motor vehicle output was down by 6 per cent on last year despite this year's record new car sales.

Electrical engineering, including the computer industry, was doing badly. In the latest three months production was flat, and 5 per cent down a year ago.

Energy and water supply fell by 5 per cent in the latest three months, but was 1.5 per cent up on a year ago.

Clark warns Gatt over protectionism

From Bailey Morris Punta del Este, Uruguay.

Britain and other countries would suffer more hardship now than during the Great Depression if the world trading system collapsed under a flood of protectionist actions, Mr Alan Clark, the Minister of Trade, told fellow trade ministers at the Gatt talks yesterday.

Mr Clark said Britain's dependence on trade was now far greater than it was in the 1930s, amounting to more than one third of total national output. He called for new negotiations that would cover areas such as trade in the fast-growing service sector.

Mr Clark made his remarks to member countries of Gatt (the General Agreement on Tariffs and Trade) on a day in which sharp differences arose within the European Economic Community over agriculture.

There were also fears that the EEC was becoming increasingly isolated among the largest trading nations, as the US and Japan formed a strong alliance.

A senior EEC official said the growing ties between the US and Japan, including the trend to cartelize whole sectors such as semi-conductors, was the prelude to "a whole lot of bilateral deals" between the economic superpowers.

Concern over the US-Japan alliance arose over a proposal by the EEC, with the strong backing of Britain, that would include a demand in the final communiqué to balance benefits in trade. This would correct the huge economic imbalances in the world economy, notably Japan's record surpluses.

Japan, with the strong backing of the US is fighting this proposal which it described as discriminatory. But European officials said there was no specific mention of any country in the proposed wording which was meant to ensure that there would be a trade balance among countries in the critical years ahead.

A mixture from the insurers

By Alison Eadie

Insurance results released yesterday had a mixed reception on the stock market. Minet Holdings, the Lloyd's insurance broker, disappointed with taxable profits in the six months to June 30 of £19.3 million, a rise of 4.5 per cent. Analysts had hoped for around £22 million. The interim dividend was unchanged at 3.43p.

Legal & General, the life and general insurance company, made pretax profits of £28.4 million, an increase of 52 per cent, due to lower underwriting losses at £15.4 million against £25.7 million. The interim dividend was raised by 15 per cent to 3.25p from an adjusted 2.83p.

Underwriting losses on the property account fell to £1.4 million from £11.9 million. Sun Life Assurance, the life company, saw its shares rise 2p to 88p on an 11 per cent increase in its interim dividend to 10.4p.

Tempus, page 24

AA High Growth lump sum investment. The Fund that has grown by 250% in 7 years. With AA Guardian Royal Exchange's High Growth Investment Bond, a £10,000 investment made in 1979 would be worth £36,715 today... Steady growth. What makes the Bond so successful? The answer lies in the investment experience of Guardian Royal Exchange, the leading life assurance company with whom the AA created High Growth Investment Bond. Their objective is to achieve steady growth in unit values over the medium to long term, by spreading your capital across a wide range of carefully selected and managed investments.

M6 Cash and Carry lifts profit

By Our City Staff

Growth in sales of products with higher profit margins helped M6 Cash and Carry to increase operating profit to £41.000 in the 28 weeks to July 12, compared with £371,000 a year earlier.

Turnover, meanwhile, dropped slightly to £30.15 million from £30.41 million. The interim dividend of 1.06p is payable on November 3.

The growth in sales of higher margin products such as furniture, non-foods and alcoholic drinks has compensated for reductions in groceries and provisions.

An exceptional stock provision of £100,000 was made against a certain range of toys in the first half of 1985. A satisfactory arrangement has been made with the supplier and the stock disposed of, resulting in an exceptional credit of £53,000.

Kellogg quote is suspended

The shares in Mr Nick Oppenheim's Kellogg Trust have been suspended after the company confirmed reports that it was likely to be taken over by London & Edinburgh Trust, the fast-growing property group run by brothers Mr John Beckwith and Mr Peter Beckwith.

If talks are successful, LET will buy shares in Kellogg and reverse its financial services interests into the company. That will be followed by a general offer for Kellogg and a capital reorganization, including a five-for-one share-split.

LET intends to maintain a listing for Kellogg, a debt factoring group, after the deals are completed.

UK taxes 'on a par with average of Western world'

By David Smith

Economics Correspondent

Britain is not a high tax country, according to the latest comparative figures from the Organization for Economic Co-operation and Development in Paris.

In the annual league table drawn up by the OECD, Britain occupies a middle position, with tax revenues accounting for just above 38 per cent of national income.

Britain's figure is well below the Scandinavian countries, all with tax revenues of close to 50 per cent of national income. It is roughly the same as West Germany, but well above Japan and the US.

The average for the Western industrialized countries which make up the OECD is for total taxation of around 37 per cent of national income.

The OECD's *Revenue Statistics* also show what types of taxation are used. In a comparison of tax receipts in 1984, the report shows that in Britain 38.2 per cent of taxation is on income and company profits, although to this can be added the other direct form of personal taxation, national insurance, which accounts for a further 18.1 per cent.

Indirect taxation - value-added tax and excise duties - provided 30.5 per cent of total tax receipts, while the remaining 12.2 per cent came from property taxes.

The figures suggest that the balance between direct taxation, those on income and profits, and indirect, those on

RELATIVE TAX BURDENS

	(As % of gross domestic product)				
	1980	1981	1982	1983	1984 1985
Sweden	49.36	51.05	49.92	50.59	50.46 50.60
Denmark	45.48	45.34	44.48	46.47	48.02 48.40
Norway	47.10	48.67	47.92	46.66	48.41 47.80
Netherlands	45.82	45.19	45.43	47.03	45.54 44.78
France	42.53	42.80	43.79	44.57	45.49 45.55
Italy	33.21	36.14	38.91	42.10	41.17 n/a
Ireland	34.04	35.27	37.03	38.70	39.48 38.57
United Kingdom	35.33	36.51	38.27	37.91	38.51 38.56
Germany	38.00	37.57	37.44	37.45	37.73 37.97
Canada	32.05	34.07	33.74	33.37	33.72 34.18
Switzerland	30.78	30.58	31.00	31.58	32.18 32.04
United States	30.35	30.77	30.55	29.03	28.99 n/a
Japan	25.45	26.24	26.66	27.20	27.38 n/a
OECD average	35.26	36.21	36.56	36.94	37.11 n/a

Source: OECD, ranked by 1984 figures

spending, is not badly wrong in Britain. It has been an aim of this Government to tilt the burden in favour of more indirect taxation.

In the US, income, profits and social security taxes accounted for 71.5 per cent of federal revenues, compared with 18.2 per cent for taxes on goods and services. The comparison is, however, complicated by the incidence of state indirect taxation.

Even so, in Japan only 15 per cent of tax revenues are from the spending taxes, while in West Germany the figure is 27 per cent.

In several countries, including the Scandinavian countries and Spain, direct taxation accounts for about 70 per cent of total revenues.

Twenty years ago, in the OECD countries, tax revenues were equivalent to about 27 per cent of national income.

Ten years later, the figure had increased to 33 per cent. The latest complete figure, for 1984, is more than 37 per cent.

In Britain, the latest estimate of the tax burden, 38.56 per cent of national income last year, is an increase on the two previous years, but is not the highest level ever. In 1982, tax revenues were equivalent to 39.27 per cent.

In the mid-1960s, tax revenues were equal to just above 30 per cent.

The US is the only important economy to have achieved a reversal in the rising taxation trend. Its tax as a proportion of national income has fallen continuously over the past three years as a result of President Reagan's tax cuts. The ratio of tax to national income, 28.99 per cent in 1984, is only 2.7 percentage points higher than its level 20 years earlier.

Decline in cider sales reversed

By Derek Harris

Industrial Editor

Britain's three million cider drinkers are raising their glasses at a greater rate this year after a near 4 per cent drop in consumption in 1985. Since 1974 and discounting the setback in 1985, cider has seen annual sales increases of between 10 per cent and 20 per cent in contrast to beer whose sales overall have declined. Only lager beers have increased their sales.

Cider sales so far this year are up one per cent and there is a prospect that by the year end sales will be up by about 2 per cent, according to Mr Gray Olliver, marketing director of Showersings, the Allied-Lyons subsidiary.

Mr Olliver was speaking at a cider survey held recently. The Showersings survey was the first of what will become a regular event looking at the market overall. Cider is a key market worth £375 million a year in sales, which means spending is about equal to cognac and brandy.

The improvement in cider sales this year has depended on a number of factors, one of them being better summer weather. No additional Budget taxation, less promotional activity by lager makers and increased advertising spending by cider manufacturers were all thought to contribute to the sales rise for cider.

It is estimated that Allied-Lyons, Bulmers and Tamton Cider, the big three cider makers, have spent about £10 million on consumer advertising this summer. This almost doubles the amount spent over the same period last year.

Geoffrey Kent joins Corah

Mr Geoffrey Kent, former chairman and chief executive of the Imperial Group, has joined the board of Corah as a non-executive director.

He is also a director of Lloyds Bank and Lloyds Merchant Bank Holdings.

Namemakers: Mr David Reed is assigned to the board as a director.

Royal Armouries: Lord Eden of Winton takes over as chairman.

Arthur Andersen, Management Consultants: Mr Andrew Hunter and Mr Sushinder Khanna are made partners.

Arthur Andersen, Chartered Accountants: Mr Anthony Brierley, Mr Joseph Conneely, Mr Stephen Kingsley, Mr Iain Muir, Mr David Oliver, Mr Philip Randall, Mr Charles Rasche, Mr Peter Ridley, Mr David Webster and Mr Brian Whitefoot become partners.

Wolters Samson Group: Mr Simon H J Codrington is assigned to the board. Mr Andrew S Brodie is made managing director of Park Place. Miss Petra A Sefton becomes managing director of Croner Publications, succeeding Mr Brodie.

Clarkson Puckle Group: Mr A D Barraclough takes over as managing director. Stanleys & Simpson, North: Mr Andrew Kennedy is appointed senior partner from October 1, succeeding Mr John Allen.

APPOINTMENTS

Brown takes over as deputy chairman and Mr J M Leigh becomes a director.

EIS Group: Mr M L G Boughton is assigned to the board.

Bankers Trust Company: Mr Colin Keer becomes managing director.

Automated Packaging Systems (UK): Mr Roger J N Stinton is made production director.

CBI Eastern Regional Council: Mr Ian Dixon is appointed vice chairman.

Mono Containers: Mr Ian Caterer is appointed finance director.

The Hill Samuel Group (SA) and Hill Samuel Merchant Bank (SA): Mr Laurie Korsten is to join the boards from October 1. He will

become chairman and managing director of the bank on December 1 and will be made deputy chairman and chief executive of the group. Mr Bob Aldworth takes over as chairman of The Hill Samuel Group (SA) from October 1.

Foster Wheeler: Mr William C Chatman is made chief executive from October 1.

Evered Holdings: Mr John S Singleton becomes chairman and divisional chief executive.

Arbuthnot Latham Bank: Mr Tim Worledge is promoted to assistant director, corporate finance.

Alfred McAlpine: Sir Timothy Kitson takes over as a non-executive director.

The Rugby Portland Cement: Dr J L Hill is made company secretary.

Matheson & Co: Mr Paul Tagg and Mr Nicholas Hayes join the board of Matheson Investment Management. Mr Charles Orme, Mr Tom Pigott and Mr John Chappell are assigned to the board of Orme & Co.

Ladbroke Hotels: Mr Andrew Bould becomes sales and marketing director.

Marsh Financial Management: Mr David Croft is made sales and marketing director and Mr Ron Butler becomes financial director. Mr Trevor Rider takes over as administrative director.

Quinta Club and Old Course Golf & Country Club: Mr Ray Knight is promoted to sales and marketing director.

Miss Paula Woodgate becomes membership services director.

Next: Mr David Charles Jones, Mr Peter Francis Lomas and Mr John Herbert Whitmarsh have been named as executive directors. Mr Herbert John Hanna becomes a non-executive director.

COMPANY NEWS

● E T SUTHERLAND: Interim dividend 1.46p (same), payable on Nov. 21. Turnover for the first half of 1986 £10.9 million (£11.13 million). Pretax profit £160,000 (£698,000). Earnings per share 0.67p (2.73p). So far in the second half, sales are running slightly under budget, but the board, nevertheless, expects a better trading outcome than in the comparative period of 1985.

● STAR COMPUTER: The company has agreed to acquire 51 per cent of Connect Data's certain assets of American Fire Pumps of Tennessee, US, for \$1.25 million (£846,000). This is part of SPP's strategy of expanding into fire-fighting markets.

● FIDUCIARY TALBOT MOTOR CO: Turnover for the six months to June 30 £313.62 million (£226.96 million). Gross profit £57.77 million (£41.42 million). Net loss £8.27 million (£13.06 million). The board is confident that the group's performance will continue to improve in Britain and that prospects are good.

● SPP: The company has agreed to buy the business and certain assets of American Fire Pumps of Tennessee, US, for \$1.25 million (£846,000). This is part of SPP's strategy of expanding into fire-fighting markets.

● ISLE OF MAN STEAM PACKET CO: Six months to June 30. Turnover £7.52 million (£5.16 million). Pretax loss £1.41 million (£1.82 million). Loss per ordinary £1 stock unit, before extraordinary items, 38p (61p) and after, 38p (96p). Although there is still some way to go on the road to recovery, the directors are satisfied that 1986 will be a turning point to the company's fortunes.

● BP MINERALS AUSTRALIA: The company has taken a 51 per cent share in the Sandhurst Gold joint venture, which has been set up to investigate and develop a new gold project in the state of Victoria. Gold will be recovered using a new process, developed by BP, which avoids the use of cyanide or other chemicals.

● LEE INTERNATIONAL: Dividend 1.5p for the year to May 31. Turnover £38.12 million (£23.39 million). Pretax profit £6.91 million (£4.98 million). Earnings per share 11.05p (8.1p). The board reports that both turnover and pretax profits are significantly ahead of the forecast made in the prospectus in March. With the recent acquisitions, expansion and streamlining of existing activities, it is confident that 1987 will be another successful year.

● OWNERS ABOARD GROUP: Turnover for the first half of 1986 £52.98 million (£44.73 million). Pretax profit

£481,000 (£325,000). Earnings per share 0.52p (0.33p).

● SCOTIA HERITABLE TRUST: Interim dividend 1.6p (1.4p) for six months to June 30. Turnover £29.53 million (£16.88 million). Pretax profit on ordinary activities £2.01 million (£1.34 million). Earnings per share 5.3p (5.1p).

● A & J MUCKLOW: Total dividend 5.4p (5.05p) for the year to June 30. Gross rental income £7.66 million (£6.91 million). Pretax profit £5.37 million (£5.11 million). Earnings per share 7.01p (6.54p). The board reports that present indications are that there will be a further improvement in pretax profits in the current year.

● TRADE INDEMNITY: Six months to June 30. Interim dividend 1.85p (1.41p, adjusted). Premiums written on the three open underwriting accounts totalled £35.3 million (£31.5 million). After reinsurance, Trade Indemnity retained £15.87 million (£13.19 million). The 1984 underwriting account at June 30 showed a credit balance of £5.86 million (£4.95 million on the 1983 account). The 1985 underwriting account showed a credit balance of £7.63 million (1984: £6.16 million).

● ICELAND FROZEN FOODS: Interim dividend 2.5p (2.2p) for the 26 weeks to June 28. Turnover £49.98 million (£36.67 million). Pretax profit £2.15 million (£1.71 million). Earnings per share 11.05p (10.89p). A one-for-one scrip issue is proposed.

● ABACO INVESTMENTS: Year to June 30. Total dividend 0.2p (0.14p). Turnover £16.8 million (£4.85 million). Pretax profit £1.34 million (£657,000). Earnings per share (before extraordinary items) 1.14p (0.70p).

● CITY OF ABERDEEN LAND ASSOCIATION: Year to June 30. Total dividend 18.5p (16p, adjusted). Turnover £28.17 million (£19.49 million). Pretax profit £3.1 million (£2.3 million). Earnings per share 85.9p (70.2p). The board proposes a one-for-10 subdivision of the shares.

● OPI FLAME INTERNATIONAL: First half of 1986. Interim dividend 11p (9.5p). Sales £25.59 million (£15.29 million). Pretax profit £3.24 million (£2.52 million). Earnings per share 26.5p (21.4p).

● MACRO: Dividend of 0.75p for the year to June 30, payable on Nov. 14. Turnover £6.8 million (£5.41 million). Pretax profit £3.46 million (£1.92 million). Earnings per share, before exceptional item, 7.9p (5.7p) and after, 10.3p (5.7p).

● INTERNATIONAL SIGNAL AND CONTROL: A subsidiary, has completed the acquisition of Cardion Electronics from General Signal. The final purchase price was \$16.8 million (£11.37 million).

● JOHN CROWTHER GROUP: Interim dividend 1p (oil) for the first half of 1986. Turnover £83.02 million (£42.69 million). Pretax profit £3.64 million (£1.78 million). Earnings per share 4.43p (2.61p).

● METSEC: Six months to June 30. Interim dividend 1.3p. Net turnover £7.59 million (£7.7 million). Pretax profit £602,000 (£776,000). Earnings per share 3.02p (3.80p).

Creating strong brands pays dividends

UNITED BISCUITS INTERIM REPORT 1986

The Group pre-tax profit for the half year at £47.6m is 31% higher than for the same period last year. The reduced interest charge, resulting from the proceeds of the rights issue in April 1985 and from lower interest rates, benefited the pre-tax profit by £5.7m.

Trading profit showed a very satisfactory increase of £5.6m to £53.9m (+12%) and, had the dollar been at the same average exchange rate as in 1985, it would have benefited by an additional £4.1m to show an increase of 20%.

The highlight of the half year's results has been the excellent profit performance by Keebler which, in dollar terms, exceeded last year by 48%. This achievement, together with the profit from the Early California Olive business acquired in October 1985, represents the major contribution to the trading profit increase.

While trading profit should show a similar percentage increase, the second half year will not benefit to the same extent from a reduction in the interest charge. As a result we do not anticipate pre-tax profits rising by the same percentage as in the first half.

Announcing a 23% increase in the interim dividend to 3.5p per share, Sir Hector Laing, Chairman, said 'The second half year has started well and we are on target to achieve a very satisfactory profit performance for the year as a whole.'

UB United Biscuits

McVITIE'S • CRAWFORDS • TERRY'S • KP • PIZZALAND • WIMPY • KEEBLER •

The full interim report is being posted to shareholders and copies are available from the Company Secretary, United Biscuits (Holdings) plc, Grant House, P.O. Box 40, Syon Lane, Isleworth, Middlesex TW7 5NN.

ZETTERS GROUP PLC

FINANCIAL YEAR ENDED 31.3.86:

EARNINGS PER SHARE - UP 39%

DIVIDENDS FOR YEAR - UP 25%

PRE-TAX PROFIT - UP 27%

AFTER TAX PROFIT - UP 39%

Paul Zetter, CBE

'A Final Dividend of 3.75p per share, making 5p for the year (4p for 1985), is a pleasing and logical outcome of a successful year.'

حكايا من الأجداد

هذمان الأمل

STOCK MARKET REPORT

Elders emerges as favourite to bid for Courage brewery

By Michael Clark and Carol Leonard

Lord Hanson will announce today the sale of his Courage public houses and brewing group in a £1.4 billion deal. News of the deal will bring to an end weeks of speculation as to who would be the eventual buyer of Courage, acquired by Hanson Trust earlier this year as part of the £2.8 billion Imperial package. Front-runner in the Courage auction is the Australian Mr John Elliott of Elders IXL, who had previously been chasing Allied Lyons. He is thought to have topped rival

● T Boone Pickens, the colourful Texan corporate raider, is flying to London next week to cast his acquisitive eye over one or two British oil companies. Sources close to him say he is particularly interested in asset-rich firms such as IC Gas and Lasso I C Gas. IC Gas is up 9p to 480p while Lasso held steady at 118p.

offers from the US drinks group Anheuser-Busch, best known for its Budweiser beer and Mr Alan Bond, the Australian entrepreneur.

The sale of Courage will give Lord Hanson some £3 billion of cash in hand - he raised £1 billion from the sale of SCM in America and a further £500,000 from other disposals - and will enable him to make another sizeable acquisition, without going back on assurances to the City that he will not issue any more Hanson paper for the rest of the year.

This fresh cash injection will bring Hanson Trust's gearing down from 70 per cent to about 15 per cent and, together with the soon-to-be-issued American Depository Receipts, will pave the way for

an acquisition of about £2 billion. Most analysts think Lord Hanson will make his next move in the US.

Hanson's shares firmed 3p to 193p. The news, if confirmed, will have a bad effect on Allied Lyons shares, where Elliott had been expected to return to the bid fray. Yesterday Allied's shares were 8p higher at 333p.

Dealers were looking a little more relaxed following the sharp fluctuations on world stock market over the past week. Investors in London took their cue from a steadier overnight performance on Wall Street. Selective support for the leaders following attempts at bear-closing by US arbitrageurs enabled the FT Index of 30 shares to close at its high for the day, 13.0 up at 1,275.2. The broader-based FT-SE 100 rose by 13.7 to 1,610.4.

Attempts at a rally by Government securities during mid-afternoon soon ran out of steam. Prices at the longer end of the market finished 1/8 down. Sentiment was hit by reports that the Bundesbank is resisting American pressure to lower west German interest rates.

This means that any prospect of an early cut in domestic bank base rates has again receded.



A meeting of the American National Institute for Allergy and Infectious Diseases in Washington this afternoon should give a boost to Wellcome, the pharmaceutical company. The meeting is expected to give the go-ahead to the next stage of clinical trials for its revolutionary anti-AIDS drug, Wellcome's shares rose 11p to 200p on whispers of a bullish statement.

KCI climbed 33p to 1064p on the back of the German mark which went to a new high against sterling. The chemicals combine generates 30 per cent of its earnings in Germany.

Following a brokers' visit to Jaguar's Coventry plant, to view the new XJ40 model due to be launched next month, the car company's shares put on 10p, to touch 513p.

National Westminster Bank recovered an early fall to close 2p up at 534p. The group is seeking a listing for its shares in New York and is taking the opportunity to raise £121 million of extra funds. The group has already applied to the New York Stock Exchange for an American Depository Receipt facility. Each ADR will be equivalent to three ordinary shares. The shares will be issued in dollars at equivalent to the closing price in London prior to the issue.

Barclays firming 2p to 494p, as did Lloyds at 444p. But Midland was unchanged at 534p.

The closing date for share applications is still a week away, but in the 'grey market' the 50p partly-paid shares to the Trustee Savings Bank continue to trade at more than double the offer-for-sale price. Prior Harwin, a licensed dealer, has now joined the list of dealers now ready to make a market before official dealings begin and is enjoying a steady flow of business.

Mr Tony Prior, the firm's chairman, said: "We've been dealing entirely with professionals." As we forecast, the shares of Peak Holdings returned from suspension 7p lower at 12p following details of the group's

● Grand Metropolitan, the hotel and brewing group, climbed 13p to 406p amid speculation, later denied by the company, that it was to sell its intercontinental hotel chain. The company has been keeping a wary eye on predators in recent weeks with Philip Morris, the US tobacco group, a favourite to bid. There is also talk that a leading broker is to downgrade its profit forecast for the group.

financial reconstruction. But they later rallied and ended the day 10p dearer at 224p. Cable & Wireless recovered its composure after an early mark-down following a downgrading of estimates by Phillips & Drew, the broker. P & D has lopped £20 million from its estimate of pretax profits for the current year to March 31 of £370 million. That compares with last year's figure of £295 million. The downgrading now takes into account possible currency losses and brings P & D into line with other brokers' estimates.

P & D is still worried about political factors, which have already taken their toll of rival British Telecom and includes the possible nationalization of its Mercury subsidiary. But the shares are still regarded as attractive over the long-term. Meanwhile, shares of USM-quoted Securitag Group, the security and industrial cleaning company, are also enjoying renewed institutional support. Yesterday they hit a new peak with a rise of 4p to 115p.

The group has now fully recovered from the effects of the problems following the acquisition of Consolidated Safeguards and is back on a growth track. Pretax profits for the current year should hit a record £1 million compared with £720,000 last time and dealers claim the shares could reach 200p in the New Year.

COMMENT Kenneth Fleet United Biscuits still seeks quantum leap

Sir Hector Laing's grand plan of merging with Imperial to feed the Third World may have failed, but United Biscuits is doing a creditable job of feeding mouths in the Western world with an ever-increasing assortment of crisps, nuts, snacks and, of course, biscuits.

Yesterday's interim figures, which showed a 31 per cent increase in taxable profits to £47.6 million, have laid to rest some of the allegations made during the battle with Hanson Trust for Imperial and proved that UB can manage very nicely on its own - though that is not the end of the story. The quantum leap through a major acquisition is still a gleam in Sir Hector's eye, the problem is that Imperial was a unique opportunity.

While surveying the scene, foreign and domestic but especially the United States, for significant acquisitions, it is important for UB to perform well and sharpen the company's image among influential investing institutions.

It has got away to a good start. Far from losing the soft centre cookie war in the United States, UB has won it hands down. Its American subsidiary, Keebler, has emerged as market leader with 32 per cent share, ahead of mighty Procter & Gamble in second place. P&G, ironically, is the market's favourite to bid for UB. Keebler has crossed the Rockies to supply west coast America for the first time and is expanding rapidly in the savoury snacks market, where it intends to be the second largest player - behind the dominant Frit-O-Lay, which is part of Pepsi.

At home KP crisps and nuts increased their market share, aided by industrial troubles at the rival Golden Wonder. Biscuit profits rose by 4 per cent in a slightly declining market.

UB is in good financial as well as trading shape. Last year's £98 million rights issue has been applied to UK borrowings. Group gearing is down to 36 per cent from 50 per cent a year ago and will fall to 27 per cent by the year end. For the first time in many years, UB is strongly cash positive.

Capital spending is being maintained at high levels with about £124 million earmarked for this year compared with £100 million last. The advertising budget is rising by £8 million this year.

Pickings from Imperial - Sir Hector would dearly like Ross Foods - are unlikely to materialize. Hanson seems intent on keeping the tobacco and food businesses, but food businesses should be available from large conglomerates unwinding businesses they have decided no longer fit.

The Laing influence in UB remains paramount: the family is the largest single shareholder and Sir Hector, himself the dominate influence in the company's thinking and thus its development, intends to stay at the helm for another five years.

He has taken in, though with some scepticism, the importance of communicating regularly with shareholders, especially fund managers, but he is still inclined to dismiss short-term performance as no more than the product of buying and selling businesses and playing about with balance sheets and profit and loss accounts.

He will continue to hammer home the corporate message of taking the long-term view, investing for the future and increasing market share to insure that there are jobs available for the next generation.

That thinking, which is estimable, should not take him away from other realities in building a business.

Sterling needs help

The twin targets of the dollar reaching DM2 and the pound falling to DM3 have been in the foreign exchange dealers' sights since they decided that the yen had been pushed as far as the Japanese government would allow and switched their attention to the German currency.

Most would have bet on the dollar benchmark being tested first - especially after the Bundesbank sold dollars last Friday. Yet even on a day of dollar weakness yesterday, sterling was the first to go. Smoothing operations by the Bank of England did little to stop the steady rot.

Whatever the Bank of England's informal and confidential trigger points for action to support sterling, it is safe to say that any fall in the sterling index below 70 would ring violent alarm bells and it only just managed to avoid that yesterday.

It is fair to say that sterling's latest debilitation was more a reflection of a strong mark than of any disastrous new developments for the generally weak pound. The German currency was fortified by the Bundesbank president, Karl Otto Poehl, who confirmed his less than surprising intention not to relax monetary policy ahead of the Group of Five meeting and the IMF annual meeting.

Soothing smoothing was more appropriate than strong intervention by the Bank of England. The fact remains that sterling is still the only meaningful monetary indicator and is not looking good.

The option of bolstering the reserves by \$4 billion through floating rate notes was to give the Bank the option of supporting sterling in the markets rather than by raising interest rates in front of the British Gas flotation (let alone an election). The option may soon have to be taken.

RECENT ISSUES

Table listing recent issues of shares, including Hughes Food, Lloyds, and various other companies with their respective prices and changes.

FOREIGN EXCHANGES

Table showing sterling spot and forward rates for various countries including Argentina, Australia, and Hong Kong.

OTHER STERLING RATES

Table listing other sterling rates for currencies like the Australian dollar, Hong Kong dollar, and others.

DOLLAR SPOT RATES

Table listing dollar spot rates for various countries including Ireland, Singapore, and others.

LONDON FINANCIAL FUTURES

Table showing London financial futures for three-month sterling, Euro Home, and other instruments.

TRADITIONAL OPTIONS

Table listing traditional options for various companies like Allied Lyons and BP.

LONDON TRADED OPTIONS

Large table listing London traded options for various companies including Allied Lyons, BP, Coms Gold, and others.

MONEY MARKET AND GOLD

Table showing money market and gold rates, including base rates, discount rates, and gold prices.

Advertisement for TSB Group featuring a cartoon illustration of a man in a suit and a woman in a dress, with a 'FOR SALE' sign. Text includes: 'You don't see that every day.', 'If you'd like to own shares in the TSB Group, you should apply without delay. For details and an application form look in today's paper. Hand in your application at a TSB branch before the end of banking hours on Tuesday 23rd September, 1986. Postal applications must be received no later than 10am on Wednesday, 24th September, 1986. Don't leave it too late to say yes.'

COMMERCIAL PROPERTY

British investors warned of foreign market risks

By Judith Huntley

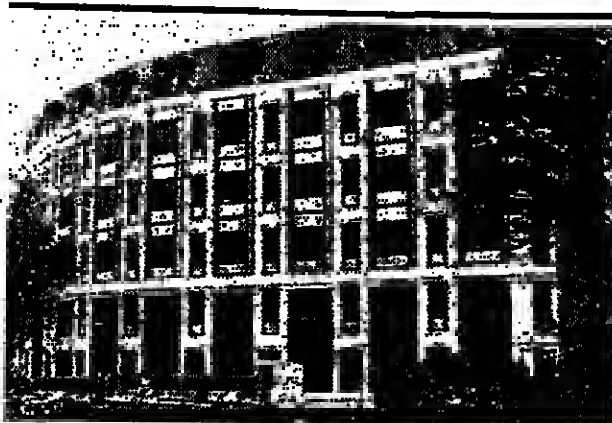
British investors keen to put their money in overseas property must be aware that it is essentially a high risk business, with the possibility, but by no means the certainty, of high rewards. So says a report published by the College of Estate Management on the British experience in overseas property investment from the 1960s to now.

The report questions the desirability of investing in property overseas. It argues that the differences between foreign markets and the UK are such that overseas property can almost be regarded as a separate investment medium rather than an adjunct to a British portfolio.

Mr Paul Batho, author of the report, says: "It is therefore questionable whether investors primarily interested in security and long-term steady growth should become involved in overseas property at all."

The British began investing in overseas property in earnest in the 1960s with Canada and Australia the prime targets. Europe took prominence in the late Sixties and early Seventies. In both cases the move abroad was led by developers.

The second significant wave of investment, directed at the United States and spearheaded by the institutions,



Station site for Sachs

Knight Frank & Rutley has leased the recently completed redevelopment above Blackfriars Station, London, to Goldman Sachs for five years. The building, owned by London Regional Transport, covers 28,000 sq ft

started in the latter end of the Seventies and the beginning of the Eighties. It arose for opportunistic reasons as the US property market was going through a depression at the time. Could the same arguments apply now?

The attraction of investing overseas, one that is dismissed as "superficial" by the report, is the higher yields on offer abroad. But Mr Batho argues that these higher yields do not represent the naïveté of local investors but are the result of sound financial reasons. Yield bases should not be directly

compared with the UK but should be judged in their local context, he argues.

And he says that the pure risk element in overseas commercial property is higher than in the UK for almost all types of property. Shorter leases, greater tenant mobility and accelerated obsolescence add up to greater risk and the need for more intensive management than in the UK.

For these reasons the report concludes that overseas property can never be as secure as that in the UK. "While this may not concern the active

investor, it is a factor that the longer-term institution seeking stable income and the possibility of growth cannot afford to ignore."

But the greater the risk, the greater the reward if things turn out well. Mr Batho believes it is the property companies and developers rather than the institutions who are better equipped to operate in such a climate.

British property companies, such as the Hammerson Property Investment and Development Corporation, MEPC, Slough Estates and Grosvenor Terrace Developments have successfully developed overseas. The report attributes this success to the fact that companies such as these have well established offices in the countries in which they invest.

Those who did not set up local networks have had problems operating in a completely different climate. And it is clear from Mr Batho's research that the British have been unable to impose their way of working on overseas markets, but have had to adapt to overseas methods, usually requiring a local partner to do so effectively.

The report also discusses the impact of currency fluctuations on the success or failure of overseas developments.

The yield shown by a property in purely local terms, those on which the British investor has to compete for purchase and sale, can be very different from the yield in sterling terms. The latter forms the basis for judging performance in relation to the portfolio as a whole.

If the investment is financed from borrowings, the relationship between income and the cost of borrowing will play a crucial role in calculations at the time of purchase.

But not all is doom and gloom in the survey. Some British developers are showing an interest in Europe again, having shunned the Continent after the market collapsed in the mid-1970s.

* The Jones Lang Wootton Travelling Scholarship. The Experience of British Investors in Overseas Commercial Property. Price £10 from the College of Estate Management, Whiteknights, Reading, RG62AW.

Derek Harris investigates forecasts for BL's successor

Mr Graham Day, Rover Group's new chairman and chief executive, was no mean wielder of the axe in search of manufacturing efficiency when he was at British Shipbuilders. After this week's announcement that Austin Rover, the volume cars subsidiary, had plunged to a first half pre-tax and before interest loss of more than £60 million, it looks as if he may well have to sharpen that expertise yet again.

By the year end Mr Day has to produce a new corporate plan to present to the Government. Either another rationalization plan to minimize the losses or a fresh injection of state aid seems inevitable.

There is no shortage of gloomy predictions that Austin Rover's losses will worsen substantially by the end of its calendar financial year. Professor Krish Bhaskar, of the University of East Anglia, a close follower of the fortunes of the motor trade, particularly Rover Group (the former BL), had been forecasting a £161 million loss for the group as a whole this year but has now marked it up to between £180 million and £200 million.

Austin Rover losses could be between £80 million and £90 million, he suggests, depending on accounting allocations and those of central costs like interest. The volume cars subsidiary's losses might even go higher, depending on sales performance in the last four months of the year, he believes.

Last year Austin Rover lost £6 million with the first half showing a £600,000 profit.

The great decline in fortunes in the first half of this year emerged this week at talks on a workforce demand for an extra £10 a week pay plus other benefits over one year for 26,000 hourly paid workers, more than two thirds of the workforce.

The company's offer of a two-year deal yielding £9 a week in the first year and then £18 a week - of which about £10 would be dependent on bonuses linked to productivity and quality - is now being considered.

The move is in line with Mr Day's strategy which has emphasized quality and reliability as the touchstones in reviving the Rover business.

For Austin Rover much depends this year on earnings gearing up from the new Rover 800 executive range, launched in July. But Austin Rover is also having to fight desperately to keep ahead of General Motors' Vauxhall and

£200m pothole ahead in Rover Group's bumpy road



In the driving seat: Graham Day, Rover Group chairman, whose strategy is to concentrate on quality and reliability.

Opel as the second-largest supplier to the British market after Ford. The price war, which shows no sign of ending, involves heavy discounting.

Discounting clearly will have accounted for some of Austin Rover's mounting losses in the first half. But the Rover Group, which had an operating loss of £39.5 million in 1985 (the pre-tax loss was £110.3 million as Jaguar profits were removed), still has another loss maker in its trucks division. The management buyout of

Leyland Bus is removing a lossmaker but Rover is to lose control of the profitable Unipart components business. In this year's accounts the bus losses and the Unipart profits may to an extent balance.

On the positive side, Austin Rover has been doing better in export markets, where sales are 23 per cent up on a year ago, and there is a new opportunity in trucks with Bedford, the GM subsidiary, drawing back in the heavy and medium sectors.

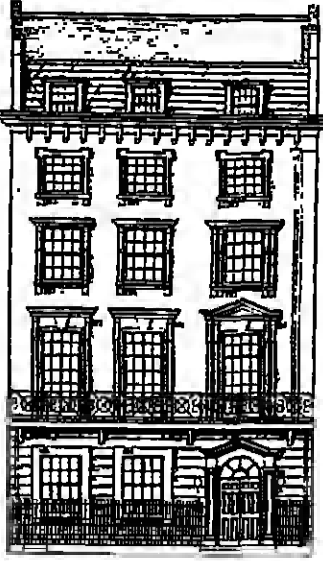
Austin Rover's market share in Britain stood at 15.9 per cent in August, compared with 17 per cent at the same time last year. This was only just ahead of GM at 14.5 per cent with Ford at 26.49 per cent.

The company had high expectations that the launch of the 800 would bring more customers to the showrooms and would have a catalytic effect in stimulating sales of the whole Austin Rover range.

Austin Rover claims it is selling all the Rover 800 cars it can produce and maintains that a shortage of models in the early days of the launch has now been overcome. The Rover 820, the lowest-priced version of the 800, is only just being produced in quantity and this is expected to be the big seller.

The July and August increases in market share may reflect some influence from the 800 launch but Austin Rover could also have been largely buying market share by deep discounting.

Clearly, in a savagely competitive climate, the decisive Mr Day will at Rover have to get particularly the volume cars in sales performance into a higher gear.



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WOOLWORTH GROUP INTERIM PROFITS DOUBLED



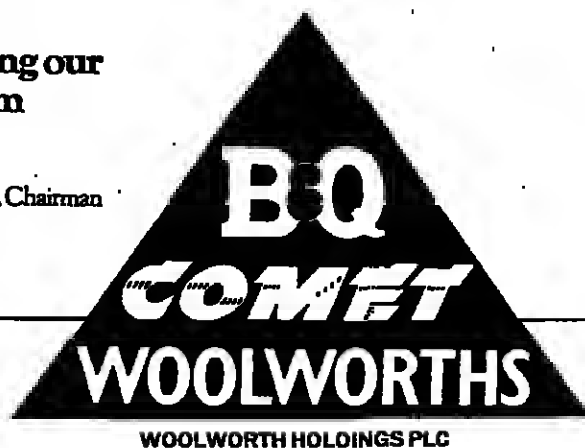
INTERIM HIGHLIGHTS
(half year ended 2 August 1986)

- ▲ Group profits before exceptional items up from £11.8m to £23.2m.
- ▲ Earnings per share up by over 120% to 9.6p.
- ▲ B&Q retail profit up 31% to £20.6m (after internal rent).
- ▲ Comet quadruples retail profit to £3.2m (after internal rent).
- ▲ Woolworths, the High Street chain increases its retail profit before internal rent to £10.7m, with post-rental loss reduced by £6m to £8.6.
- ▲ The Group has opened 800,000 square feet of retail space in the first six months. This expansion will continue.
- ▲ Operating Companies' retail management further strengthened by internal promotion and recruitment of proven, successful retailers.
- ▲ Interim dividend of 5.0p (1985 3.0p) per share.

"We look forward with confidence to meeting our forecast for the year of not less than £105.5m profit before exceptional items."

17 September 1986

Sir Kenneth Durham, Chairman



Copies of the full statement will be mailed to shareholders shortly or can be obtained from: Woolworth Holdings plc, Northwest House, 119 Marylebone Road, London NW1 5PX.

Unit Trust Name	1986	1985	1984	1983	1982	1981	1980	1979	1978	1977	1976	1975	1974	1973	1972	1971	1970	1969	1968	1967	1966	1965	1964	1963	1962	1961	1960	1959	1958	1957	1956	1955	1954	1953	1952	1951	1950	1949	1948	1947	1946	1945	1944	1943	1942	1941	1940	1939	1938	1937	1936	1935	1934	1933	1932	1931	1930	1929	1928	1927	1926	1925	1924	1923	1922	1921	1920	1919	1918	1917	1916	1915	1914	1913	1912	1911	1910	1909	1908	1907	1906	1905	1904	1903	1902	1901	1900	1899	1898	1897	1896	1895	1894	1893	1892	1891	1890	1889	1888	1887	1886	1885	1884	1883	1882	1881	1880	1879	1878	1877	1876	1875	1874	1873	1872	1871	1870	1869	1868	1867	1866	1865	1864	1863	1862	1861	1860	1859	1858	1857	1856	1855	1854	1853	1852	1851	1850	1849	1848	1847	1846	1845	1844	1843	1842	1841	1840	1839	1838	1837	1836	1835	1834	1833	1832	1831	1830	1829	1828	1827	1826	1825	1824	1823	1822	1821	1820	1819	1818	1817	1816	1815	1814	1813	1812	1811	1810	1809	1808	1807	1806	1805	1804	1803	1802	1801	1800	1799	1798	1797	1796	1795	1794	1793	1792	1791	1790	1789	1788	1787	1786	1785	1784	1783	1782	1781	1780	1779	1778	1777	1776	1775	1774	1773	1772	1771	1770	1769	1768	1767	1766	1765	1764	1763	1762	1761	1760	1759	1758	1757	1756	1755	1754	1753	1752	1751	1750	1749	1748	1747	1746	1745	1744	1743	1742	1741	1740	1739	1738	1737	1736	1735	1734	1733	1732	1731	1730	1729	1728	1727	1726	1725	1724	1723	1722	1721	1720	1719	1718	1717	1716	1715	1714	1713	1712	1711	1710	1709	1708	1707	1706	1705	1704	1703	1702	1701	1700	1699	1698	1697	1696	1695	1694	1693	1692	1691	1690	1689	1688	1687	1686	1685	1684	1683	1682	1681	1680	1679	1678	1677	1676	1675	1674	1673	1672	1671	1670	1669	1668	1667	1666	1665	1664	1663	1662	1661	1660	1659	1658	1657	1656	1655	1654	1653	1652	1651	1650	1649	1648	1647	1646	1645	1644	1643	1642	1641	1640	1639	1638	1637	1636	1635	1634	1633	1632	1631	1630	1629	1628	1627	1626	1625	1624	1623	1622	1621	1620	1619	1618	1617	1616	1615	1614	1613	1612	1611	1610	1609	1608	1607	1606	1605	1604	1603	1602	1601	1600	1599	1598	1597	1596	1595	1594	1593	1592	1591	1590	1589	1588	1587	1586	1585	1584	1583	1582	1581	1580	1579	1578	1577	1576	1575	1574	1573	1572	1571	1570	1569	1568	1567	1566	1565	1564	1563	1562	1561	1560	1559	1558	1557	1556	1555	1554	1553	1552	1551	1550	1549	1548	1547	1546	1545	1544	1543	1542	1541	1540	1539	1538	1537	1536	1535	1534	1533	1532	1531	1530	1529	1528	1527	1526	1525	1524	1523	1522	1521	1520	1519	1518	1517	1516	1515	1514	1513	1512	1511	1510	1509	1508	1507	1506	1505	1504	1503	1502	1501	1500	1499	1498	1497	1496	1495	1494	1493	1492	1491	1490	1489	1488	1487	1486	1485	1484	1483	1482	1481	1480	1479	1478	1477	1476	1475	1474	1473	1472	1471	1470	1469	1468	1467	1466	1465	1464	1463	1462	1461	1460	1459	1458	1457	1456	1455	1454	1453	1452	1451	1450	1449	1448	1447	1446	1445	1444	1443	1442	1441	1440	1439	1438	1437	1436	1435	1434	1433	1432	1431	1430	1429	1428	1427	1426	1425	1424	1423	1422	1421	1420	1419	1418	1417	1416	1415	1414	1413	1412	1411	1410	1409	1408	1407	1406	1405	1404	1403	1402	1401	1400	1399	1398	1397	1396	1395	1394	1393	1392	1391	1390	1389	1388	1387	1386	1385	1384	1383	1382	1381	1380	1379	1378	1377	1376	1375	1374	1373	1372	1371	1370	1369	1368	1367	1366	1365	1364	1363	1362	1361	1360	1359	1358	1357	1356	1355	1354	1353	1352	1351	1350	1349	1348	1347	1346	1345	1344	1343	1342	1341	1340	1339	1338	1337	1336	1335	1334	1333	1332	1331	1330	1329	1328	1327	1326	1325	1324	1323	1322	1321	1320	1319	1318	1317	1316	1315	1314	1313	1312	1311	1310	1309	1308	1307	1306	1305	1304	1303	1302	1301	1300	1299	1298	1297	1296	1295	1294	1293	1292	1291	1290	1289	1288	1287	1286	1285	1284	1283	1282	1281	1280	1279	1278	1277	1276	1275	1274	1273	1272	1271	1270	1269	1268	1267	1266	1265	1264	1263	1262	1261	1260	1259	1258	1257	1256	1255	1254	1253	1252	1251	1250	1249	1248	1247	1246	1245	1244	1243	1242	1241	1240	1239	1238	1237	1236	1235	1234	1233	1232	1231	1230	1229	1228	1227	1226	1225	1224	1223	1222	1221	1220	1219	1218	1217	1216	1215	1214	1213	1212	1211	1210	1209	1208	1207	1206	1205	1204	1203	1202	1201	1200	1199	1198	1197	1196	1195	1194	1193	1192	1191	1190	1189	1188	1187	1186	1185	1184	1183	1182	1181	1180	1179	1178	1177	1176	1175	1174	1173	1172	1171	1170	1169	1168	1167	1166	1165	1164	1163	1162	1161	1160	1159	1158	1157	1156	1155	1154	1153	1152	1151	1150	1149	1148	1147	1146	1145	1144	1143	1142	1141	1140	1139	1138	1137	1136	1135	1134	1133	1132	1131	1130	1129	1128	1127	1126	1125	1124	1123	1122	1121	1120	1119	1118	1117	1116	1115	1114	1113	1112	1111	1110	1109	1108	1107	1106	1105	1104	1103	1102	1101	1100	1099	1098	1097	1096	1095	1094	1093	1092	1091	1090	1089	1088	1087	1086	1085	1084	1083	1082	1081	1080	1079	1078	1077	1076	1075	1074	1073	1072	1071	1070	1069	1068	1067	1066	1065	1064	1063	1062	1061	1060	1059	1058	1057	1056	1055	1054	1053	1052	1051	1050	1049	1048	1047	1046	1045	1044	1043	1042	1041	1040	1039	1038	1037	1036	1035	1034	1033	1032	1031	1030	1029	1028	1027	1026	1025	1024	1023	1022	1021	1020	1019	1018	1017	1016	1015	1014	1013	1012	1011	1010	1009	1008	1007	1006	1005	1004	1003	1002	1001	1000	999	998	997	996	995	994	993	992	991	990	989	988	987	986	985	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GENERAL APPOINTMENTS

Chartered Secretary

Up to £13,000 + Car

We are looking for a Chartered Secretary to join a team providing a legal and secretarial service to the Group's UK and overseas subsidiaries.

Based at the Group's international headquarters at Peterborough and reporting to the Group Secretary, you will have specific responsibilities for the provision of legal and secretarial services to a number of subsidiary companies in the financial services sector of Group operations, with particular emphasis on travellers cheque and foreign money activities. A number of the companies are based outside the UK and part of the secretarial functions will involve attendance at board meetings in Europe and the Middle East. The position also encompasses the provision of legal services to the main UK travel company.

Ideally you will be a Chartered Secretary with some post qualification experience. A comprehensive knowledge of banking law and practice and a European language is desirable.

Benefits include contributory pension scheme, profit share scheme, personal loan facilities, holiday concessions and relocation assistance if necessary.

Please apply in writing, enclosing a full c.v. and quoting present salary, to the Personnel Manager, Group Central Services, Thomas Cook Group Limited, PO Box 36, Thorpe Wood, Peterborough PE3 6SB.

The Thomas Cook Group Limited—a member of the Midland Bank Group and an equal opportunity employer.

Thomas Cook

THE INSTITUTE OF BANKERS ASSISTANT SECRETARY

The Institute wishes to appoint an Assistant Secretary, from 1 January 1987. Main initial responsibility will be for enhancing the services of the Institute's 104 local centres in the UK and overseas for its 120,000 members.

This is a career appointment with opportunities for increased responsibility in a fast developing professional association, one of the largest of its type in the world. Some travel will be required.

Applications are invited from graduates, AIBs, or their equivalent, with good administrative experience. The ability to communicate effectively with people of many nationalities, and at many different levels of seniority, is essential. Background in commercial education and/or banking/finance would be an advantage. Preferred age about 30.

Starting salary, including London allowance, will be in the range £18,500 - £21,500. Benefits include subsidised lunch facility, contributory pension scheme and staff housing loan (after qualifying period).

Applications, marked "Personal", to:

Eric Glover, Secretary-General,
The Institute of Bankers,
10 Lombard Street, London EC3V 9AS
by 30 September 1986.

YOU'RE NOT THE ONLY ONE AIMING FOR THE TOP

Property is an exciting and rapidly changing market. And when the dust settles we intend to be at the top.

Already one of London's most successful estate agencies, we are undergoing a period of fast expansion. So we require achievement-oriented individuals of high calibre who have attained considerable success in their careers, but feel the need to change direction.

■ Experience of estate agency in an upmarket environment is. Examples of suitable backgrounds include advertising, life assurance, public relations, employment agency, banking.

■ The successful applicants will need to be secure in their personal lives—and to have a quiet and unassuming manner which belies a considerable personal strength.

■ You will need to be absolutely committed to your career—our business can be very exhausting even for the fittest. You will be expected to earn an income of circa £30,000 in your first year. A company car is also provided.

■ If you have what it takes, you will go very far very quickly. Because we want our most talented staff to go right to the top with us.

Please forward a detailed CV to Mr F Sutaria, 89 Notting Hill Gate, London W11 3JZ; telephone 01-229 2404.

A CAREER CHALLENGE

FPS (MANAGEMENT) LTD

We have recently expanded into new offices in the city, and are continuing with our aggressive expansion programme in London and the South East. This is a highly rewarding opportunity with excellent promotion prospects in the exciting world of finance and investment.

Essentials are self-motivation, application to hard work, and an ability to absorb new ideas rapidly in wide-ranging fields, including Taxation, Investment, Insurance, Mortgages and Pensions.

The successful applicants will be ambitious, career-minded individuals, aged 23+. For further details phone 01-283-8040 and speak to Nick Tammik.

FPS (Management) Ltd
186-190 Bishopsgate
London EC2M 4NL



Overseas Applicants - Occupational Therapists

The Queen Elizabeth Geriatric Centre, Ballarat, Victoria, Australia is seeking graduates with a W.F.O.T. (World Federation of Occupational Therapists) approved diploma or degree in occupational therapy to commence work in this stimulating work environment in 1987.

This centre comprises nursing home beds, hostel beds, 1 day hospital, 3 day centres, 43 rehabilitation beds (10 slow-stream rehabilitation) and 24 assessment beds. There is a large commitment to domiciliary and regional work with the centre providing an ongoing and increasing service to these two areas.

The current establishment is for seven Occupational Therapists. This includes Chief and Deputy Chief O.T. positions. The O.T.'s form part of a Paramedical Division (comprising 53 people) which is headed by a Paramedical Director.

Areas of work include the assessment and rehabilitation wards, the day hospital-assessment and treatment, domiciliary care, cognitive rehabilitation and regional visits. O.T.'s form part of the wheelchair clinic team and orthotics clinic team and participate in ward rounds and case conferences in all work areas. O.T.'s are represented on the centre's research committee and are actively encouraged to participate in ongoing education and in recently developed quality assurance programmes.

There would be some involvement with students and providing educational sessions/lectures to other staff within the centre as required. Successful applicants will find themselves functioning very much as part of a multi-disciplinary team.

Interested applicants should be prepared to work for a two year period, in return for which the necessary arrangements for organization of work permits, etc. will be organized by the O.E.G.C. and return airfare reimbursed. Temporary accommodation will be available for up to 6 months in our staff residence.

Applications should be in writing and include curriculum vitae along with two written references. These are to be addressed to:

The Personnel Manager,
The Queen Elizabeth Geriatric Centre,
102 Ascot Street South,
Ballarat, Victoria 3350,
Australia.

It is anticipated that interviews will be held in London in the later months of 1986. Applicants will be further notified to arrange interview times etc.
Closing date for applications Friday, 14th November, 1986.

MANAGEMENT ACCOUNTANT

International Record Company

POLYGRAM INTERNATIONAL requires a qualified accountant with a minimum of 2 years' sound experience at management level, preferably in the record industry, to work closely with managers at all levels in the Popular Music Division.

Reporting to the Financial Controller, the successful candidate will be responsible for the day-to-day F&A function of the Popular Music Division in London, co-ordinating activities with our Hamburg and Bonn offices. Duties will also include participation in business planning, preparation of management information and evaluation of artist investment. Applicants should possess excellent skills in communication and ideally be in their late 20s.

Interested candidates should write enclosing full CV to:

Joe Hamlyn, Personnel Officer, Polygram International Limited, 45 Berkeley Square, London W1X 5DB.

polyGram

RECRUITMENT CONSULTANTS

CENTRAL, SOUTH & SOUTH EAST LONDON. **NEGOTIABLE**

Accountancy Personnel, Britain's leading consultancy in the specialist recruitment of accountants and their staff, has a proven policy of continued expansion through the training and development of its consultants, providing unrivalled career opportunities with widely varied and challenging responsibilities. To join one of our successful professional teams, you should be 21-28, self-confident, educated to degree level and preferably have an accountancy or commercial background.

Contact Richard Wallis on: 01-834 0439

Accountancy Personnel
6-8 Glen House,
Stag Place,
London, SW1E 5AA.

Career Crisis?

You may be in the wrong job, have unfulfilled ambitions or have been made redundant. Our individually tailored, guaranteed programme for senior executives will ensure that you attain your career objectives quickly. To arrange a free, confidential discussion telephone 01-831-1110

Executive Action

37 Queen Anne Street, London W1M 9FB

PROJECT MANAGER

Required by London based expanding interior decorating and furnishing company. Applicants must have relevant experience preferably in wide-ranging fields.

Please write with CV to
117 Old Brompton Rd.,
London SW7 3RN.

BBC APPOINTMENTS

PRODUCERS

'Today'
£11,492 - £15,805*

Are you interested in working for Today, one of Radio 4's most prestigious current affairs programmes? You will be required to provide ideas for programme items, arrange and produce interviews, discussions and short features. A lively and informed interest in all current affairs allied to sound editorial judgement is essential. Knowledge of studio and technical facilities is a must. The hours of work are by rotating shift system including nights and weekends. (Ref. 2517/T)
Based Central London.

NEWS PRODUCER

Radio Northampton
£10,412 - £14,725**

Are you a bright Radio Reporter, ready for a step up the ladder—or a Producer, who would like a change? If so, then consider joining BBC Radio Northampton as a News Producer.

We're a county of spires and squares—the Gloucesters and Spencers—with a dash of industry thrown in. You'll produce and read bulletins, interview and report, and there'll be the chance to make full length documentaries.

You'll need local radio journalistic experience, a good microphone voice and a current driving licence. If you find this appealing, Radio Northampton's keen young news team would be glad to meet you. Further details from News Editor Penny Young on Northampton (0604) 20621. (Ref. 2549/T)
Completed application forms should be returned by 24th September, 1986.

REPORTER

Radio Derby
£8,954 - £11,110*

Are you a young, ambitious reporter with at least three years' journalistic experience? If so, Radio Derby has a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential. (Ref. 2548/T)

We are an equal opportunities employer

Relocation expenses considered. **Plus allowance of £1,020 p.a. *Plus allowance of £597 p.a. Contact us immediately for application form (quote appropriate ref. and enclose s.a.s.) BBC Appointments, London W1A 1AA. Tel. 01-627 5789.



Dow

Dow Chemical Europe is a leading chemical company. We are looking for a

PLASTICS POLYMER ENGINEER/CHEMIST

to join the application and development department for our Polyolefin Resins.

The group is based at our Technical Service and Development Center in Horgen, Switzerland, where the processing equipment and test facilities for all the major polyethylene applications are installed. The position offers a wide scope for creativity and own initiative in the development of new products and applications.

Direct contact with customers would give you the opportunity to try out the industrial application of your developmental product.

The successful candidate will have a degree in polymer science, chemical or mechanical engineering, several years practical experience in plastics, processing techniques and be approx. 30 years of age. The international character of the job requires a good knowledge of the English language.

We offer broad performance based career opportunities a thorough on the job training and stimulating working conditions in a young international environment.

Interested in joining the team?

Then please call or write for an application form.

DOW CHEMICAL EUROPE S.A.
Mrs. M.E. Kaelin
Bachtobelstrasse 3
8810 Horgen/Switzerland
Telephone 01 728 2111

* TRADEMARK OF THE DOW CHEMICAL COMPANY

Tourism - England's growth industry

The English Tourist Board, as the Development Agency for tourism in England, has a vital part to play in stimulating investment in tourism and leisure projects, encouraging innovation, and as a bridge between the public and private sectors. Two senior positions in ETB's multi-disciplinary development team are now on offer:

Development Consultant

As a manager in ETB's Business Development Group you will act as lead consultant on a wide range of feasibility and viability studies, working with architects, surveyors and other professionals, on projects ranging from hotels to multi-mix leisure developments.

The post calls for good commercial experience, preferably tourism related, creativity and communication skills. An MBA, Accountancy or similar qualification is preferred.

Manager, Management Services

In the course of stimulating investment within the tourism and leisure industry ETB makes grants to selected projects. You will manage the team administering grant payments, control the Department's administration, and also maintain our recently created database system which operates on micro computers. Additionally you will be responsible for developing a post-investment appraisal system to monitor the effectiveness of the scheme nationally.

MBA qualified, or the equivalent, you should have 3-5 years experience, preferably in the tourist industry and including man management expertise with a detailed knowledge of computer operations. You must be able to combine creativity with a fast paced professional environment.

Excellent career prospects and salaries up to £16,500, plus additional allowances of £1,644 pa payable to qualified Accountants. A generous range of company benefits apply to both cases.

Contact Patricia Barrett (01-846 9000 Ext. 4624) or Caroline Lowndes (01-846 9000 Ext. 4701) now for an application form and job description. Closing date for applications is 3rd October, 1986.



YOUNG PERSON

in 20's/early 30's required as trade with London based International Merchants in textile raw materials (fibres, fibres, yarns, weaving, knitting, etc.). 1/2 major foreign languages and possess negotiating skills, also some related commercial experience. Apply BOX 884.

Swiss Company is looking for SALES ORGANIZER

for a profitable part-time activity. The commitment is to set up a national wide Distribution Network (approx. 12 Distribution) direct and sold in a specific professional group of persons. Candidates are invited to send their applications to Cigler 44-45472, Publicitas, P.O. Box 8821 Zurich, Switzerland.

APPOINTMENTS ALSO APPEAR ON PAGES 16 & 17

حکومت الامم المتحدة

GENERAL APPOINTMENTS

MEASUREX

THE RESULTS COMPANY

PROVIDES COMPUTER INTEGRATED MANUFACTURING (CIM) SYSTEMS WORLD-WIDE. AS PART OF A CAREFULLY RESEARCHED AND PLANNED EXPANSION WE ARE LOOKING FOR A

MARKETING MANAGER

CHEMICAL PROCESS INDUSTRIES

Since 1968, worldwide process industries have invested in over 2600 Measurex Control Systems to increase manufacturing efficiency, quality and profitability.

Now, with the Measurex VISION 2002 TM Network rapidly gaining broad acceptance for implementation of Computer Integrated Manufacturing solutions, Measurex seeks a talented MARKETING MANAGER to lead our thrust into the speciality chemical, pharmaceutical and petrochemical markets in Europe.

Process control experience in these industries is an obvious pre-requisite for success. But you'll also need a sales-oriented approach to motivating the industry and the sales force gained from direct involvement in selling to key European accounts within these sectors. And we expect you to be as ambitious and determined to succeed as we are. Company growth ensures personal growth.

If you have the right qualities, we have the rewards to match the opportunity.

To take up the challenge, send a comprehensive C.V. without delay. Applications will be treated in the strictest confidence.

Applications should be sent to:

MEASUREX
THE RESULTS COMPANY

J.G. Preston
Managing Director
Measurex International Systems Ltd.
Measurex House, Slough Road,
Datchet, Slough, Berks. SL3 9AJ
Tel: Slough (0753) 44271

Occupational Psychologist

Manchester

package up to £25,000 including a car
PA Personnel Services

PA Personnel Services, a highly successful business within the international PA consulting group, provides more services in more countries for the recruitment, development and retention of managerial staff than any competitor.

Our large and well-established Psychometrics practice, with an enthusiastic team of professionals based in Birmingham, Manchester, Edinburgh and London, has achieved a reputation for excellence in the versatility, quality and range of solutions it tailor-makes to meet specific client requirements in selection, counselling and development of individuals and working groups.

This rapidly developing centre of excellence is firmly committed to profitable growth, to maintaining its high standards, and to

pushing-back still further the frontiers of current assessment knowledge and practice while remaining totally aware of clients' commercial needs.

We are seeking a lively person to join us in Manchester who will assist clients in every part of the public and private sectors. This new opportunity, which offers excellent development prospects, will appeal to those, probably aged 28-40, who have a post-graduate qualification in occupational psychology and experience of providing a professional service to senior management.

The remuneration package is geared to experience and qualifications and appropriate benefits include relocation assistance if needed.

Initially, please send a full cv, including current salary details, in complete confidence, to Dr Lynda Gratton.

PA

PA Personnel Services

Executive Search - Selection - Psychometrics - Remuneration & Personnel Consultancy

Hyde Park House, 60a Knightsbridge, London SW1X 7LE.
Tel: 01-235 6060 Telex: 27874

GENERAL MANAGER

Residential Property

A major residential development company seeks a General Manager for its South Coast operations.

The position offers all the benefits one would expect from a post at director level. Informal and confidential preliminary discussions can be arranged by writing in the first instance with personal and career details to:

The Recruitment Division
Burrows Hayman Associates Limited,
39 Charing Cross Road,
London WC2H 0AW.

All details will be forwarded directly to our client. Please list separately any companies to whom you do not wish your details sent.

BUYER/PRODUCTION MANAGER

ESSEX C £15K

Our client, an expanding company dealing in shellfish, requires a young entrepreneur with management and purchasing skills to join their management team. Current t/o approx. £1m. Excellent opportunity to take part in, and initiate, company development, and for the right person future opportunities of equity share. Applicants should be prepared for total involvement and a challenging and interesting career.

Please send C.V. to:

F.J. Sellock Associates (UK) Ltd,
Recruitment Consultants
17 North Hill, Colchester
CO1 1DZ. Tel. 0206 65252



FPS (MANAGEMENT) LIMITED

EXCITING OPPORTUNITY for two people (age 25+) to join West End branch of a major financial services company. Full training, rapid progression into management, equity participation.

Tel: 01-439 8431
Caroline Scott

SALES EXECUTIVES

SALES EXECUTIVE - CITY

Our client is the largest UK dealer & distributor of SIEMENS TELEX & FACSIMILE equipment and require 2 successful, professional achievers to join their ranks. Applications are invited from sales people with proven track records in this market, or the capital equipment field. Aged between 25 & 35 you will earn a basic of £12K + OTE £25K and quality car and normal benefits. Package is totally negotiable.

LEASING SALES EXECUTIVE

Our clients, 2 Major Financial Institutions, seek applications from ambitious, self motivated, negotiators. Aged 24-35 years, you will have involvement in this field, or the Capital Equipment market, proven ability will ensure excellent salary (£12k - £20K) + superb benefits including quality car, BUPA, commission scheme, subsidised mortgage etc.

SALES EXECUTIVE

Multinational Distributor of Power Tools, Fasteners and Fixings, require experienced sales people. Experience selling into the building market an advantage. Proven sales record, combined with ambition and professional approach, will be rewarded with c.£11K, car, pension etc. Areas are: Herts, East London and South London/Kent. Aged 22-30.

FIELD SALES EXECUTIVE

Our client is a growing and dynamic company, in the Computer Consumables field, and are looking to expand their market-share in the South / South-West of England. Ideally, candidates will have a proven track record in the Computer Consumables market, or will be top-flight office equipment sales people. Age 25-30. A comprehensive package, with potential earnings of £15K-£22K, company car and pension scheme is on offer.

Please write with full c.v. or telephone:
Neil Lovegrove or Frances Mottram

CITY RECRUITMENT CONSULTANTS

58, Houndsditch,
London EC3A 7DL
01 623 4688.

Head of Intelligence Services

Unilever have a senior vacancy in their London Head Office for someone to manage and develop the business intelligence services of their Economics Department. The department applies economic analysis to business problems from Corporate to Operating Company levels. The successful candidate will have a key role in establishing and operating an integrated information policy and systems, including the computer support facilities required for both analytical and information purposes.

Relevant backgrounds for this challenging post include a degree in economics, wide experience of computer systems and a successful record of managing change in an information handling environment.

Salary for the right candidate, around £30,000 plus company car.

Please write with your full details to:

Professor D K Stout
Head of Economics Department
Unilever PLC, PO Box 68 Unilever House
Blackfriars, London EC4P 4BQ



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HORIZONS

A guide to career development

How three men fought back

How would you picture the shape of your future working life if you were to learn today that your job was becoming redundant? How would you feel about such a prospect?

For many people a career beyond redundancy appears unimaginable. Often they have been in the same field of work for 10 or more years, moving into adulthood with it and building their sense of adult identity through it in vital ways. If they have also been in the same profession and organization for some time the mould is even more firmly set. To envisage ways in which they might pay their bills and use time day-by-day and week-by-week without the job and organization they've become familiar with might well evoke the same kind of response as asking how it would be to live under water. How would survival be possible?

● Charles (37) had a background that included public school, a professional qualification and 15 successful years in ascending levels of management in a major corporation. Many of his colleagues, neighbours and friends believed that he would handle his redundancy in his characteristically decisive manner.

While he enjoyed the bravura image he had cultivated, as the days of guaranteed employment grew fewer, Charles became aware that he didn't know how to cope with the sense of confusion welling up inside.

He realized to his distress how he had a lot more experience on the selecting side of recruitment than on the asking side, having not applied for a competitive appointment for many years.

Finding the confidence to hold out for what you really want

Fear had become almost unbearably real and his standard routines of self-exhortation just didn't seem to work any more, especially after his psychologically and financially bruising experience at the hands of so-called consultants who - for a fee of several thousand pounds - had guaranteed to provide him with introductions and failed to honour their word.

With the unfailing and cheerful support of his wife and of a professional career counselling group he consulted, a new sense of self-assurance came about almost unawares. He first realized with conviction that he was coming back into his stride when he told a recruitment consultant that he didn't like the way an interview was going and wished to start again.

The recruitment consultant came back to him some months later with an introduction to a City firm looking for someone with his distinctive pattern of experience.

He now felt confident enough to hold out for what he really wanted: the appointment as a part-time director on the basis of working three days a week (so that he would be free to cultivate other possibilities of earning as a part-time

Prospects can seem grim after redundancy. Kieran Duignan looks at how Charles, Tony and Ron found it an enriching experience

self-employed consultant, thereby fire-proofing himself against the shock of "hundred per cent redundancy" on any later occasion).

His assertiveness paid dividends - the City firm was sufficiently confident that it could put his negotiating talents to its service that it agreed to appoint him on almost the exact terms he asked for. Less than six months after his job actually became redundant, Charles entered a new phase of his career.

For him, this phase is unfolding into one embracing "a portfolio" of paid work, combining directorship of a newly-formed company with consultancy on a self-employed basis (that draws on his experience of negotiating, publicity, training and personnel management).

● Tony (39) is a very different person. Nigerian by birth and upbringing, he had trained and worked as a marine engineer (with the first class certificate of the Board of Trade). While he had enjoyed many of his travels and life aboard ship - he was very perceptive about the attitudes and feelings of others and probably worked well in a technical team, both as a follower and as a leader - he was becoming increasingly concerned about the consequences for his family of long absences from home.

In this sense, redundancy came as a relief for it brought to a head the question of finding an acceptable livelihood in or around the family home in London.

Although one part of him was inclined to look for opportunities to leave his previous way of life totally and to become involved in a job with young black people, another part was anxious about the risk of the extent of such change and was more inclined to find ways of continuing to use his engineering know-how.

The career counsellor he consulted drew his attention to the possibility of doing a one-year full-time conversion course leading to a Higher Certificate in Building Engineering Services of the Business and Technician Education Council, with a substantial grant from the Manpower Services Commission.

He applied successfully for admission and now, a year later, has completed the course with flying colours and is working as a technician with a major building services contractor.

● Ron (54) is an honours graduate and chartered electronic engineer - and a young grandfather, with the last of his 10 children in the sixth form. During the 10 years before his job was made redundant

he had moved from a purely technical role to a team leader in the multinational corporation where he had spent his whole career. Looking back, he felt strongly that these years had been a time of stagnation for him.

A perfectionist, he was keenly puzzled about frequent assessments in which he had been faulted about lack of sensitivity to attitudes and feelings of people working with him. As a devout churchman he was also sharply hurt, for this shortcoming was not due to lack of sincere effort on his part to tune in to others.

Taking part in regular meetings of a counselling group for redundant executives enabled him to get some insight into his interactions with others. But habits of more than 50 years aren't easily changed.

What did enable him to find a breakthrough was the growing realization of how much the central impulse of his life in recent years had been his interest in church affairs.

With the encouragement of a career counsellor, he explored diverse possible ways of finding expression for this during the next phase of his career and succeeded beyond his expectations. He applied successfully for a part-time vacancy as an organizer of pilgrimages, leaving him enough time to pursue his self-appointed project to develop low-cost computerized information systems for use by religious groups.

As he no longer regarded himself as a practising engineer he didn't find it an enormous wrench to move into a working future beyond his original

Learning to live with courage through shock and to build something new

profession that offered him meaning with a lively sense of calling.

To say that people are discovering what lies beyond the shadowy experience when their jobs are made redundant is by no means to make light of those unfortunate people for whom the experience is psychologically crippling. It is intended to highlight how people can learn to live with courage through the shock and pain and build something new in their lives - often in ways they feared would be beyond them.

The people mentioned here faced the similar problems of deep uncertainty about just who they sensed they really were, in what roles they would now earn an acceptable livelihood and how to do themselves justice in applying for work, both on paper and in selection interviews. Putting their careers back in motion was a struggle and the individuals were psychologically enlarged and tempered by the process.

Kieran Duignan works as a counsellor with individuals and groups about problems of career redirection and redundancy.

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DOMESTIC & CATERING SITUATIONS

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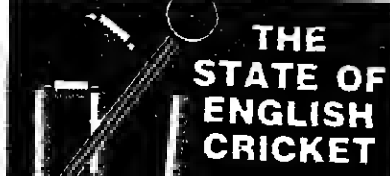
DOMESTIC & CATERING SITUATIONS

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THE WORLD FAMOUS PERSONAL COLUMN, INCLUDING RENTALS, APPEARS EVERY DAY.

Four-day matches are Imran's solution



Day two of the special reports in *The Times*. Peter Ball hears the players' verdicts

What I can't understand," Imran Khan said, "is why they don't ask the players' opinions about the amount of cricket we play." Which is why he has gone to him with that question, and others, about the state of the game in England from the viewpoint of the truly international cricketer, Pakistan Test captain, one of the world's best all-rounders and with the experience and love — and frustration — gained from 10 summers in the country and more than 10 winters playing around the globe.

We started with the suggestion of four-day county championship matches. Imran is convinced that while four-day domestic competitions have helped other countries improve immeasurably, the present problems of English cricket can be traced firmly to the quality and quantity of the English system. "The objective of the three-day game is to produce Test cricketers and it is not doing so," he said, as he embarked on a wide-ranging analysis of the structural deficiencies which have persuaded him to restrict his appearances for Sussex.

I am so bored with this nonsensical contrived cricket where, with two teams level on the morning of the third day, you have to give the other side runs to set up a declaration, so you get these ridiculous hundreds being scored while the wicketkeeper is bowling. But on good wickets, with fairly evenly balanced sides, which most counties are now, I cannot see how one county can win without contrived results. And what happens to the leading teams is that no one will set them a target, so in order to get a result they produce under-prepared wickets, which are not good for cricket.

Even more destructive, he believes, is the volume of cricket played, dulling players' appetites so that by mid-July the keenness of early-season cricket has been dissipated, with all except the two or three top teams just going through the motions. "In one spell this season Sussex played 42 days' cricket out of 44. It's complete madness. They were worn out. One-day cricket has changed everything — travelling has increased, which is more tiring than people realize, and the extra pace of the one-day game adds to the physical demands."

Anyone who spends the summer



Clive Lloyd: "I'm not sure that the authorities are getting to grips with the changes"

Graeme Hick: "There has to be more planning put into the fixtures so that there is more spare time for the players to get their energy back"



Imran Khan: "The objective of the three-day game is to produce Test cricketers and it is not doing so"

following the county circuit will recognize the force of Imran's observations but it is the consequences for English Test cricket which give his arguments for a restructuring their greatest thrust. Conceding that the volume of cricket played provides a thorough grounding in the game, he accepts that it has its advantages in producing batsmen "to a certain level" but he has doubts about its ability to equip them properly for Test matches.

"They learn a lot because they get so many knocks but the disadvantage is that every innings becomes just another innings. If you fail today you get another tomorrow, so it is not a big occasion and they don't learn to play under pressure."

That players are expected to prove themselves over a long period before being selected, and then frequently are dropped before having the chance to acclimatize to the greater pressures of Test match cricket, only exacerbates the problem. But if the emergence of Bailey, Whitaker, Metcalfe and Fairbrother suggests that we are still discovering batsmen of considerable promise, the dearth of fast bowlers is unarguable. It is no cause for surprise, according to Imran.

pace bowlers with this amount of cricket. For a young fast bowler it is a killer. At 18 or 19 you aren't physically mature and your body can't support the demands made of it. They are young and eager and want to make their mark and so they bowl through niggling injuries, and captains, being human and wanting to win, use them and sooner or later something goes — ankle or knee or back or shoulder. And nothing restricts your pace like a serious injury.

"If you look at the young English fast bowlers who have come through in my time — Dilley, Foster, Pigott and Adrian Jones — they've all been set back by injury. Tony Pigott has got a pin in his back after he fractured it because his backbone wouldn't stand up to the strain at a young age. So has Foster. "Adrian Jones is the best prospect I've seen. He's got natural late away swing, he bowls close to the stumps, he's quick, aggressive and bowls the unplayable ball. If he can survive a whole season he'll play for England — but he just cannot survive the pace at the moment."

"He comes off on Tuesday worn out after a spell and on Wednesday morning, perhaps after a 150 to 200-mile journey in between, he has to get up and start bowling again and he goes off limping. It is just too hard for young bowlers. If you look at the record of the

genuine English fast bowlers of my era, John Snow and Bob Willis, neither featured in county cricket. Chris Old was as fast as anyone in the world on my first tour in 1971. By 1975, after three years of injuries, he had become a medium pacer. And that is what county cricket, day in, day out, encourages."

That trend is increased by the spread of poor wickets lacking in pace, another product, Imran believes, of the excessive amount of cricket played in this country and a development which does nothing to help prepare bowlers for Test cricket. "Have used to be fast and even that is a slow seamer nowadays. This summer I just didn't think the England bowlers were good enough because they were used to bowling on green, under-prepared wickets and so, when they came to Test wickets, they struggled."

W played against Neal Radford at Worcester and he was virtually unplayable because he put it on a spot and it moved away a lot. When he put it on the same spot on good wickets in Tests, he found himself being driven all over the place. The Pakistan captain has a ready solution for these intractable problems, which have been so visible in England's recent Test record. He believes that

following the examples of other countries and instituting a four-day competition would produce much better cricket and hence much better cricketers. A shortened programme of 16 four-day matches, he insists, would also enable groundsman to produce better wickets as well.

Along with that change he would cut down the amount of limited-over cricket. The Sunday league, "which is no use to anyone," would go, leaving the championship games to be played from Friday to Monday, and there would be only one limited-over competition, 60-over games, either league or knockout, played on Wednesdays.

He is, perhaps, too sanguine about wickets being improved as a result and he admits that to expect universally good wickets is perhaps over-optimistic but he utterly rejects the idea that a four-day competition would lead to slower, more negative cricket. He does concede that in his opinion a struggle for first-innings lead occupying most of the four days would be preferable to the contrived finishes in the three-day game.

That argument may not appeal to everyone. His experience with New South Wales in the Sheffield Shield has made him an enthusiastic advocate of the four-day game, believing that it

produces more competitive and enthusiastic matches, and his arguments for its effect on English Test cricket are weighty. "Four-day cricket is nearer to five-day Test cricket and is a better preparation for it. There is no 100-over limit, so sides can't just wait for the declaration. Bowlers have to keep on trying to get wickets, so they have to learn to get people out on good wickets and not just rely on line and length. It restores a place to spin bowlers, who, at the moment, are only used to keep your over-rate above the level where fines come in.

For batsmen it is obviously better, it gives them a chance to build longer innings, it gives numbers six and seven time to play an innings. And, because they will be playing fewer innings, it will be a bigger occasion and teach them to play under pressure, which is one area where the Australians, who play too little cricket, are so impressive. "Because it is so competitive, Sheffield Shield cricket is fun to play — Dennis Lillee once told me he sometimes enjoyed it even more than Test matches. I couldn't believe my ears, because no English player would ever say that about county cricket — England players just go through the motions when they go back to their counties."

Lloyd takes a swipe at the rules

Defenders of the status quo might be tempted to dismiss Imran Khan's critique as the special pleading of a player who has cut down his own commitments in county cricket. Even the crustiest committee man, however, would find it hard to ignore Clive Lloyd, who has slogged smiling through the toil of the county circuit for most of the 18 seasons since he joined Lancashire in 1968.

The most successful captain in West Indies' history, Lloyd is one of the game's most respected elder statesmen, the last person to denigrate English cricket. Yet he agrees with much of Imran's analysis, concurring with the view that too much cricket is played, with a serious effect on quality.

"By August," he says, echoing Imran, "half to three-quarters of the teams have nothing to play for and are going through the motions. The demands are much higher than they used to be when I started, there is a lot more travelling and players get more injuries now. Even the hours are longer — I played at Oxford Univer-

sity earlier this season and it was the first time I had played decent hours, 11.30 to 6.30, for years."

But while agreeing that four-day cricket, with a shortened programme, would be beneficial — "the four-day game breeds better players" — Lloyd also believes that changes in the three-day game since he began playing have been counter-productive. "Cricket has changed a lot in the last 10 years and I'm not sure that the authorities are getting to grips with the changes. The reason the gap between county and Test cricket is widening is because of all the rules," he says, citing the over-rate requirements as a positively destructive influence.

"It messes up the game. If we bowl 16 overs an hour we finish the day's play at the allotted time but we don't meet the required over-rate, which is nonsense. Bowlers can't learn anything because they're rushing to get through their overs and batsmen can't rely on quick bowlers being whipped off after six overs instead of going on for 10 or 11. So when they come to Tests and have to battle against quick

bowlers they don't have the grounding."

But if Lloyd is convinced that such rules are positively harmful, he also mourns some of the effects of one-day cricket. "Spinners have lost the art of flight and tossing it up. Geoff Miller used to have a beautiful loop when he started with Derbyshire but one-day cricket has killed it."

Yet he is an admirer of the NatWest competition, perhaps understandably, given his and Lancashire's success in 60-over matches from his early years with the club. "The 60-over competition is one of the best competitions ever invented anywhere in the world."

Although agreeing with Imran's desire to cut down the amount of cricket, he believes that financial necessity dictates the retention of a Sunday league and he is prepared to countenance a Saturday limited-over league as well, with the four-day championship matches played from Tuesday to Friday. "We must have Mondays off, though, because Monday, after a Sunday league match, is the hardest day of the week."

He suggests that all aspects of the game would be improved by the inclusion on committees of people who have come fresh from their playing careers rather than those returning to the game after a spell away, a point he particularly stresses on selection committees. There he feels that umpires could also play an invaluable role. "They see players consistently rather than being impressed by one sighting on a flat wicket."

Lloyd does not go all the way with Imran in blaming the structure. As one would expect, with his impeccable record, he is completely out of sympathy with undisciplined behaviour, particularly when it is likely to influence children, and he questions modern players' dedication. "I don't think they have the same dedication as Boycott and Edrich but that is true in other countries, too, it is not just an English problem. I wonder if the people in charge are too soft. Players are better paid nowadays and perhaps more dedication should be demanded of them."

The natural talent that can play the system and win

Twenty-year-olds who have scored 2,000 runs in their first full season are unlikely to find much wrong with county cricket and Graeme Hick, who has emerged in 1986 as one of the game's potential greats, is no exception. Hick, who has been the season's most promising batsman in half of Worcestershire's matches and score 1,000 runs, understandably confesses to being delighted with the way the year has gone and he confirms Imran's point that, for batsmen, three-day county cricket is a solid training ground.

"I have learned an incredible amount in the year from both my own side and from studying players in opposing teams," he says, acknowledging that the sheer volume of innings in a season provides splendid experience. He points out, however, that it is a lot easier for batsmen to cope with the demands than for bowlers and he adds that while you are in form the constant cricket is fine but "a bad patch can seem endless because if it lasts two weeks you have played perhaps eight innings in that time, so it seems as if it has been going on for ever."

It is hard to remember Hick having had a bad patch this year. Let alone a bad patch, his ability impressing opponents and spectators alike. However, he is one of those few lucky people to be blessed with outstanding natural gifts, a batsman like Gower, Greg Chappell, Barry Richards, Viv Richards, Greenidge and Lloyd, who would probably reach greatness under any system, so his success can hardly be used to defend the present structure.

Even he admits that the demands of the system have taken the edge from his appetite at times. As an eager young stonemason who finds transition between championship and one-day cricket easier than most, he still concedes that four-day cricket, with the effect of giving batsmen more time to build an innings, and also forcing them to work more at

their game in the middle because of the fewer games played, would have its attractions.

Less critical than Imran and Lloyd of the three-day game as such, he concurs with Imran in deploring the effects of contrived declarations. He feels the answer lies in allowing the three-day game to take its natural course with proper cricket being played and captains declaring as they think appropriate rather than as the result of an arrangement with the opposition.

Of one thing he is certain: if the three-day system is to be retained along with the one-day structure, it needs amending, probably by reducing the programme.

There has to be more planning put into the fixtures, so that there is more spare time between them for players to get their energy back," he says. "I went through a stage of coming off feeling absolutely shattered even when I hadn't done very much in the day. There are times when the alarm goes off and you have to drag yourself out of bed to go off to play cricket again and when you do get a couple of days off you can't do anything in them, you just sleep."

For the moment — being young, fit and powerful — that feeling is temporary, his enthusiasm quickly reasserting itself when he gets into the dressing-room. How long that will be true remains to be seen, particularly if his hopes of Test cricket are to be delayed for another seven years, as they will be under the present regulations, although he is pinning hope on next month's meeting of the Test and County Cricket Board registration committee reducing that.

He is, understandably, non-committal on that subject but it is hard to imagine his bright enthusiasm surviving that long without becoming dulled by the daily grind.

● TOMORROW: The view of cricket lovers.

WHERE THE HONOURS WENT IN THE 1986 DOMESTIC SEASON

Britannic County Championship

Essex became county champions for the fourth time in the last eight seasons when they gained the three draws points they needed from a bonus match against Nottinghamshire at Trent Bridge on September 12.

Winners: Essex (£22,000); 2. Gloucestershire (£10,500); 3. Surrey (£2,250); 4. Kent (£1,500); 5. Worcestershire (£1,375).

Championship table

Final positions

CHAMPIONSHIP TABLE

Club	P	W	D	BT	BTd	Pts
Essex (4)	24	10	8	5	1	287
Gloucestershire (5)	24	9	3	12	0	259
Surrey (6)	24	8	10	5	1	248
Kent (7)	24	7	15	5	0	247
Worcestershire (8)	24	7	12	5	0	242
Hampshire (9)	24	7	13	4	0	232
Leeds (10)	24	5	7	12	0	197
Nottinghamshire (11)	24	5	3	15	0	150
Derbyshire (12)	24	5	14	4	0	189
Worcestershire (13)	24	4	15	5	0	175
Sussex (14)	24	4	15	5	0	176
Sussex (7)	24	4	7	13	0	158
Lancashire (14)	24	3	12	5	0	152
Gloucestershire (17)	24	3	14	5	0	116
Gloucestershire (18)	24	3	15	3	0	116

Benson and Hedges Cup

FINAL (July 12, Lord's): Middlesex 159 for 7 (55 overs) (C T Radley 54); Kent 197 for (85 overs) (G R Cowdrey 58). Middlesex won by 2 runs.

John Woodcock: With only 10 overs left, it had been a rather dull final. Yet it ended in the highest excitement. Heading 200 to beat Middlesex, Kent finished with 197 for 8, having scored the last 47 runs in five overs and subterranean darkness. It was made into a match by Graham Cowdrey, the youngest player on either side, with a defiant innings of 58.

Gold award: J.E. Entwistle

Winners: Middlesex (£15,000). Runners-up: Kent (£9,500). Losing semi-finalists: Worcestershire, Nottinghamshire. Losing quarter-finalists: Derbyshire, Essex, Sussex, Northamptonshire.

NatWest Trophy

FINAL (September 6, Lord's): Sussex won the toss. Lancashire 242 for 8 (60 overs) (N H Fairbrother 63); D A Pave 4 for 20; Sussex 243 for 2 (58.2 overs) (P W G Parker 85, A M Green 62, Imran Khan 50). Man-of-the-match: D A Pave.

International

ICC TROPHY (July 7 and 8, Lord's): Zimbabwe 243 for 4; The Netherlands 218. Zimbabwe won by 25 runs.

Young Cricketers

England v Sri Lanka TEST SERIES: First and second Tests — matches drawn. Third Test (at Trent Bridge): Sri Lanka 406 and 140; England 280 and 238 for 4. England won the match by 6 wickets, and the series.

Minor Counties'

CHAMPIONSHIP FINAL (September 13-14, Worcester): Oxfordshire 185; Cumberland 159 for 8. Cumberland won by 2 wickets with one ball to spare.

Second XI

CHAMPIONSHIP: Winners: Lancashire — played 18, won 8, lost 0, drawn 5, points 227, average 12.16. Runners-up: Warwickshire — 16, 6, 5, 5, 174, 10.87.

Club and village

NATIONAL CLUB CHAMPIONSHIP: Winners: Younger Cup (August 25, Lord's): Weston-super-Mare 175; Stourbridge 175 for 8. Stourbridge won by 4 wickets.

NATIONAL VILLAGE CHAMPIONSHIP

(August 24, Lord's): Ynysyrgwyn 185 for 5; Forge Valley 170 for 8. Forge Valley won by 2 wickets.

Awards

YOUNG CRICKETER OF THE YEAR: Ashley Metcalfe (Yorkshire) tied with James Whitaker (Leicestershire).

Peter Marson

Clarke set to benefit

Sylvester Clarke, the Surrey pace bowler, has been granted a benefit during 1987. Clarke, aged 31, joined Surrey in 1979 but an injury ruled him out of the whole of the 1985 season.

Surrey have offered both Clarke and Tony Gray, his fellow West Indian fast bowler, new contracts and plan to use them in rotation as they did in the season just finished.

Monie Lynch is believed to be unsettled at the Oval. He has been given new terms along with Darren Becknell, left-handed batsman, Neil Kendrick, a left arm spinner, and opening batsman Paul Alkins.

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FASTEST HUNDRED: I A Richards 102 off 48 balls, Somerset v Glamorgan, at Taunton, May 8.

BEST BOWLING: N V Radford 9 for 70, Worcestershire v Somerset, at Worcester, September 4.

WICKETKEEPERS: R J Ferris 80 (70c, 75d, 80c, 85c, 90c, 95c, 100c, 105c, 110c, 115c, 120c, 125c, 130c, 135c, 140c, 145c, 150c, 155c, 160c, 165c, 170c, 175c, 180c, 185c, 190c, 195c, 200c, 205c, 210c, 215c, 220c, 225c, 230c, 235c, 240c, 245c, 250c, 255c, 260c, 265c, 270c, 275c, 280c, 285c, 290c, 295c, 300c, 305c, 310c, 315c, 320c, 325c, 330c, 335c, 340c, 345c, 350c, 355c, 360c, 365c, 370c, 375c, 380c, 385c, 390c, 395c, 400c, 405c, 410c, 415c, 420c, 425c, 430c, 435c, 440c, 445c, 450c, 455c, 460c, 465c, 470c, 475c, 480c, 485c, 490c, 495c, 500c, 505c, 510c, 515c, 520c, 525c, 530c, 535c, 540c, 545c, 550c, 555c, 560c, 565c, 570c, 575c, 580c, 585c, 590c, 595c, 600c, 605c, 610c, 615c, 620c, 625c, 630c, 635c, 640c, 645c, 650c, 655c, 660c, 665c, 670c, 675c, 680c, 685c, 690c, 695c, 700c, 705c, 710c, 715c, 720c, 725c, 730c, 735c, 740c, 745c, 750c, 755c, 760c, 765c, 770c, 775c, 780c, 785c, 790c, 795c, 800c, 805c, 810c, 815c, 820c, 825c, 830c, 835c, 840c, 845c, 850c, 855c, 860c, 865c, 870c, 875c, 880c, 885c, 890c, 895c, 900c, 905c, 910c, 915c, 920c, 925c, 930c, 935c, 940c, 945c, 950c, 955c, 960c, 965c, 970c, 975c, 980c, 985c, 990c, 995c, 1000c.

LEADING FIRST-CLASS AVERAGES

Batting

Qualification: 9 innings, average 45.00.

Player	I	NO	Runs	HS	Ave
J J Whitaker	31	9	1515	200	68.86
C G Greenidge	29	4	1878	222	67.10
G H Cook	35	6	1898	227	63.31
R J Bailey	36	6	1785	224	60.20
A J Lamb	4	0	1350	190	59.08
B M Marshall	21	5	1263	126	59.78
M Kalicharran	21	5	1222	163	57.82
M W Gatting	23	3	1091	183	54.25
A J Moses	16	1	825	102	52.53
A J Coyote	19	1	831	135	51.72
G E Curris	30	5	1290	187	51.20
R T Robinson	37	8	1172	161	31.04
C G Curris	36	9	1441	133	49.58
A R Border	32	4	1385	150	48.46
R J Hasle	19	4	737	129	48.13
M Newell	28	8	831	112	48.88
P M Hoggback	35	6	1298	221	47.79
A A Marshall	27	7	1243	125	46.75
O N Patel	28	7	974	132	45.28
J E Morris	39	2	1702	191	48.09
A A Marshall	40	1	1788	181	47.89
I T Botham	17	2	887	104	45.25
A J Stewart	38	8	1584	108	45.25

Bowling

Qual

Invisible stable
Strong claim
or Cesarewitch

GOLF

Search for perfection draws Brown to the Belfry for a test

By Mitchell Platt

Ken Brown is a contradiction to the locker room jibe that some professional golfers would eagerly belt the ball down the M1 if the prize-money was right. The willowy Ryder Cup player has shunned the easier pickings of the European tour to tread a lonely path on the American circuit where life, at times, can be about as rewarding as square bashing.

What drives Brown on is not so much the thought of fame and fortune but the steadfast belief that the ultimate golfing goal, pure perfection, is around the next dogleg. "There are some venues on the European tour where you'll never see me again. I cannot see any point in playing courses which neither give me pleasure, or do anything for my game," he said.

"I play to America, not because I prefer the life there or the country, but because I get a buzz from the golf courses which are consistently good and challenging. If I don't make it over there then, OK, I'll have to try something else. But I'll never go back to playing a full European tour for the sake of money. I am not short of cash: what I want to do is something in golf."

On the face of it, Brown's unfailing devotion to the US tour might now jump the jets from Los Angeles to New York, and on to Miami, with all the ease of a seasoned traveller but \$67,000 from

some 20 tournaments this season hardly puts him in the super-club class. Even Brown's closest friends were worried that, by becoming a slave to a tour which thrives on Hollywood-style hero-worship of the likes of Jack Nicklaus and Greg Norman, he was committing himself to supporting cast anonymity, like Peter Oosterhuis before him.

Nobody, of course, suggested he was auditioning for a fool's part but Brown's obsession with perfection is around the next dogleg.

Card of course

Hole	Yds	Par	Hole	Yds	Par
1	418	4	10	275	4
2	349	4	11	420	4
3	495	4	12	295	3
4	579	5	13	384	4
5	398	4	14	194	3
6	396	4	15	530	5
7	183	3	16	410	4
8	400	4	17	575	5
9	400	4	18	474	4

Out 3,649 36 In 3,527 36

session for perfection did seem to lack direction. The doubting Thomases, however, were firmly put in their places when Brown took Norman, the world No. 1 this season, to a play-off for the European Open at Sunningdale last Sunday. Now, he aims to provide them with further food for thought in the Lawrence Batley Tournament Players' Championship which starts at the Belfry today.

"The big difference in American golf is still strength in depth," he added. "Let's say

that we've got 12 world class golfers. So, if six of them are not on their game one week, then your chances of finishing in the top 10 have got to be pretty good. But in America, I would say that there are 60 very good players. So, even if half of them are out of sorts, then you've still got another 30 to beat. It's that tough."

Brown, however, regards the Brabazon course at the Belfry as a challenging examination so he is content to compete this week before returning to the United States for the rest of the season.

The sixth annual Lawrence Batley event has been granted the title of Tournament Players' Championship by the PGA. European Tour though, sadly, it goes ahead with out Severiano Ballesteros, Bernhard Langer and Sandy Lyle. However, Sam Torrance will compete in spite of inflamed ligaments in his right shoulder.

Torrance, who secured Europe's Ryder Cup win at the Belfry months ago, said: "I've had the problem for three months but it flared up badly last week and a doctor suggested that I should have a cortisone injection. I've declined that, but I've been having treatment on the shoulder and I will try to play."

Jose-Maria Olazabal, the latest candidate for golf superstardom, hopes to increase his impressive winnings of £100,113 in his first season as a professional.

Rich event without the money

By John Hennessy

Trenton's Golf Club is staging a tournament on Sunday which may, at first glance, seem light years away from the glamorous events held regularly at Sunningdale and St Andrews, Wentworth and Woburn. It is the English Golf Union's county champions' tournament, bringing together the leading players at that level. No £35,000 prize-money here, plus £50,000 bonus plus £25,000 appearance money. The counterpart of Greg King will receive a voucher worth £30.

All the same, it is an event with a rich pedigree, throwing a spotlight every so often on players who are destined for the big time. Alan Thirwell, still a distinguished figure in amateur golf, was the first winner, jointly, in its inaugural year, 1962, followed by the redoubtable Rodney Foster, the following year. More recent winners have been Sandy Lyle in 1974, Nick Faldo in 1975 and Michael King in 1976. Herfordshire's holders, will be relying on Peter Cherry, a prodigious player who is tipped to follow in the footsteps of Faldo. Cherry will be playing on Sunday alongside Kent's Mark Lawrence, another young man with a growing reputation. With sharp contrast, Durham's colours will be carried by Harry Ashby, who won the England amateur championship as long ago as 1972 and 1973.

Burn's round is a golfer's dream

By a Special Correspondent

Jeff Burn, the Shropshire and Herefordshire vice-captain, has earned a place in golfing history for one of the lowest scoring rounds ever recorded in competition. Burn returned a gross 10-under-par 60 in the Shrewsbury club's September medal, a staggering five strokes better than the course record he set three years ago.

The round has been accepted by the *Golfer's Handbook* — the game's equivalent to cricket's *Wisden* — for inclusion in the annuals, and the precious card has been dispatched to the editor. Burn covered the challenging 6,212 yards of the course, a venue for minimal and county tournaments, in five under par for each half, including an eagle and eight birdies.

Alex Lyle, father of Sandy and professional at Westbury, Herfordshire Park until his recent retirement, commented: "I have played the Shrewsbury course, and this was a remarkable score by any standards. It was not merely the record of a lifetime, but 10 lifetimes, it was something all golfers dream about."

Burn, aged 32 and a senior county player for 12 years, was blissfully unaware he was creating a piece of golfing history. "I didn't even get particularly excited at the time. I just thoroughly enjoyed it — but don't use to account for it. I hadn't

been playing particularly well this season, during which my previous lowest score was three over par. I was trying to get together in one round, when I hit every shot perfectly with woods and irons."

But golfers are never satisfied. Burn wasn't all that pleased with his putting, missing three of several crucial putts, and a couple longer than 15 feet. Even so, his putts totalled only 26. His longest was 25 feet — when he was merely trying to lag up to ensure a par. It was that sort of day.

He felt one of the reasons for his wonderful round, which enabled him to claim a scratch handicap for the first time, was that he was partnered by a 12-year-old junior member, Scott Drummond. "You can't get a good example among players with youngsters, and it was the first round of golf I can recall during which I didn't curse about, really."

Burn's round, with the yardage of each hole in brackets, went like this:

- 1st (393), 3 (par 5); 2nd (429) 2 (3); 3rd (528) 3 (4); 4th (381) 3 (4); 5th (502) 4 (5); 6th (136) 2 (3); 7th (475) 4 (4); 8th (162) 3 (3); 9th (445) 3 (4); 10th (346) 4 (4); 11th (381) 4 (4); 12th (447) 4 (4); 13th (310) 2 (4); 14th (223) 3 (3); 15th (488) 4 (5); 16th (384) 3 (3); 17th (283) 3 (3); 18th (330) 3 (4).

JUDO

Doyle is swept to sideline by wind of change

By Nicholas Soames

The British team for the women's world championships in Masrich, The Netherlands, from October 24 to 26 reveals the first major shake-up for five years. Loretta Doyle, the featherweight who woo the world title in Paris in 1962, has been replaced by Sharon Rendlen, aged 20, from Grimsby, who beat Doyle, aged 24, in the Commonwealth Games.

Dawn Netherwood, the middleweight, aged 26, who has been a stable team member since she won a silver medal in the first world championships in 1961, has been ousted by Boyle, aged 20, from Scotland.

The unexpected retirement decision by Sandra Bradshaw, the European heavyweight silver medalist, has also forced Roy Innes, the team manager, to reinstate Avril Malley, the experienced Northern Ireland teacher in the light-heavyweight category. TEAM leader Hugh K. Brown, 22; Parke, 22; A. Hughes, 17; O. Bell, 16; E. Taylor, 17; A. Malley, 16; J. Spink, 16.

BOXING: THE BRITISH WORLD CHAMPION WHO HAS COME IN FROM THE COLD



Taste of success: Dennis Andries, the WBC light-heavyweight champion who finally made a name for himself by beating Tony Sibson last week, celebrates after receiving the Cuxley Script Best Boxer of the Year award (Photograph: Ian Stewart)

TENNIS: PURCELL CUTS WIMBLEDON CHAMPION TO SIZE BEFORE PARTISAN CROWD

Autumn is season for blues

From Richard Evans Los Angeles

Traditionally, this is a time for fragile form on the circuit. Post United States Open blues can set in for players who see their ambitions evaporating in the autumn air, and the Volvo tournament here at the UCLA Tennis Centre is already proving the point.

With John McEnroe still to play his first round match against Kelly Jones, fear of the eight seeds had already fallen. Paul Annacore, unable to sustain the form that enabled him to beat McEnroe at Flushing Meadow, lost the title here last year when he went down in total disaster 6-1, 6-4 to the talented little Jaime Yzaga, of Peru. Jimmy Arias lost 7-6, 6-1 to Todd Witsken, the man who beat Jimmy Connors at the US Open, and Anders Jarryd completed six days of frustration by losing to Peter Lundgren, his fellow Swede, 7-5 in the third set.

Most puzzling of all, perhaps, was Tim Mayotte's 7-6, 5-7, 6-3 loss to Mike Leach, the Boston left-hander. Since playing so well in England where he won the Queen's Club title and pushed Leach to the limit at Wimbledon, Mayotte has managed only one victory in four grand prix tournaments since.

The American's powerful serve has suddenly developed such a bad case of the jitters that double faults keep handing his opponents crucial points. Leach, the grateful beneficiary of one on set point in the tie-break and seized his chance with some aggressive net play in the third set.

Despite the doubts McEnroe harbours about his game, the former Wimbledon champion looked sharp and confident when he partnered Peter Fleming in a first round doubles. Nevertheless, he was often out-of-synch by Fleming who volleyed with tremendous power. The pair demolished the Austrians, Brod Dyck and Larric Warder, 6-1, 6-0.

RESULTS First round (US unless stated): M. Leach (USA) 7-6, 5-7, 6-3; B. Annacore (USA) 6-3, 6-2, 6-0; S. G. Goss (USA) 7-5, 4-6, 6-2; J. Yzaga (PER) 6-1, 6-4; A. Jarryd (AUS) 7-6, 6-1; P. Lundgren (SWE) 7-5; T. Mayotte (USA) 6-3, 7-6, 6-3; J. Jones (USA) 6-4, 6-2, 6-1; J. Connors (USA) 6-4, 6-2, 6-1; J. Arias (PER) 7-6, 6-1; J. Yzaga (PER) 6-1, 6-4; J. Jones (USA) 6-4, 6-2, 6-1.

Parun back at Wimbledon

Onny Parun, the former New Zealand No. 1 and Davis Cup finalist, who reached the last eight of the men's singles at Wimbledon 14 years ago, returns there on Saturday when he plays for the David Lloyd Racquet Centre in the finals of the Slazenger club championship.

Parun, who coaches at Lloyd's Hounslow tennis centre, will be in the line-up when Edberg tested the challenge Edgbaston Priory, the holders, for the men's trophy. "Almost 100 of the world's best players will find me in the line-up," says Parun. "I'm playing for the Slazenger club championship on October 20 to 26. George Hendon, the tournament director, said yesterday: 'I am delighted. In total 130 players have entered, but only 32 can go into the main draw.'"

ATHLETICS

AAA first with a genuine life ban

By Cliff Temple

The Amateur Athletic Association has beaten the world's governing body for athletics, the International Amateur Athletic Federation, by introducing the first genuine life ban for a drug taking offence. The AAA has announced that it will "not apply for the reinstatement of any English athlete who has taken a positive in drug testing, either in competition or in the random dope tests instituted by the British Amateur Athletic Board earlier this year."

Any athlete at present found guilty of a drug offence is theoretically banned for life by the IAAF. But their national federation can apply in exceptional circumstances for the reinstatement of the athlete after a minimum of 18 months. But there seem to have been a lot of "exceptional" circumstances. In the case of the Finnish athlete, Matti Vuola, of Finland, who was stripped of his Olympic 10,000 metres silver medal after the 1964 Los Angeles Olympics for deliberately taking drugs, yet had been reinstated by the IAAF in time to compete in their own world cross-country championships in March this year.

It is this sort of kick in the teeth to the anti-drug lobby which has made the IAAF and its so-called anti-doping programme lose any real credibility. Britain has already taken a random lead by introducing a random dope testing scheme in which athletes have to declare themselves ready to be tested at less than 24 hours notice at any time of the year, or forfeit the right to compete internationally. In the sport, athletes have been known to deliberately keep clear of any competition where there may be testing while they are taking drugs, and only compete when they know they are "clean"; that is when the physical benefits, but not the drug traces, remain.

The random testing system, which ideally would be implemented all over the world, poses no worry to the innocent athlete but should make the guilty uncomfortable every time the phone rings or the postman calls. By announcing that it will not apply for reinstatement of any of its athletes found guilty (presumably, whatever the circumstances), the AAA is tightening the noose still further. And while in rampant mood, the AAA also announced financial support of around £50,000 towards the British Board's international commitments, while taking a sideways swipe at the Sports Council (whose new vice-chairman, Sebastian Coe, is an athlete under the AAA jurisdiction), and began work on Monday for not giving any grant in 1966.

The AAA general secretary, Mike Farrell, said: "It seemed to our general committee a great pity that the Sports Council, who four years ago backed the B.A.A.B. for the European championships in Athens, should give no grant for Stuttgart this year. The sport as a whole seems to be being penalized for its success in raising sponsorship and television finance. Britain is now recognized as the fourth strongest athletic power in the world and deserves government support."

To some extent Becker was a young man learning his trade, just as he was when Miloslav Mezir beat him in the US championships.

Graf out so pay is cut

Steffi Graf's late withdrawal from the Florida Open tournament has caused a stir among players and officials. Miss Graf, the West German world No. 3, was regarded as the main crowd-puller at the championship in Largo, following her narrow semi-final defeat by Martina Navratilova at the United States Open last month.

But she pulled out at the last minute because of an illness to her grandmother and, with local interest curtailed, the organizers have reduced the prize-money on offer by \$25,000 (some £16,000). One disgruntled player said: "The public are led on by local advertising to expect

a top player. When the player doesn't show they think they have been tricked into buying tickets."

Kitty Waterhater, the tournament organizer, said of the withdrawal: "It started as a rumour. But eventually we were able to contact her agent who told us she had withdrawn because her grandmother was sick."

RESULTS First round (US unless stated): I. McNeil (USA) 6-3, 6-4; S. G. Goss (USA) 6-4, 6-2, 6-0; J. Jones (USA) 6-4, 6-2, 6-1; J. Connors (USA) 6-4, 6-2, 6-1; J. Arias (PER) 7-6, 6-1; J. Yzaga (PER) 6-1, 6-4; J. Jones (USA) 6-4, 6-2, 6-1.

Still plenty of salmon in Scottish rivers

By Conrad Voss Bark

Great efforts have been made this year to stop or to diminish the salmon catch by netmen off the Northumberland and Yorkshire coasts and, as these are salmon returning to Scottish rivers to spawn, the campaign against the English netmen has been stimulated by a great deal of Scottish lobbying. Scottish riparian owners, many of whom net their own rivers, have been active through their spokesmen in Parliament.

All to the good, no doubt, except from the English netmen's point of view, and it is also worth pointing out that the Scottish netmen during low water this year have been making a great haul of fish in their own estuaries.

A typical report to this column was from the Spey: "The water was low and the nets were murdering the fish. The only fish being caught by rods on our beat were mostly grilse up to 6½lb. All the larger fish had net marks and there were only a few of them." There is no limit to the number of fish the Scottish nets take and the netmen are in

FISHING

general not subject to the same controls that have been proposed for the English net.

For the first time a new official map has just been published showing the distribution of salmon in Scottish rivers and lochs. I opened it up and began to count the number of rivers and lochs which are reported as containing or likely to contain salmon.

The fact is that there are salmon rivers all over Scotland especially on the western coasts, where there is good fishing, and even if the salmon are not there it is 10 to one the sea trout will be.

A Map of the Distribution in Scottish Rivers of the Atlantic Salmon, compiled by Ross Gardiner and Harry Egghjshaw, can be obtained, price £4, post paid, from Scottish Office Library Sales, New St Andrews House, Edinburgh EH1 3TG.

Murphy pulls no punches for Carlisle

By Keith Macklin

In the opinion of the St Helens coach, Alex Murphy, his side's demolition of Carlisle by 112 points to all at the weekend was "a first class, professional job." More neutral commentators suggest that St Helens, by pushing professionalism to its limit, have delivered a crushing blow to the survival chances of the Cumbrian club, one of the new entrants to the game, whose arrival caused so much excitement.

Many will consider the 20-try, 16-goal massacre of Carlisle not in the least bit entertaining. Cynically, others have suggested that St Helens should have declared their intentions closed when they reached 100, and that the later stages of the game should have been seven-a-side (Saints reduced to seven players,

RUGBY LEAGUE DIARY

Keith Macklin

while Carlisle retained their full complement).

Murphy, totally professional as both a player and a coach, is good to compare they are as good to themselves or the league if they can't do better than that.

"St Helens scored 240 points in four games, including 50 against first division opposition. We are playing great rugby and I would not be doing

my job as a coach if I told my players to pull their punches."

Carlisle are still feeling the wounds of Sunday's humiliation. However, Roy Lester, the coach, offers some explanation for the debacle and emerges with dignity and hope for the future. After the match he talked to his shattered young players for an hour, telling them that although they would "take a lot of stick" for a week, they had come up against the best side in the league and would learn from such an awful experience.

Lester explained: "I took charge of the club only a week before the season opened. We have a lot of injuries, several experienced players are staying away from the club because of its current internal problems, and on Sunday we were without our

key player, Dean Carroll, who was injured.

"Some of the lads just weren't big enough and Saints brushed them aside like flies. It was like throwing Christians to the lions. I don't blame Saints, because they are professionals and I would have told any side of mine to do the same."

On a lighter note, Lester pointed out that a try nowadays is worth four points instead of three. "Under the old system they would have scored only 97, and would not have hit the painful psychological barrier of 100. But don't worry, give me time and I'll put things together, sign some new players and produce one of the best teams in the second division."

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SPORT

Wrexham back on the trail of European glory

Wrexham, of the fourth division, yesterday opened their European Cup Winners' Cup campaign in Valletta, Malta, and came away with a creditable 3-0 victory over Zurriga. The Welsh club, who missed out on European competition last season, opened the scoring in the 14th minute through Massey, with Charles getting the second in the 57th minute and Conroy completing the set eight minutes later.

Kendall is doggedly optimistic

Howard Kendall is nothing if not resilient. Merseyside rivals, Liverpool, put three goals past his Everton side on Tuesday night and his injury crisis reached proportions that would bring most other clubs to a halt. But the Everton manager could still spit defiance, and even more remarkably, smile, as he set the scene for the second leg of the Screen Sport Super Cup final at Goodison in two weeks time.

Irish are looking for a bit of luck

Waterford's embarrassment is easily explained: the one hour time difference between the countries had been overlooked and that is really not surprising to anyone who has travelled in the deep South of the Irish Republic where time is something that passes by but is of no real importance. A request to know the time is often answered thus: An hour off opening time or alternatively an hour to closing time. What the watch says is quite irrelevant.

Barcelona were made to struggle in their UEFA Cup tie against Flamurtari, the Albanian club side, before securing a 1-1 draw. The Albanians opened the scoring through Ruci in the 65th minute, Vigo scoring the equalizer for the Spanish side with just five minutes left to play.

Barnsley pay penalty for miss in shoot-out

Barnsley, who are bottom of the second division after losing all six of their League matches, could not even win a penalty shoot-out at Sunderland, where they went out of the Full Members' Cup on Tuesday night.

Record breaker

Moscow (Reuter) - Marina Stepanova of the Soviet Union, knocked almost half a second off her 400 metres hurdles world record yesterday when she clocked 32.94sec at a meeting in Tashkent. Her previous record stood at 33.32sec and was set less than three weeks ago at the European athletics championships in Stuttgart.

Galway United's ground in the hot-bed of Gaelic sport in the West doesn't measure up to UEFA specifications and they have had to take the second leg tie some 35 miles out of the city. After the 5-1 first leg drubbing by FC Groningen on Tuesday night, United really must be wondering what it is all about and pondering that perhaps it would be better returning to the days before the West awoke and Connacht lay in slumber deep.

Imran's future is still in the balance

Imran Khan's future with Sussex is still in the balance. The county want him to be available for all matches in 1988 but the Pakistan all-rounder, who definitely cannot play for Sussex next year, is delaying his decision.

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Head over heels: Mike Davis, an American baseball player with Oakland Athletics, dives for home in his side's game with Texas Rangers and gets there by a nose

Award is pointer to world renown

Dennis Andries, the World Boxing Council light heavyweight champion, from Hackney, who for years has been pushing against the door to recognition in Britain, found himself on the threshold of world renown when he received the Croyley Script best boxer of the year award at a British Boxing Board of Control luncheon in London yesterday. Suddenly everyone, including past, present and future British and world champions, were queuing up to shake his hand.

Sponsor concedes on cash

Severiano Ballesteros and Bernhard Langer yesterday caused a golfing conflict without hitting a ball in anger. Lawrence Batley, the sponsor, disturbed by their absence from the Tournament Players' Championship which starts at the Belfry today, has opted for a policy change and he will pay appearance money next year.

Boxing

Mr Batley, a cash-and-carry millionaire from Huddersfield, said: "I am disappointed with the turnout. I've tried three years without paying appearance money, but if you can't beat them you have to join them."

Reprieve for Bishop after court appeal

A relieved and tearful David Bishop left the Appeal Court in London yesterday, at liberty to play for Pontypool against Newport in the evening. He had much to be relieved about after hearing that his four-week prison sentence for assault, imposed earlier this month, had been suspended for a year.

Highly charged atmosphere

Bishop, aged 25, was sentenced at Newport Crown Court at the beginning of this month to imprisonment after action taken by Chris Jarman, the Newbridge lock who was injured by Bishop in a club game nearly a year ago. But Lord Justice Neill, sitting with Mr Justice Taylor Evans and Mr Justice Staughton, in the Appeal Court yesterday, said the "charged atmosphere" of the game had been taken into account, as well as the punishment Bishop had already received in not being selected for Wales since the incident.

Hewitt in favour

John Hewitt, the Northern Ireland centre who was unavailable for Ulster's match against the South of Scotland last weekend, has replaced Brendan Mullin in the Ireland under-25 team to meet a Canadian XV at Lansdowne Road on September 27.

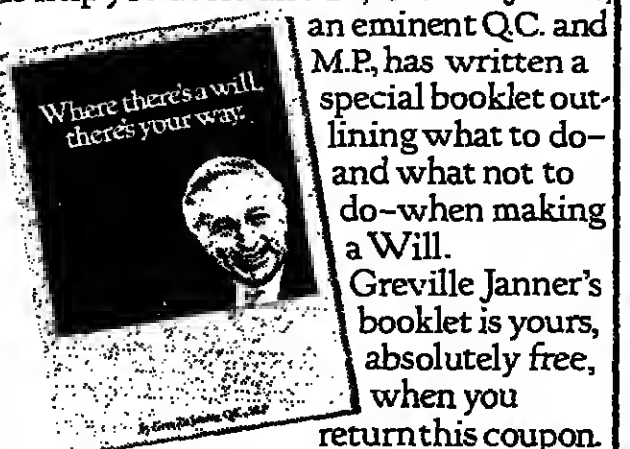
Rampant South show no mercy to Japanese

The Japanese lineout plays were reasonable effective but they found the high powered South back row a handful, Paxton bursting away time and again with powerful support from Turnbull. They needed the encouragement even allowing for the experience of the opposition. They lost to South of Scotland by five goals, three tries and a penalty goal to three tries and will have to conjure up some answer to the driving back row play they are likely to encounter throughout the Scottish half of their eight-match tour.

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